



Membership Directory 2017





DAY IN AND DAY OUT VOLVO PERFORMS.

Getting the job done on time requires performance and reliable uptime. That's why contractors turn to **Volvo Construction Equipment** for exceptional versatility, productivity, durability and performance. The full line of construction equipment offered by Volvo includes pipe layers, skid steer loaders, wheel loaders, excavators, articulated haulers, tracked forestry carriers, demolition equipment, waste handlers, pavers and compactors.

SMART WORKS.

Volvo Construction Equipment



CONTENTS

President's Message.....	2
Statement of Purpose.....	4
Historical Information.....	6
2017 Convention Information	6
Annual Conventions.....	8
Honorary Members	8
Association Officers	10
Association Directors.....	12
DCA Presidents	14
DCA Associate Member Directors	16
Working Committees	18
Standing Committees	22
Special Committees	25
DCA Advancement Fund.....	28
LIUNA-DCA Trust	29
UA-DCA Trust.....	30
DCA Overview.....	31
Contractor Members.....	35
Advertiser Index	84
Associate Members.....	85
Application For Contractor Members	150
Application For Association Members	151
Application For Industry Membership	152



DISTRIBUTION CONTRACTORS ASSOCIATION

Woodcreek Plaza, 101 W. Renner Road, Suite 460

Richardson, Texas 75082-2024

P: (972) 680-0261, F: (972) 680-0461

E: info@dcaweb.org, W: dcaweb.org



Distribution
Contractors
Association



@DCAtweets

Published as a service by Oildom Publishing Company of Texas, Inc. Publisher of:

underground
construction
Pipeline & Gas Journal

Publisher: Cleve Hogarth

Art Director: Elizabeth Fitzpatrick

Advertising Sales: Jim Donnelly

© Copyright 2016 Oildom Publishing Company of Texas, Inc.,
P.O. Box 941669, Houston, Texas 77094-8669, oildom.com

DCA STAFF



Robert Darden
Executive Vice President



Teri Korson
Membership &
Administration Manager



Candace Green
Marketing &
Communications Manager



Becky Hopkins
Meetings & Education Manager



Eben Wyman
Washington, DC Representative

PRESIDENT'S MESSAGE

Advocate for the industry for over 50 years

I am pleased to provide you this copy of the DCA 2017 Membership Directory. I hope you will find the directory a handy reference and a reliable list of professional utility, directional drilling and gas distribution contractors. I also hope you will use it as a reference of the major manufacturers and service providers in our industry.

Our mission, as quality contractors and associates, is to work together to deliver superior value to the natural gas and underground utility industry – today and in the future – as we have done since our founding in 1961. DCA encourages the healthy exchange of industry information between member contractors and suppliers.

In addition, we seek to provide the public a reasonable assurance of the skill, integrity, safety and responsibility of member contractors. DCA remains focused on superior craftsmanship and unparalleled professionalism. DCA members will continue their commitment to progress and I am confident our members will lead the way in the use of the latest techniques, equipment and technology. Our goal is to remain on the cutting edge of utility construction and directional drilling in this vibrant and changing industry.

We hope the DCA 2017 Membership Directory is your "go to" listing when you select contractors, equipment and services.

This directory is produced by Oildom Publishing Company of Texas Inc. and we owe a debt of gratitude to DCA Honorary Member, Oliver Klinger, Oildom publisher, and his staff for their dedicated effort to produce this current edition.



Dale A. Anderson

2016 DCA President
Miller Pipeline
Indianapolis, Indiana





VACMASTERS

has been the leader in air-vacuum excavation for more than three decades. No matter what size your jobs, from potholing to trenching, we have a system that is right for your business.



Call or email to discuss how a VACMASTERS system can make your operation safer, more efficient, and profitable. See an online demo and all of our systems at www.vacmasters.com.

1-800-466-7825 • sales@vacmasters.com • www.vacmasters.com

STATEMENT OF PURPOSE

Success Starts with DCA

Membership in the Distribution Contractors Association is your link to success in the gas distribution and underground utility industry. DCA maintains the reputation of a tight-knit family. DCA is a network of the best in the business, union and non-union contractors, suppliers and providers, gas distribution and other utilities. It is a gathering of quality contractors and associates working together to deliver superior value to the natural gas and underground utility industry. As such, DCA helps its members to efficiently transform their business, educate their employees on

business and safety and leave a lasting and memorable impact on the industry. Through its programs, committees and organized events, DCA offers its members professional recognition and the opportunity to serve the underground construction industry.

DCA is committed to the highest standards of excellence and leadership. It is the vital link that keeps members informed, efficient, safe and productive. Success starts with DCA.

When DCA was founded in 1961, a list of purposes was defined in its bylaws that holds true today as it did when first written.

These bylaws direct the Association to:

- (a) enhance the proficiency and professionalism of members through the exchange of information.
- (b) make membership in the Association a reasonable assurance to the public, of the skill, integrity and responsibility of its members.
- (c) maintain the standards of the distribution construction business at the level necessitated by its professional character, and to establish members of the Association in the public mind as contractors who fulfill obligations in good faith.
- (d) promote cordial and cooperative relations among individuals and firms engaged in the construction of distribution pipeline, cable and duct systems.
- (e) encourage efficiency among distribution contractors and their employees, and to promote good employee and labor relationships.
- (f) establish and promote Association standards to benefit the industry and, whenever possible, strive to influence regulations and events affecting the industry.
- (g) seek correction of injurious, discriminatory and unfair business methods practiced on or against distribution contractors.
- (h) eliminate as far as possible the occurrence of injury and death to employees of distribution construction firms.



www.michels.us

As one of North America's largest contractors, we serve 10 markets through our industry-leading operations. A few of the services we provide:

- Pipeline Construction
- Gas Distribution Construction
- Facilities Construction
- Pipe Fabrication
- Horizontal Directional Drilling
- Direct Pipe®



**Working safe.
Working together.**



**These are
big shoes to fill.**

AA/EOE/M/W/Vet/Disability

Explore our career opportunities: www.michelscareers.us

HISTORICAL INFORMATION

Distribution Contractors Association

The Distribution Contractors Association was formed in 1961 to facilitate the exchange of information related to the construction and maintenance of distribution pipeline, cable and duct systems throughout the United States. The highly technical and sometimes hazardous nature of the industry precipitated the formation of DCA and fosters its ongoing role today to promote the safety, efficiency and credibility of DCA member companies. The domain of DCA's Contractor Members is within city gates, where the final link for pipeline, cable and duct systems is made to

individual residences and industrial complexes. Associate membership in DCA is available to those organizations that provide equipment and services to the industry.

Through its annual convention, mid year meeting, multiple publications and website, DCA members are kept up-to-date on environmental issues, labor relations and technological advancements. In addition, DCA members provide expert testimony to regulatory agencies, government organizations and consumer groups on the nature of the distribution construction industry.

56th Annual Convention

February 6-11, 2017

Grand Wailea Resort

Wailea, Maui, Hawaii



DCA Members and guests will be able to relax, renew acquaintances and learn about the latest trends and developments affecting the distribution construction industry at the 56th Annual DCA Convention, February 6-11, 2017. Embark on a convention like never before with 40 acres of lush tropical gardens and endless activities to choose from – the ultimate destination for an immersive Hawaiian getaway. With an endless supply of activities, adventures and excitement, there's a reason Grand Wailea is consistently ranked among the world's best resorts by leading travel consumer reports and industry peers. Convention event schedules, lodging and travel information will be mailed to DCA members and guests in the Fall of 2016. Make your plans now to attend!

Risk Management

In the excavation, around the excavation or over the excavation, we've got you covered.



**NATIONAL
TRENCH SAFETY**

RENTALS • SALES • SERVICE • TRAINING



(888) 234-9244 • www.ntsafty.com

WITH A NATIONWIDE BRANCH NETWORK, WE'RE WHERE YOU NEED US TO BE

ANNUAL CONVENTIONS

55th	2016	Naples, Florida	37th	1998	Waikoloa, Hawaii	19th	1980	Miami Beach, Florida
54th	2015	New Orleans, Louisiana	36th	1997	Indian Wells, California	18th	1979	Newport Beach, California
53rd	2014	Cancun, Mexico	35th	1996	Lake Buena Vista, Florida	17th	1978	Las Vegas, Nevada
52nd	2013	Miami Beach, Florida	34th	1995	Las Croabas, Puerto Rico	16th	1977	Key Biscayne, Florida
51st	2012	Kohala Coast, Hawaii	33rd	1994	Waikoloa, Hawaii	15th	1976	Marco Island, Florida
50th	2011	Fajardo, Puerto Rico	32nd	1993	Carlsbad, California	14th	1975	Key Biscayne, Florida
49th	2010	Los Cabos, Mexico	31st	1992	Palm Beach Gardens, Florida	13th	1974	Key Biscayne, Florida
48th	2009	Maui, Hawaii	30th	1991	Tucson, Arizona	12th	1973	Las Vegas, Nevada
47th	2008	Indian Wells, California	29th	1990	Maui, Hawaii	11th	1972	Honolulu, Hawaii
46th	2007	Paradise Island, The Bahamas	28th	1989	Lake Buena Vista, Florida	10th	1971	Coronado, California
45th	2006	Maui, Hawaii	27th	1988	Scottsdale, Arizona	9th	1970	Freeport, Grand Bahama
44th	2005	Lake Buena Vista, Florida	26th	1987	Palm Springs, California	8th	1969	Freeport, Grand Bahama
43rd	2004	Scottsdale, Arizona	25th	1986	Palm Springs, California	7th	1968	Las Vegas, Nevada
42nd	2003	Ft. Myers, Florida	24th	1985	San Antonio, Texas	6th	1967	Coronado, California
41st	2002	Kauai, Hawaii	23rd	1984	Scottsdale, Arizona	5th	1966	Phoenix, Arizona
40th	2001	Palm Springs, California	22nd	1983	Coronado, California	4th	1965	New Orleans, Louisiana
39th	2000	St. Thomas, U.S. Virgin Islands	21st	1982	Miami Beach, Florida	3rd	1964	Denver, Colorado
38th	1999	Coronado Bay, California	20th	1981	Scottsdale, Arizona	2nd	1963	St. Louis, Missouri
						1st	1962	Kansas City, Missouri

HONORARY MEMBERS

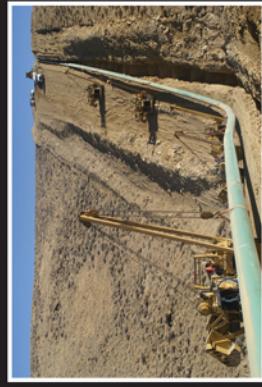
2015	Jack L. Gabrielse	Gabrielse Services LLC
2015	Kenneth M. Gabrielse	Assurance Underground Energy Consulting
2013	David A. Nelson	Pilchuck Contractors, Inc.
2010	Dennis J. Kennedy	Distribution Contractors Association
2009	Edwin Malzahn	Ditch Witch, The Charles Machine Works, Inc.
2009	Ruth Michels	Michels Corporation
2009	Harold Mueller (D)	Mueller Pipeliners, MRM
2007	E.R. "Butch" Graham	Ritchie Bros. Auctioneers
2007	David D. Watters	Miller Pipeline Corp.
2003	Oliver Klinger, III	Oildom Publishing
2003	Thomas B. Poole	The Hallen Construction Co., Inc.
1996	Dale R. Miller	Miller Pipeline Corporation
1996	Dale R. Michels (D)	Michels Pipeline Construction, Inc.
1996	Rolland B. "Bob" Lyons (D)	Michigan Trenching Service, Inc.
1991	Emerson H. Clark (D)	Engineering Construction Co.
1991	Armon H. Bost (D)	Midwestern Equipment Co.
1990	James R. Upton (D)	Distribution Contractors Association
1982	Lee R. Darby (D)	Darby Enterprises, Inc.

(d) indicates deceased





www.snelsonco.com | 360.856.6511



SAFETY QUALITY INTEGRITY

- Facilities
 - Pump
 - Compressor
 - Meter
- Pipeline Construction
- Pipeline Safety Enhancement
- Pipe and Steel Fabrication

OFFICERS



President
Dale A. Anderson

Miller Pipeline
Indianapolis, IN



Vice President
Dale A. Mykyte

Pe Ben USA Inc.
Houston, TX



Treasurer
Jay P. Osborn

Primoris Services Corporation
Little Canada, MN



Executive Vice President
Robert G. Darden

Distribution Contractors Association
Richardson, TX



Immediate Past President
Frank L. Patterson

Patterson & Wilder Construction Co.
Birmingham, AL





PRODUCTIVITY TOOLS. SMARTER MEANS EASIER.

ULTIMATE
CREW
BEHIND THE JOB

“Vermeer Productivity Tools help get the job done quicker so we can move on to the next phase or head home for the day.”

— Dane Thompson
Locator, B&T Drainage, Inc.

Vermeer Productivity Tools help your crew work smarter and faster. You can visually capture the jobsite over a Google Maps image, including intended bore path whiteline, pothole locations, locate positions, marked utilities and bore path as-built. Use the tools to store, retrieve and share your jobsite data — and reduce paperwork hassles. When the job is done, they make it easy to create detailed, accurate documentation to present to your customers. See how Vermeer Productivity Tools help the Ultimate Crew, B&T Drainage, take on tough jobsite challenges at bit.ly/BehindtheJob.

Visit store.vermeer.com to learn more and purchase Vermeer Productivity Tools.

Vermeer



EQUIPPED TO
DO MORE.®

Vermeer Productivity Tools assist users with planning and management functions. Information provided is reliant upon the accuracy and quality of user-provided data. Vermeer, the Vermeer logo, Equipped to Do More and Navigator are trademarks of Vermeer Manufacturing Company in the U.S. and/or other countries. Google is a trademark of Google Inc. © 2016 Vermeer Corporation. All Rights Reserved.

DIRECTORS



Thomas R. Clapper

TekRock Trenching LLC
Georgetown, TX



Larry W. Ernst
Midwest Underground Inc.
East Moline, IL



Gregory J. Gapinski
Snelson Companies Inc.
Sedro Woolley, WA



Michael J. Hickey
The Hallen
Construction Co. Inc.
Island Park, NY



Ben G. Nelson
Michels Corporation
Kirkland, WA



Raymond K. Swerdfeger
K.R. Swerdfeger
Construction Inc.
Pueblo West, CO



Director at Large
Robert C. DeRue
D.R.S. Enterprises Inc.
Garfield Heights, OH



Past President Director
Gregory S. Dahl
ARB Inc.
Lake Forest, CA



**Associate
Member Director**
David E. Holcomb
TT Technologies Inc.
Aurora, IL



**Associate
Member Director**
Jon D. Heinen
Drilling Mud Direct
Englewood, CO





**DEDICATION.
INNOVATION.
INTEGRITY.**

IT'S ALL IN THE PIPELINE.

CRC-Evans sets the industry standard for every aspect of onshore and offshore pipeline construction, including pipeline equipment, pipe handling, automatic welding, NDE, field joint coating and project management. Our unique, integrated approach combines equipment, service and technical support, offering you the resources you need to meet the industry's toughest demands. We're persistent. We're proud. We're available 24/7/365.

WHAT'S IN THE PIPELINE FOR YOU?

Explore our complete service portfolio at
www.crc-evans.com

STANLEY®



DCA PRESIDENTS

2016	Dale A. Anderson	Miller Pipeline
2015	Frank L. Patterson	Patterson & Wilder Construction Co.
2014	H. Grady Bell	Laney Directional Drilling Co.
2013	Timothy A. Bell	Midwestern Contractors
2012	Kevin P. Michels	Michels Corporation
2011	Gregory S. Dahl	ARB Inc.
2010	Kevin G. Miller	Miller Pipeline
2009	Shepard T. Poole	The Hallen Construction Co.
2008	Anthony R. Deusenberry	Otis Eastern Service Inc.
2007	Christopher T. Leines	Minnesota Limited Inc.
2006	Edwin J. Shannon	Snelson Companies Inc.
2005	Kenneth M. Gabrielse (H)	Gabe's Construction Co. Inc.
2004	Keith R. Swerdfeger	K.R. Swerdfeger Construction
2002-03	Michael D. Murphy	Murphy Bros. Inc.
2002	James R. Bender (R)	Sub-Surface Construction Co.
2001	Linda K. Loftis	Loftis Construction Corp.
2000	David A. Nelson (H)	Pilchuck Contractors Inc.
1999	Patrick D. Michels	Michels Corporation
1997-98	David D. Watters (H)	Miller Pipeline
1996	Joseph R. Purpura	Midwestern Contractors
1995	Dennis G. Klumb Sr.	Arby Construction Co.
1994	Thomas M. Allen	Tom Allen Construction Co.
1993	Royce R. Heebner (D)	Henkels & McCoy Inc.
1992	Robert L. Meschi	The Hallen Construction Co.
1991	Jack L. Gabrielse (H)	InterCon Construction Inc.
1990	J.H. McGlothin (D)	Distribution Pipeline Maintenance Inc.
1989	Joseph F. Van Gundy Jr.	Waterman Construction Co.
1988	Larry D. Smith	Carl E. Smith Inc.
1987	Robert C. Cooley	Distribution Construction Co.
1986	Darold W. Falldorf (D)	Aconite Corp.
1985	Jerry H. Stubbs (D)	Mid-Mountain Contractors
1984	James A. Donaldson (D)	Donaldson Construction Co.
1983	James H. Miller	Mueller Pipeliners Inc.
1982	William M. Snelson (D)	Snelson Companies Inc.
1981	Dale R. Miller (H)	Miller Pipeline
1980	Thomas B. Poole (H)	The Hallen Construction Co.
1979	Gene R. Spencer	G.R. Spencer Construction Co.
1978	Rolland B. Lyons (D,H)	Michigan Trenching Service
1977	Robert E. Bricker (D)	Henkels & McCoy Inc.
1976	Dale R. Michels (D,H)	Michels Pipeline Construction
1975	Richard L. Comstock	Tarnow Pipeline Construction Co. Inc.
1974	Stewart J. Kniff (D)	Sub-Surface Construction Co.
1973	M.H. Cook (D)	M.H. Cook Pipeline Construction Co. Inc.
1972	Allan H. Coolsaet (D)	R.L. Coolsaet Construction Co.
1971	Murry L. Loftis (D)	Gas Lines Inc.
1970	Edwin Gabrielse (D)	Gabe's Construction Co.
1969	Don W. Miller	Miller Pipeline
1968	S.R. Snider (D)	The Hallen Construction Co.
1967	R.E. Reutzel (D)	R.E. Reutzel Co.
1966	R.W. Burkhardt (D)	Burkhardt Pipeline Construction
1965	Frank E. Everett Jr. (D)	Mid-Mountain Contractors
1964	A.T. Everham (D)	Midwestern Contractors
1963	W.C. Donaldson (D)	Donaldson Construction Co.
1961-62	Emerson H. Clark (D,H)	Engineering Construction Co.

(D) - Deceased (H) - Honorary (R) - Resigned

Protect your crew and a whole lot more.

From training your crew on safety regulations to helping you choose the right equipment for the job, our innovative Trench Safety Solutions help increase productivity and lower costs. Next time you're underground, count on us to help keep your crew, and your project, safe.



TRENCH SAFETY ▾

UnitedRentals.com/Trench
800.UR.RENTS



The Underground Equipment Specialist®

- Shoring
- Confined Space Safety Equipment
- Engineering
- OSHA Training
- Pipe Plugs & Testing Equipment
- Steel Road Plates

ASSOCIATE MEMBER DIRECTORS

2016-18	Jon D. Heinen	Drilling Mud Direct
2016-17	David E. Holcomb	TT Technologies Inc.
2014-15	Patrick D. Hunt (R)	Case Construction Equipment Co.
2012-16	Bob J. Darby	Darby Equipment Co.
2012-14	John B. Weaver	John Deere Construction & Forestry Division
2010-12	Gary W. Lawson	Ditch Witch
2008-09	David A. Wisniewski	Vermeer Corporation
2006-07	William R. Seidel	Case Construction Business
2004-05	E.R. "Butch" Graham (H)	Ritchie Bros. Auctioneers (America) Inc.
2002-03	Craig A. McArton	FABCO Equipment Inc.
2000-01	David O. Woods	Ditch Witch – The Charles Machine Works Inc.
1998-99	Edward J. Coleman	Deere & Company
1996-97	Jarrett Cowden	Vermeer Manufacturing Co.
1994-95	Christian J. Brahler	TT Technologies Inc.
1993	Jerry F. Gilbert	Trencor Jetco Inc.
1991-92	Michael R. Gibbons	Caterpillar Inc.
1990	Steven E. O'Hearn	Deere & Company
1989	David Gasmovic	McLaughlin Manufacturing Co.
1988	Paul Rogers	Ditch Witch – The Charles Machine Works Inc.
1987	Marvin C. Zoromski	J.I. Case Co.
1986	Robert C. Briley	Midwestern Equipment Co.
1985	B.R. Bartlett	CRC Pipeline Equipment
1984	Larry R. Morris	Remco Manufacturing Co. Inc.
1983	Ben Niles	Ditch Witch – The Charles Machine Works Inc.
1982	Raymond W. Keller	CRC Pipeline Equipment
1981	James A. Bost	Midwestern Engine & Equipment Co. Inc.
1980	Frank Cummins	Pipeline Inspection Co. Inc.
1979	J.H. Royston	Royston Laboratories Inc.
1978	Richard H. Horton (D)	Sullair Corp.
1977	Ben C. Montgomery	CRC-Crose International Inc.
1976	Carl W. Marsee	Speicher Brothers Inc.
1975	Robert J. Arbs	The Cleveland Trencher Co.
1974	Jim Romeis	Evans Pipeline Equipment Co.
1973	Kenneth E. Crawford	Caterpillar Tractor Co.
1972	Dick Miller	John Fabick Tractor Co.
1971	Lee Darby (D, H)	Albert Equipment Co.
1970	Bobby Siegfried	R.H. Siegfried Co.
1969	Carl Boat	Vermeer Manufacturing Co.
1968	Dick Cline (D)	Midwestern Engine & Equipment Co. Inc.
1967	Phil Davidson	Leland Equipment Co.
1966	John Brand	Crose-Perrault Equipment Co.
1965	Jack Martin	Tulsa Equipment Co.
1962-64	Armon Bost (D,H)	Midwestern Engine & Equipment Co. Inc.

(D) – Deceased (H) – Honorary

* The associate member director began serving on the Board of Directors in 1973.



**The display with your
brain in mind.**



WORKING COMMITTEES

Government Relations Committee

Charge: Target specific regulatory and legislative items and report their findings through the legislative Watch section of the *DCA News* and DCA website. Present to the board those issues we believe our members would benefit from through advocacy for or against.

Composition: The Chairs of each committee are appointed by the President at the Mid Year Meeting. The Vice Chairs are appointed by the Chair at the Mid Year Meeting. The position of chair and vice chair alternate every two years between regular members and associate members. Members of the committee are self selecting, though the President can appoint members to the committee.

Members: Dockendorf, Steve NPL Construction Co. (Co-Chairman)
Wisniewski, Dave Vermeer Corporation (Co-Chairman)

Horizontal Directional Drilling (HDD) Committee

Charge: To promote the use and education of horizontal directional drilling as a viable, safe and environmentally friendly construction method. This will be accomplished by supporting safety and environmental training, technical development, and good practices guidelines that sustain professional productive contractors.

Composition: The Chairs of each committee are appointed by the President at the Mid Year Meeting. The Vice Chairs are appointed by the Chair at the Mid Year Meeting. The position of chair and vice chair alternate every two years between regular members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

Members: Heinen, Jon Drilling Mud Direct (Chairman)
Carson, Dan Carson Corporation (Vice Chairman)

Membership Committee

Charge: Actively solicits and evaluates potential DCA members and make recommendations on member programs and awards to help recruit and retain members. The committee works to welcome new members through orientation at the meetings, and through a Peer Guide process by which new members are paired with an existing member to help guide them through the first year of membership.

Composition: The Chairs of each committee are appointed by the President at the Mid Year Meeting. The Vice Chairs are appointed by the Chair at the Mid Year Meeting. The position of chair and vice chair alternate every two years between contractor members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

Members: DeRue, Rob D.R.S. Enterprises Inc. (Chairman)
Ferrell, Woody Volvo Construction Equipment (Vice Chairman)

PC490LCi-11

3D AUTOMATION INCREASES PRODUCTION

- No worry grading because there is no over digging
- Dig to grade accurately without slowing down
- The machine you have been waiting for:
Big, Fast, Accurate



I AM KOMATSU

MICHAEL BLANKENSHIP / MODERN MACHINERY / SEATTLE

"As a Komatsu Technical Solutions Expert at Modern Machinery Co., I train operators how to get the most out of their equipment. The all-new PC490LCi-11 is the world's first intelligent Machine Control excavator in its size class. It features a fully factory integrated, revolutionary machine control and guidance system. It could make you more efficient and more profitable. Great innovation is why I AM KOMATSU."



SUPPORTED WITH PRIDE

KOMATSU®

komatsuamerica.com

Copyright ©2016 Komatsu America Corp. All Rights Reserved 011



WORKING COMMITTEES

Safety / Risk Management Committee

Charge:	Review all information concerning safety in the industry and safe job-site practices. Has oversight for the Arthur T. Everham Safety Award and the Annual Safety Congress.	
Composition:	The Chairs of each committee are appointed by the President at the Mid Year Meeting. The Vice Chairs are appointed by the Chair at the Mid Year Meeting. Members of the committee are self-selecting, though the President can appoint members to the committee.	
Members:	Clapper, Tom Parker, Kevin	TekRock Trenching LLC (Chairman) Mears Group Inc. (Vice Chairman)

Education Committee

Charge:	The education committee helps to identify topics and speakers that are of interest to DCA members. In addition, the committee helps to coordinate DCA sessions for conferences such as UCT (Underground Construction Technology) and ICUEE (International Construction Utility Equipment Expo) when requested. The education committee also considers other education opportunities beneficial to members such as the DCA & AGA Workshops and Job Fairs.	
Composition:	The Chairs of each committee are appointed by the President at the Mid Year Meeting. The Vice Chairs are appointed by the Chair at the Mid Year Meeting. The position of chair and vice chair alternate every two years between regular members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.	
Members:	Swerdfeger, Ray Burris, Brad	K. R. Swerdfeger Construction Inc. (Chairman) Rudd Equipment Company (Vice Chairman)



DIG IN THE RIGHT PLACE EVERY TIME

When accuracy really matters, count on McLaughlin locators to precisely verify utilities. Then reduce jobsite risk even further by potholing with the new Vermeer VX50 Vacuum Excavator by McLaughlin. It's the perfect combination to get the job done right. Every time.



McLAUGHLIN

Providing Solutions Since 1921

800.435.9340 | mclaughlinunderground.com

VACUUM EXCAVATORS | AUGER BORING | HOLE HAMMER | LOCATORS | MOLEING

Vermeer and the Vermeer logo are trademarks of Vermeer Manufacturing Company in the U.S. and/or other countries.

McLaughlin and the MCLAUGHLIN logo are trademarks of McLaughlin Group, Inc. © 2016 McLaughlin Group, Inc. All Rights Reserved.

STANDING COMMITTEES

Convention Planning Committee

Charge:	Responsible for the planning of the Annual Convention.	
Composition:	President, Executive Vice President, and Convention Chairman.	
Members:	Anderson, Dale	Miller Pipeline (Chairman)
	Darden, Rob	Distribution Contractors Association
	Poole, Shepard	The Hallen Construction Co. Inc.

Recognition Committee

Charge:	Authorized by the Board to make recommendations for individual and corporate recognition.	
Composition:	President, Past President Director, Senior Associate Member Director and Executive Vice President.	
Members:	Anderson, Dale	Miller Pipeline (Chairman)
	Dahl, Greg	ARB Inc.
	Holcomb, Dave	TT Technologies Inc.
	Darden, Rob	Distribution Contractors Association

Executive and Executive Finance Committee

Charge:	Reviews committee recommendations and sets agendas for Board of Directors meetings. Committee acts on behalf of the Board of Directors as directed. Executive Finance Committee provides advice to the Executive Vice President on financial matters concerning the association's investments and financial strategies. The committee also evaluates the Executive Vice Presidents performance and sets the Executive Vice President's compensation package. The committee makes regular informational reports to the Board of Directors on financial matters.	
Composition:	President, Vice President, Treasurer, Immediate Past President and Executive Vice President compose the Executive Committee. The addition of the Chairmen of the NDPI & PF Trust, LIUNA/DCA Trust and DCA Advancement Trust make up the Executive Finance Committee.	
Members:	Anderson, Dale	Miller Pipeline (President)
	Mykyte, Dale	Pe Ben USA Inc. (Vice President)
	Osborn, Jay	Primoris Services Corporation (Treasurer)
	Patterson, Frank	Patterson & Wilder Construction Co. (Immediate Past President)
	Dahl, Greg	ARB Inc. (NDPI & PF Trust)
	Michels, Kevin	Michels Corporation (LIUNA/DCA Trust)
	Nelson, Dave	Michels Corporation (IUOE Training Fund)
	Darden, Rob	Distribution Contractors Association (Executive Vice President)



HANDCRAFTING THE FINEST IN UNDERGROUND CONSTRUCTION EQUIPMENT

The performance and reliability you expect from the biggest names in the business.



**AMERICAN AUGERS
DD-110**



**TRENCOR
T1060**

Maxi-Rig Directional Drills • Auger Boring Machines • Product Tooling & Accessories • Mud Pump & Cleaning Systems • Mid-Size Directional Drills • Chain Trenchers • Wheel Trenchers • Rock Saws • Road Miners

americanaugers.com • tencor.com

STANDING COMMITTEES

Associate Member Nominating Committee

Charge:	Provides candidates for election to the Board of Directors.
Composition:	The Senior Associate Member Director serves as the Chairman for a two-year term along with company representatives from the past four Committee Chairmen, the Junior Associate Member Director and the Executive Vice President.
Members:	Holcomb, Dave (2016-17) TT Technologies (Chairman) Heinen, Jon (2016-18) Drilling Mud Direct Darby, Bob (2012-16) Darby Equipment Co. Weaver, John (2012-13) John Deere Construction Forestry Division Lawson, Gary (2010-11) Ditch Witch Darden, Rob Distribution Contractors Association

Contractor Member Nominating Committee

Charge:	Determine and provide a slate of officer and director nominees for election at the DCA Annual Convention.
Composition:	President, Immediate Past President, Executive Vice President and four Past Presidents, elected by the Contractor Members at the previous Annual Convention.
Members:	Anderson, Dale Miller Pipeline Corporation (Chairman) Patterson, Frank Patterson & Wilder Construction Co. Bell, Tim Midwestern Contractors Dahl, Greg ARB Inc. Miller, Kevin Miller Pipeline Poole, Shepard The Hallen Construction Co. Inc.

SPECIAL COMMITTEES

DCA - Dale R. Michels Scholarship Committee

Charge:	Reviews scholarship applications and selects candidates for the DCA - Dale R. Michels Endowed Scholarship.	
Composition:	Comprised of the President, Past President Director, Treasurer, Senior Associate Member Director and two President's appointees from the membership. Mrs. Ruth Michels, Michels Corporation, serves as a permanent member of the committee.	
Members:	Anderson, Dale Michels, Kevin Michels, Ruth Dahl, Greg Osborn, Jay Holcomb, Dave Rogers, Paul Parker, Kevin	Miller Pipeline (Chairman) Michels Corporation Michels Corporation ARB Inc. Primoris Services Corporation TT Technologies Inc. HammerHead Mears Group

DCA - Curtis Allen Scholarship Committee

Charge:	Reviews scholarship applications and selects candidates for the DCA - Curtis H. Allen Endowed Scholarship.	
Composition:	Comprised of the Vice President, Director At-Large, Junior Associate Member Director and one President's appointee from the membership. Two members from Halliburton (Bentonite Performance Minerals LLC or Baroid Industrial Drilling Products) serve as permanent members of the committee.	
Members:	Mykyte, Dale DeRue, Rob Heinen, Jon Anderson, Doug Dell, Don Coufal, Ronnie	Pe Ben USA (Chairman) D.R.S. Enterprises Inc. Drilling Mud Direct INTREN Inc. Bentonite Performance Minerals LLC Bentonite Performance Minerals LLC

DCA - Lyons' Family Grant Committee

Charge:	Reviews grant applications and selects candidates for the DCA-Lyons' Family Grant.	
Composition:	President, Treasurer, Junior Associate Member Director, Past President Representative and a Lyons' Family Representative	
Members:	Anderson, Dale Osborn, Jay Heninen, Jon Dahl, Greg Lyons, Jan Lyons, Rob	Miller Pipeline (Chairman) Primoris Services Corporation Drilling Mud Direct ARB Inc. Roberts Pipeline Inc.

SPECIAL COMMITTEES

Labor Management Cooperative Trust (LMCT/DCA) – LIUNA (Laborers' International Union of North America)

Charge:	Trustee members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the trusts.	
Composition:	DCA trustees are appointed by the Labor Committee and must be signatory contractors to the appropriate national distribution agreements. LIUNA appoints an equal number of labor trustees. The Executive Vice President serves as the Executive Director.	
Members:	Banning, Doug Michels, Kevin Hillebrandt, Jeff O'Sullivan, Terry Davis, Rocco Healy, Terry	Miller Pipeline Michels Corporation InterCon Construction Inc. Laborers' International Union of N.A. Laborers' International Union of N.A. Laborers' International Union of N.A.

National Distribution Pipeline Industry Communications and Productivity Fund (NDPIC&PF) – UA (United Association)

Charge:	DCA Trust members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the trusts.	
Composition:	Three DCA trustees are appointed by the Labor Committee and must be signatory contractors to the DCA/United Association National Distribution Agreement. The UA appoints an equal number of labor trustees. The Executive Vice President serves as the Executive Director.	
Members:	Dahl, Greg Deusenberry, Tony Klumb, Rick Mikich, Mike Gross, Tom Owen, Jeff	ARB Inc. Otis Eastern Service LLC KS Energy Services LLC United Association United Association U.A. Local 32

DCA Advancement Fund – IUOE (International Union of Operating Engineers)

Charge:	DCA Trust members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the fund.	
Composition:	Two DCA trustees are appointed by the Labor Committee and must be signatory contractors to the DCA/IUOE National Distribution Agreement. The Executive Vice President serves as the Executive Director.	
Members:	Michels, Pat TBD	Michels Corporation

Laborers - Employers Benefit Plan Collection Trust (LEBPCT)

Charge:	DCA Trust member makes reports regularly to the Labor Committee on the activities, expenditures and other business matters of the trust.	
Composition:	One trustee is appointed by the Labor Committee and must be a signatory contractor to the DCA/LIUNA National Distribution Agreement. The Executive Vice President serves as the Executive Director.	
Members:	Nelson, Dave	Michels Corporation

IUOE National Training Fund

Charge:	DCA Trust member make reports regularly to the Board of Directors on the activities, expenditures and other business matters of the trust.	
Composition:	Trustee is appointed by the Labor Committee and must be a signatory contractor to the DCA/ IUOE National Distribution Agreement. The Executive Vice President serves as an advisor.	
Members:	Nelson, Dave Dapp, Thomas Bensi, Paul Innamorato, Arthur Hamilton, John Sink, Patrick Christian, Edwin Hickey, Brian	Michels Corporation Gradex Inc. Able Engineering Services Maxim Crane IUOE General Vice President & Local 324 Business Manager IUOE General Vice President & Local 18 Business Manager Local 14 Business Manager IUOE General Vice President & Local 399 Business Manager

Labor Committee

Charge:	Signatory contractors chosen to enter into discussions with the Laborers' International Union of N.A. (LIUNA), the International Union of Operating Engineers (IUOE) and the United Association (UA) for the purpose of reaching national distribution agreements. The Labor Committee operates independently of the DCA Board of Directors.	
Composition:	Chairman appointed by the President. The chairman and the Executive Vice President select members. (Membership reflects geographic areas and work distribution. Members must have the authority to represent their companies in labor discussions.)	
Members:	Nelson, Dave Anderson, Dale Bell, Tim Hillebrandt, Jeff Klumb, Jr., Dennis McAreavy, Butch Osborn, Jaeson Swerdfeger, Ray	Michels Corporation (Chairman) Miller Pipeline (Vice Chairman) Midwestern Contractors InterCon Construction Inc. KS Energy Services LLC InfraSource Q3 Contracting Inc. K. R. Swerdfeger Construction Inc.

DCA ADVANCEMENT FUND

The DCA and the International Union of Operating Engineers reached an agreement in June of 1999 to establish an industry advancement fund. The fund is designed to advance the interests of the distribution construction industry by:

- Establishing good public relations and market development
- Engaging in public relations and public education programs
- Negotiating fair and equitable collective bargaining agreements with representatives of employees engaged in the industry
- Encouraging and developing industry safety standards
- Providing educational opportunities for those engaged in, or connected with, the industry
- Encouraging the use of union contractors for the construction of all distribution pipelines
- Improving communications between labor and management

Trustees are:

Patrick D. Michels
Michels Corporation
Brownsville, WI

2nd Trustee TBD



LIUNA-DCA TRUST



A joint labor-management cooperative trust was established in December of 1990, under the provisions of the Taft-Hartley Act, between DCA and the Laborers' International Union of North America to:

- Improve communications
- Expand work opportunities
- Promote safe, efficient work conditions
- Sponsor seminars, conferences and meetings concerning the industry
- Facilitate a network for the exchange of information
- Resolve problems
- Advance mutual interests relating to the industry

Governing the trust is a Board of Trustees, which was appointed from labor management. The executive vice president of DCA serves as executive director of the trust. Trustee meetings are conducted on a regular basis.

The LIUNA Cooperation Trust of DCA provides financial support to the Association for use in publications, the annual convention and industry relations. Gary A. Pasternak, principal, Pasternak & Associates, P.C., Dallas, Texas, is the administrator of trust collections.

Trustees are:

Banning, Doug	Miller Pipeline, Indianapolis, IN
Michels, Kevin	Michels Corporation, Brownsville, WI
Hillebrandt, Jeff	InterCon Construction Inc., Waunakee, WI
O'Sullivan, Terry	Laborers' International Union of N.A., Washington, DC
Davis, Rocco	Laborers' International Union of N.A., Washington, DC
Healy, Terry	Laborers' International Union of N.A., Chicago, IL

UA-DCA TRUST

National Distribution Pipeline Industry
Communications & Productivity Fund

DCA and the United Association reached an agreement in November of 1990 to establish a joint labor-management cooperative trust to:

- Improve communications and the collective bargaining relationship between labor and management
- Study ways of eliminating potential problems that reduce competitiveness and inhibit the economic development of the distribution pipeline industry
- Engage in public relations and public education programs
- Research and develop programs to improve the distribution pipeline industry



The executive vice president of DCA serves as executive director of the trust to govern the fund.

The NDPIC & PF provides funding for DCA publications, the annual convention and industry relations. Gary A. Pasternak, principal, Pasternak & Associates, P.C., Dallas, Texas, is the administrator of trust collections.

Trustees are:

Dahl, Greg	ARB Inc., Lake Forest, CA
Deusenbery, Tony	Otis Eastern Service LLC, Wellsville, NY
Klumb, Rick	KS Energy Services LLC, New Berlin, WI
Mikich, Mike	United Association, Vacaville, CA
Gross, Tom	United Association, Ottawa, IL
Owen, Jeff	U.A. Local 32, Renton, WA



DCA OVERVIEW

From its inception in 1961, the Distribution Contractors Association has been committed to progress. This year, as in years past, DCA members will lead the way in the use of the latest technologies, equipment and safety standards. DCA members remain at the cutting edge of a constantly changing and vibrant industry and uphold our mission as quality contractors and associates working together to deliver superior value to the natural gas and underground utility industry.

DCA Meetings

Annual Convention (February, March)

The Annual Convention is held in a warm weather location in the U.S. or internationally and is designed for members and their spouses/guests. At this annual meeting of the membership elections for the Board are held. A key feature of the convention is the annual auction which has grown over the years and is the primary fundraiser for the operations of the DCA. The week-long event is supported through the generous sponsorship of our associate members and features outstanding speakers at business sessions, networking events and local activities. Recipients of the scholarships and the Arthur T. Everham Safety Award are announced at the convention.

The final board meeting of the outgoing president and the first board meeting of the new president are held at the convention. A Leadership Council meeting is held as are meetings of the committees. The general meeting of the membership is the DCA Town Hall where the leadership provides an update on the proceedings of the association and where the members can dialog with leadership.

Safety Congress (April)

DCA's Annual Safety Congress is a "must-attend" event for safety professionals each

year. The two-day event attracts safety professionals from across the country and industry to discuss different challenges and problems utility contractors face with projects, from creative training ideas to managing a safety culture within your company. The Safety Director of the Year and the Safety Person of the Year are awarded at the Congress.

DCA & AGA Utility Contractor Workshop (April)

Now in its fourth year, the DCA and American Gas Association (AGA) partner to produce a workshop aimed at increasing communication and cooperation between gas distribution utilities and the contractors who work for them. The 2016 event attracted some 140 attendees representing gas utilities, contractors, manufacturers, labor unions, industry experts and federal government officials.

Mid Year Meeting (July)

The Mid Year Meeting has grown over the years from a summer board meeting to a family networking event with business session speakers, committee meetings, a board meeting and leadership council meeting, as well as the DCA Town Hall. In addition to an annual golf outing, many



DCA OVERVIEW

activities are planned with DCA member families in mind.

Fall Meeting (October, November)

The Fall Meeting is a member's only event with a board meeting, leadership council meeting, committee meetings, Town Hall, business session speaker and networking social events. The Executive Finance Committee meets at this event to review the operations of the staff.

DCA Web Site

The DCA web site, www.dcaweb.org, continues to serve the organization, offering members password-protected access to member news, toolbox talks, committee updates and association newsletters. The web site offers nonmembers information about the association, its members and helpful links to a host of web sites of relevance to the distribution construction industry. The site is a state-of-the-art tool that gives access to DCA publications, members and facts with the click of a mouse. Wage rates for the Laborers' International Union of N.A. (LIUNA), the International Union of Operating Engineers (IUOE) and the United Association (UA) are all available through the password protected site of the DCA web site.

DCA-Dale R. Michels

Endowed Scholarship

DCA founded the DCA-Dale R. Michels Endowed Scholarship in 1998, in memory of Honorary Member and Past President Dale R. Michels, to encourage students considering careers in construction. Michels

Corporation and others contributed significant amounts to the fund. The program is administered by the Dale R. Michels Scholarship Committee, which oversees the annual application and award process. The amount distributed to deserving candidates is based on a portion of the association's auction and investment income proceeds. To be eligible, scholarship applicants must be dependents of DCA members or member-company employees.

Applications are available in October and due back to the DCA office no later than early January. Scholarship recipients are announced at DCA's Annual Convention in February/March.

Curtis H. Allen Scholarship

The Curtis H. Allen Scholarship was formed by Bentonite Performance Minerals (BPM) in honor of the late Curtis H. Allen. BPM makes an annual contribution of \$2,500 into the fund and is matched by Distribution Contractors Association. The amount distributed to deserving candidates is based on a portion of the association's auction and investment income proceeds. This scholarship is dedicated to students going to a trade or vocational school with a focus on this industry. Two members of the selection committee come from Halliburton companies (Bentonite Performance Minerals LLC or Baroid Industrial Drilling Products) as permanent members of the committee.

Applications are available in October and due back to the DCA office no later than early January. Scholarship recipients are announced at DCA's Annual Convention in February/March.

James R. Upton Scholarship

Board of Directors annually distributes \$3,000 to provide scholarship opportunities for students of the Cherokee Nation in Tahlequah, Oklahoma in memory of former DCA Managing Director James R. Upton.

One to two scholarship recipients are selected by the Cherokee Nation, based on criteria set by them, from graduates of the Sequoyah High School in Talequah, and awarded annually.

DCA-Lyons' Grant Program

Past President and Honorary Member Bob Lyons was widely known for his commitment to community service, education, charitable causes and the DCA. Bob was instrumental in establishing the DCA Annual Auction in 1991, which to date has raised almost three million dollars for the scholarship program, the DCA Safety Congress and the association's office and staff. To give back to the association, Bob's widow, Jan Lyons, a strong DCA supporter in her own right, committed a donation from the Lyons Family Foundation of \$25,000 over a five-year period. The grants are intended to recognize leaders in service, those who positively contribute to their communities and help provide support for the missions they serve.

While there are no specific requirements for this grant, it is expected that the candidates are strong emerging and/or established community leaders and are recognized for their personal service, activism and desire to make positive change in the communities. It was Bob's vision to provide resources to those who embrace a sense of community and understand what it means to "give back". These grants,

although modest, are intended to be directed to individuals or organizations that do not receive significant financial assistance from governmental or large charitable groups. In Bob's words; "It's all about those that have been blessed with the understanding of what it is to give back."

Safety Director of the Year

The Safety Director of the Year Award recognizes the achievements of a safety director whose initiatives and programs have enhanced the overall safety program of a member's company. Award recipients also participate in DCA's Safety Congress. The annual award includes a \$1,000 cash prize.

Safety Person of the Year

The Safety Person of the Year Award is given to an individual who has gone beyond the call of duty in any area of their company. It can be a lifesaving event, monetary savings to the company, etc. The recipient can be at any level in the company and will receive a plaque and a \$1,000 cash prize.

Arthur T. Everham Safety Award

The Arthur T. Everham Safety Award, named in honor of an industry safety pioneer and DCA past president, is presented every year at the annual convention to companies with exemplary safety records and practices. Judging criteria includes: the number of OSHA lost workday cases, number of OSHA restricted duty days, number of first-aid cases, number of fatalities, the presence of a documented safety program, the use of a drug-testing program and the company's Experience Modification Rate.

DCA OVERVIEW

Industry Partners

Contractor Associations:

Associated General Contractors of America	www.agc.org
Australian Pipelines & Gas Association	www.apga.org.au
International Pipe Line & Offshore Contractors Association.....	www.iploca.com
Pipeline Industries Guild.....	www.pipeguild.com
Pipe Line Contractors Association.....	www.plca.org
Pipe Line Contractors Association of Canada.....	www.pipeline.ca
Power Communication Contractors Association.....	www.pccaweb.org

Gas Associations:

American Gas Association.....	www.aga.org
American Public Gas Association	www.apga.org
Interstate Natural Gas Association of America.....	www.ingaa.org
Midwest Energy Association.....	www.midwestenergy.org
Northeast Gas Association	www.northeastgas.org
Southern Gas Association.....	www.southerngas.org
Western Energy Institute.....	www.westernenergy.org

Equipment Associations:

Association of Equipment Manufacturers	www.aem.org
Associated Equipment Distributors	www.aednet.org
North American Society for Trenchless Technology.....	www.nastt.org
Plastic Pipe Institute.....	www.plasticpipe.org

Industry Alliances:

Common Ground Alliance	www.commongroundalliance.com
Construction Industry Safety Coalition	www.buildingsafely.org
Energy Equipment & Infrastructure Alliance.....	www.eeia.org

Dr. Samuel Ariaratnam

Arizona State University

P.O. Box 870204
651 E. University Drive
Temple, AZ 85287
(480) 965-7399 Fax: (480) 965-1769
E-mail: ariaratnam@asu.edu

PERFORMANCE AT WORK.



PipeLine Machinery International (PLM) delivers maximum performance through quality machinery, solutions and people - we're ready to go to work for you. As your global Cat® dealer for the pipeline construction industry, we help you perform no matter where the job takes you. Our complete line of purpose-built pipelayers, custom equipment solutions, innovative carriers and smart load monitoring technologies help customers like you work safely and efficiently all over the world. **Let's work together.**



**PipeLine
Machinery**



Your Global Partner for Pipeline Solutions



USA: +1-713-939-0007
Canada: +1-780-377-0336
China: +1-86-10-5960-1509
Netherlands: +31-70-353-8279
Australia: +61-423-394-730

► PIPELAYER MODELS

Model	Lift Capacity	Net Power Max.
PL87	216,000 lb. (97 976 kg)	319 hp (238 kW)
PL83	170,000 lb. (77 111 kg)	319 hp (238 kW)
72H	90,000 lb. (40 823 kg)	205 hp (153 kW)
71H	60,000 lb. (27 215 kg)	150 hp (112 kW)
PL61	40,000 lb. (18 145 kg)	125 hp (93 kW)



www.plmcat.com

STILL THE ONE

For the Most Productivity

Boring accuracy is the key to productive horizontal boring! For over 50 years, Grundomat® piercing tools from TT Technologies have been hitting horizontal boring targets time after time. Do it right the first time with Grundomat!

- **Most Accurate Bores**
- **Longest Service Life**
- **Lowest Cost of Maintenance**
- **Most Models to Choose From**
- **Largest Rental Fleet**



TT Technologies



Call 1-800-533-2078
www.tttechnologies.com

**Pipe Bursting • Pipe Ramming • Horizontal Boring
Directional Drilling • HDD Assist**

CONTRACTOR MEMBERS

ACCU-BORE DIRECTIONAL DRILLING

P.O. Box 639
100 Oak Rd.
Benicia, CA 94510
Phone: (877) 636-0430
Fax: (916) 788-0898
Contact: Michael Robirds
Email: mrobirds@accu-bore.com
Website: www.accu-bore.com

Executive & Management Staff

Michael Robirds, President; (916) 521-3161; mrobirds@accu-bore.com
Billy Kilmer, Jr., Secretary/Treasurer; (805) 704-1328; bkilmer@accu-bore.com

AGI CONSTRUCTION INC.

34 Appian Way
Smithview, RI 02917
Phone: (401) 233-0021
Fax: (401) 233-8221
Contact: Don Gaunt
Email: dgaunt@agiconstruction.com
Website: www.agiconstruction.com

Executive & Management Staff

Mark Albert, Chief Executive Officer
Michael Smith, Chief Operating Officer
Don Gaunt, Chief Financial Officer

ALVAH CONTRACTORS INC.

379 Oyster Point Blvd., Ste. 10
South San Francisco, CA 94080
Phone: (707) 312-1297
Fax: (916) 351-9357
Contact: Cameron Hale
Email: cameron@alvah.com

Executive & Management Staff

Cameron Hale, President

ARB INC.

26000 Commercentre Dr.
Lake Forest, CA 92630
Phone: (949) 598-9242
Fax: (949) 595-5526
Contact: Scott Summers
Email: ssummers@prim.com
Website: www.prim.com

Executive & Management Staff

Scott Summers, President; ssummers@prim.com
Gregory S. Dahl, Senior Vice President; gdahl@prim.com
Earl Eldridge, Vice President; eedridge@prim.com
Tim Burks, Vice President; tburks@prim.com
Steve Ruvolo, Business Development; sruvolo@prim.com
Chris Moulden, Safety Director; cmoulden@prim.com

CONTRACTOR MEMBERS

THE LARGEST PIPELINE CONTRACTOR IN THE WESTERN U.S.

Services Include

Pipeline Installation
Gas Distribution
Horizontal Directional Drill
Cable & Conduit
Compressor & Pump Stations

ARB

A subsidiary of

Primoris Services Corporation

800.622.2699

949.598.9242

www.arbinc.com

Supervisory Staff

Dave Cox, Superintendent; dcox@prim.com
Ed Ayala, Superintendent; eyala@prim.com
Rod Nelson, Project Manager; rnelson@prim.com

Operating Divisions

9201 Campo Rd.
Spring Valley, CA 91977
Phone: (619) 295-2754
Fax: (619) 295-2758

4620 Westamerica Dr.
Fairfield, CA 94534
Phone: (415) 206-1015
Fax: (415) 206-1054

3500 South Pegasus Dr.
Bakersfield, CA 93308
Phone: (661) 833-4400
Fax: (661) 833-4409

Year Business Established: 1960

Contractor Profile

The Underground Group of ARB provides all aspects of construction services for installation, replacement, repair and rehabilitation of underground pipelines and utilities with an emphasis on natural gas transmission and distribution systems. This includes: in-house horizontal directional drilling capabilities. The Industrial Group of ARB provides all aspects of plant construction services including: compressor stations, measurement stations, gas storage, power generation, refining, water and wastewater.

Typical Working Environment

Metropolitan, city and rural areas

Cross Section of Customers

Major utility, public agencies, energy, petrochemical, developers, refining and mining companies

Operating Locations

ARB operates primarily in California and the Western United States. The Primoris Services Corporation, of which ARB is a subsidiary, operates throughout the United States, and is headquartered in Dallas, Texas.

Specialized Services

Large diameter horizontal directional drilling; Fabrication shop

Business Makeup

Gas - 62%
Water - 13%
Sewer - 2%
Fiber Optics - 3%
Electric - 20%



Other Industry Affiliations

American Gas Association, American Petroleum Association, Better Business Bureau, Mechanical Contractors Association, National Safety Council, Pacific Coast Gas Association, Pipe Line Contractors Association, International Pipeline Contractors Association, Western States Petroleum Association

BLACKEAGLE ENERGY SERVICES

230 Commerce Dr.
Berthoud, CO 80513
Phone: (970) 532-0600
Fax: (970) 532-4846
Contact: Todd Erickson
Email: todd.erickson@blackegl.com
Website: www.blakeagleenergyservices.com

Executive & Management Staff

Rick Barrett, President & CEO
Todd Erickson, Vice President of Business Development
Luke Coats, Director of Business Development

BOND BROTHERS INC.

145 Spring St.
Everett, MA 02149
Phone: (617) 387-3400
Fax: (617) 394-6395
Contact: Daniel Foppiano
Email: dfoppiano@bondbrothers.com
Website: www.bondbrothers.com

Executive & Management Staff

Edward Bond, Jr., Chief Executive Officer
Robert Murray, President
Frank Hayes, Chief Operating Officer
Thomas Baillie, Senior Vice President Civil & Utility Division
David Shrestinian, Senior Vice President Building Division
Dan Flannery, Chief Financial Officer
Jackie Easton, Corporate Controller
Paul James, Senior Vice President, Risk Management
Anthony Bond, Vice President Gas Transmission & Distribution Services
Daniel Foppiano, Regional Manager

BRIGADIER PIPELINES INC.

P.O. Box 78
Burlington, PA 18814
Phone: (570) 468-8052
Fax: (570) 234-3279
Contact: John Kern
Email: jkern@brigadierpipelines.com
Website: www.bridadierpipelines.com

Executive & Management Staff

John H. Kern, President; (802) 373-7826; jkern@brigadierpipelines.com
Tony Lange, Business Development Manager; (262) 617-3807; tlange@brigadierpipelines.com
Kevin Lewis, Manager, Contracts & Business Processes; (601) 382-1574; klewis@brigadierpipelines.com
Steven Lewis, Director of Operations; (802) 730-9033; slewis@brigadierpipelines.com
Alena Mamone, Environmental Health and Safety Director; (570) 468-8052; amamone@brigadierpipelines.com
Greg Layton, Quality Assurance Manager; (601) 466-0544; glayton@brigadierpipelines.com

CONTRACTOR MEMBERS

BROTHERTON PIPELINE INC.

11 S. Frontage Rd.
Gold Hill, OR 97525
Phone: (541) 855-7062
Fax: (541) 855-7284
Contact: Mike Cantrell
Email: mikecantrell@bplinc.com
Website: www.bplinc.com

Executive & Management Staff

Jim Brotherton, President & Owner
Mike Cantrell, Vice President
Peter Anhorn, General Manager

Supervisory Staff

Cliff Seals, Gas Division Manager
T.J. Cornia, Gas Division Manager
Mike Decker, Gas Division Manager
Matt Brotherton, Directional Drill Division
Israel Brotherton, Directional Drill Division
John Kelly, Auger Bore Division

Year Business Established: 1984

Contractor Profile

More than 40 years of experience in all areas of underground utility installation, including: fiber optics, natural gas, telephone, directional and horizontal bores, water lines and distribution/transmission line.

Typical Working Environment

Metropolitan, city and rural areas

Operating Locations

California, Oregon, Idaho, Washington, Montana, Nevada, Wyoming, Texas, Colorado and Pennsylvania

Business Makeup

Gas - 75%
Water - 5%
Fiber Optics - 5%
Electric - 10%
Telephone - 5%

Other Industry Affiliations

National Utility Contractors Association

Directional Drilling & Civil Construction



171 Route 94 North, Lafayette, NJ 07848

Tel: 973.579.4100 • Fax: 973.579.4105

www.carsoncorporation.net

INTEGRITY • EFFICIENCY • SAFETY

Carson Corporation
completes quality
projects safely, on time
and within budget.

Call for a quote today.
Bob Carson, V.P. of
Business Development
201-230-4686
bcarson@carsoncorporation.net



CARSON CORPORATION

171 Route 94
Lafayette, NJ 07848
Phone: (973) 579-4100
Fax: (973) 579-4105
Contact: Daniel Carson
Email: dcarson@carsoncorporation.net
Website: www.carsoncorporation.net

Executive Management & Staff

Daniel B. Carson, President

H.L. CHAPMAN PIPELINE CONSTRUCTION INC.

9250 FM 2243
Leander, TX 78641
Phone: (512) 259-7662
Fax: (512) 259-7870
Contact: Max Thomas
Email: mthomas@hlchapman.com
Website: www.hlchapman.com

Executive & Management Staff

Scot Fluharty, President
Max Thomas, Senior Vice President
Michael Wilson, Vice President of Operations

LOY CLARK PIPELINE COMPANY INC.

P.O. Box 1369
19020-A SW Cipole Rd.
Tualatin, OR 97070
Phone: (503) 644-2137
Fax: (503) 641-1599
Contact: Nick Olsen
Website: www.loyclark.com

Executive & Management Staff

Michael A. Bass, President
Nick A. Olsen, Project Manager
Marla Jordan, Vice President of Administration

CONTRACTOR MEMBERS

Supervisory Staff

Bryce Owens, Vice President of Risk Management

David Standley, Supervisor of General Excavation/Electrical

Pete Schmidt & Kyle Sutton, Supervisors of Paving Dispatch/Concrete/Asphalt/Vac-trucking/Equipment

Jim Fitzbibbons, Supervisor of Gas Distribution

Ron Thompson, Supervisor of Directional Drill

Contractor Profile

Utility distribution crews with over 50 years of experience in natural gas and power. Cross country pipeline, saw cutting paving, directional drilling, vacuum exploration, equipment rentals, concrete restoration, power vault and conduit installation

Typical Working Environment

Metropolitan, city and rural areas

Cross Section of Customers

PG&E, Kinder Morgan, Portland General Electric, Northwest Natural Gas, Cascade Natural Gas, Avista Gas, Clark County PUD, Northwest Gas, private and commercial clients utility related.

Operating Locations

Oregon, Washington, Idaho, Montana, California

Specialized Services

Hot work including natural gas and power

Business Makeup

Gas - 45% - OR, WA, ID, MT

Electric - 35% - OR, WA

Other - 20% - OR

CLEARPATH UTILITY SOLUTIONS LLC

8155 Ridge Road

Zanesville, OH 43701

Phone: (740) 297-4058

Fax: (740) 297-4188

Contact: Rodney Riley

Email: r.riley@cpusllc.com

Website: www.directionaldrilling.com

Executive & Management Staff

Rodney J. Riley, Co-Member; (740) 819-7397; r.riley@cpusllc.com

Maureen E. Riley, Co-Member; (740) 607-5607; m.riley@cpusllc.com

Darin Hill, Operations Manager; (740) 297-1302; d.hill@cpusllc.com

Katherine Riley, Safety Director; (740) 297-4056; k.riley@cpusllc.com

Year Business Established: 2007

Contractor Profile

Providing Horizontal Directional Drilling Services

Typical Working Environment

Cities

Rural

Business Makeup

Gas - 75%

Water - 10%

Sewer - 5%

Cable TV - 3%

Fiber Optics - 2%

Electric - 5%

Other Industry Affiliations

Ohio Gas Association, Great Lakes Trenchless



PIPE LINE
AND UTILITY
CONSTRUCTION
SINCE 1936

P.O. BOX 279 • 28800 GODDARD RD. • TAYLOR, MICH 48180
PHONE: (734) 946-9300 • FAX: (734) 946-9303

R.L. COOLSAET CONSTRUCTION COMPANY

P.O. Box 279
Taylor, MI 48180
28800 Goddard Rd.
Romulus, MI 48174-2702
Phone: (734) 946-9300
Fax: (734) 946-9303
Contact: Chris Coolsaet
Email: chrisc@coolsaet.com
Website: www.rlcoolsaet.com

Executive & Management Staff

Jeffrey A. Coolsaet, President
Ryan Colonnello, Vice President of Construction
Thomas Berti, P.E., Vice President/Chief Engineer
Christopher A. Coolsaet, Vice President of Purchasing & Safety Director
Remi A. Coolsaet, Secretary/Vice President
Robert A. Coolsaet, Treasurer

Spreads/Crews/Locations

2 Mainline Spreads
15 Distribution Crews

Typical Working Environment

Metropolitan, city and rural areas

Specialized Services

City work, small spreads

Business Makeup

Gas - 65%
Telephone - 30%
Electric - 5%

DISCOVERY HYDROVAC LLC

793 West 11560 South
Draper, UT 84020
Phone: (888) 883-6452
Fax: (888) 883-2637
Contact: Tammie Taylor
Email: ttaylor@discoveryhydrovac.com
Website: www.discoveryhydrovac.com

Executive & Management Staff

Karma Newberry, President; knewberry@discoveryhydrovac.com; (801) 673-4370
Van Mortensen, Business Development; vmortensen@discoveryhydrovac.com; (801) 618-6868
Ed Watts, Regional Manager; ewatts@discoveryhydrovac.com; (619) 709-0461
Gene Nielsen, Chief Financial Officer; gnielsen@discoveryhydrovac.com; (801) 696-9745

Supervisory Staff

John Elliott, Area Manager Northern CA; jgelliott@discoveryhydrovac.com; (385) 242-6194
Jeni Isbell, Area Manager Bay Area CA; jisbell@discoveryhydrovac.com; (801) 573-5366

CONTRACTOR MEMBERS

Branch Offices

5737 McHenry Ave.
Modesto, CA 95356
(801) 256-6781

Fremont Office
41829 Albrae St.
Fremont, CA 94538

Contractor Profile

Potholing, bell hole, bore pits, slot trenching exposing pipeline and utilities plant and facilities excavation line locating, debris removal, remote excavation, hydro-probing, congested area excavation potholing for engineering and design, complete construction management for USA 811, mark and call, traffic control, GPR, excavation, data collection, backfill, compaction, A/C restoration, final reporting

Spreads/Crews/Locations

Central California Region (Redding to Bakersfield)
Bay Area Region (San Francisco/Oakland/San Jose Metro Area)

Operating Locations

Western United States
California - Primary
Oregon
Washington
Nevada

Specialized Services

Potholing for Engineering & Design (complete construction management from USA/811 mark and call, traffic control, GPR, asphalt cutting, coring excavation, data collection, backfull, compaction, A/C restoration, final reporting)

Business Makeup

Gas - 70%
Water - 5%
Sewer - 5%
Cable TV - 2.5%
Fiber Optics - 2.5%
Electric - 5%
Telephone - 2.5%
Other - 2.5%

Other Industry Affiliations

Pipe Line Contractors Association, Interstate Natural Gas Association of America

D.R.S. ENTERPRISES INC.

5339 Canal Rd.
Garfield Heights, OH 44125
Phone: (216) 581-7771
Fax: (216) 581-7730
Contact: Daniel Schmoldt
Email: d.r.s.enterprises@sbcglobal.net

Executive & Management Staff

Daniel R. Schmoldt, President
Ray Schmoldt, Vice President
Robert DeRue, Superintendent

EDGERTON CONTRACTORS INC.

545 W. Ryan Rd.
Oak Creek, WI 53154
Phone: (414) 764-4443
Fax: (414) 764-9788
Contact: Steven Nachreiner
Email: sn@edgerton.us
Website: www.edgerton.us

Executive & Management Staff

Steven Nachreiner, President
Jeremy Craven, Vice President
Brady Frederick, Vice President
Thomas Wolf, Secretary & Treasurer
Ryan C. Murphy, Corporate Counsel

ELLINGSON COMPANIES

56113 State Hwy. 56
West Concord, MN 55985
Phone: (888) 527-2294
Fax: (507) 527-2296
Contact: Jeremy Ellingson
Email: jellingson@ellingsoncompanies.com
Website: www.ellingsoncompanies.com

Ellingson

COMPANIES

HDD | Pipe Plowing | Pipe Bursting | CIPP | Engineering



family
owned



OVER 40 YEARS
OF SAFE
CONSTRUCTION

888.527.2294
www.EllingsonCompanies.com

CONTRACTOR MEMBERS

Executive & Management Staff

Roger Ellingson, Chief Executive Officer; roger@ellingsoncompanies.com
Jeremy Ellingson, Chief Operating Officer; jellingson@ellingsoncompanies.com
Travis Baumgartner, Vice President of Equipment Assets
Jason Abbott, Vice President of Business Development; jabbott@ellingsoncompanies.com
Jeff Saucier, Vice President of Project Management; jsaucier@ellingsoncompanies.com
Ed MacLeod, EH & Safety Director; emacleod@ellingsoncompanies.com
Vicki McKay, Human Resources Director; vmckay@ellingsoncompanies.com
Amber Eustice, Marketing Manager; aeustice@ellingsoncompanies.com

Operating Divisions

3111 1st Ave. Williston, ND 58801 Office: (888) 527-2294 Fax: (701) 893-9040	500 Ellingson Rd. Harwood, ND 58042 Office: (701) 893-9030 Fax: (701) 893-9040	875 Prairie Ct. Rockville, MN 56369 Office: (888) 527-2294 Fax: (507) 527-2296
---	---	---

Year Business Established: 1970

Contractor Profile

Ellingson Companies is a third-generation construction company specializing in oil and gas line installation and utility installation. We offer a wide variety of trenchless technologies including: horizontal directional drilling (HDD), cured-in-place pipe repair, pipe ramming, pipe bursting, slip lining, vacuum excavation and static plowing.

Technical Working Environment

Metropolitan, city and rural areas

Operating Locations

Nationwide

Specialized Services

Horizontal directional drilling (HDD), marine HDD, rock drilling, utility plowing, cured-in-place pipe repair, pipe ramming, slip lining, pipe bursting, vacuum excavation, static plowing

Business Makeup

Gas - 20%
Sewer - 20%
Telephone - 10%
Other - 50%

Other Industry Affiliations

National Association of Trenchless Technology, Minnesota Utility Contractors Association, Associated General Contractors of America, Midwest Energy Association, Pipe Line Contractors Association, Minnesota Telecom Alliance, Ohio Oil & Gas Association, National Association of Sanitary Sewer Companies

NIELS FUGAL SONS COMPANY

P.O. Box 650
1005 South Main
Pleasant Grove, UT 84062
Phone: (801) 785-3152
Fax: (801) 785-5844
Contact: Gary McQueen
Email: garym@fugal.com
Website: www.fugal.com

Executive & Management Staff

Gary McQueen, President
Denny Smith, Controller
Ray Fugal, Vice President of Safety
BJ Holdaway, Vice President of Operations

Supervisory Staff

David McDonald, General Manager of Operations
Brad Mills, Division Manager
Brady Hansen, Division Manager

Operating Divisions

16 W. Washington Industrial Dr.
Washington, UT 84780
Phone: (435) 634-1817
Fax: (465) 634-9766

2350 G Rd. #229
Grand Junction, CO 81505
Phone: (970) 241-5801
Fax: (970) 241-5802

Contractor Profile

The Fugal Company has been in the gas distribution construction area for over 50 years. The Fugal Company also is heavily involved in the telecommunications industry with several crews in long haul in premise wiring.

Spreads/Crews/Locations

Up to 2 spreads/20 crews/Western states

Typical Working Environment

Metropolitan, city and rural areas

Cross Section of Customers

Questar Gas, Duke Energy, Williams, Encana

Operating Locations

Western and Southwestern states

Specialized Services

Gas distribution systems, HP gas construction

Business Makeup

Gas - 30%
Telephone - 50%
Fiber Optics - 20%

Other Industry Affiliations

Power & Communication Contractors Association, Associated General Contractors

GABE'S CONSTRUCTION COMPANY INC.

4804 N. 40th St.
Sheboygan, WI 53083
Phone: (920) 459-2600
Fax: (920) 459-2608
Contact: Tim Gabrielse
Email: tgabes@gabes.com
Website: www.gabes.com

Executive & Management Staff

Tim Gabrielse, P.E., President; tgabes@gabes.com
Scott McGee, Senior Vice President; smcgee@gabes.com
Matthew Gabrielse, Vice President of Finance; mgabes@gabes.com
Nate Eastway, Chief Estimator; neastway@gabes.com

Supervisory Staff

Brad Baumann, Director Wireless & Telecom Services
Steve Huibregtse, Director of HDD Operations
Lars Nyquist, Director of Gabe's Technical Services
Dave Solender, P.E., Engineering Manager
Brian Van Schyndel, Project Superintendent
Pat Tuschel, Project Superintendent
Jordan Resop, Project Superintendent
Kandis Reith, Office Manager
Adam Stanek, Safety Director

Operating Divisions

Gabe's Michigan Office/Yard
1931 Austin Rd.
Troy, MI 48083

Gabe's Technical Services
Field Office
1359 East 86th Pl.
Merriville, IN 46410

Gabe's Technical Services
Field Office
7600 West 27th St., Ste. 211
St. Louis Park, MN 55426

CONTRACTOR MEMBERS

Year Business Established: 1942

Contractor Profile

Since 1942, Gabe's Construction has provided gas and electric utilities, the telecommunication industry and their customers quality, safe and cost efficient flow of energy and information. Today Gabe's installs gas, electric and telecommunications distribution services and systems, underground high voltage projects, large HDD projects, locating engineering, maintenance and complete turnkey projects for our clients.

Spreads/Crews/Locations

Gabe's Construction provides utility, telecommunication, locating, engineering and large horizontal directional drilling services throughout the U.S. and Canada.

Typical Working Environment

Metropolitan, city and rural areas

Operating Locations

United States and Canada

Specialized Services

Large horizontal directional drilling, turnkey wireless/telecommunications systems, custom locating and emergency restoration for wireless and fiber optics, underground electric high voltage conduit and pipe type cable systems

Business Makeup

Gas - 15%
Water - 5%
Sewer - 5%
Fiber Optics - 35%
Electric - 20%
Telephone - 20%

Other Industry Affiliations

Pipe Line Contractors Association, Wisconsin Underground Contractors Association, Power & Communication Contractors Association

GLOBAL UNDERGROUND CORPORATION

641 Winters Dr.
Colorado Springs, CO 80907
Phone: (719) 471-7414
Fax: (719) 471-7494
Contact: Robert Meadows
Email: rmeadows@globalug.com
Website: www.globalug.com

Executive & Management Staff

Robert Meadows, President & Chief Executive Officer
Chris Kirchner, Vice President
Eric Ensign, Secretary
Rob Powilleit, Chief Operations Officer

GRiffin DEWATERING

5306 Clinton Dr.
Houston, TX 77020
Phone: (713) 676-8000
Fax: (713) 676-8080
Email: griffin@griffindewatering.com
Website: www.griffindewatering.com

Executive & Management Staff

Kazem Khonsari, Chief Executive Officer
Jerry Soto, Vice President
Alon Najar, Vice President
Tom Minihan, Vice President

Michael Lippard, Vice President
Mike Sherrendan, Vice President
Bill Abrormitis, Project Manager; (219) 746-0516; billa@griffind.com
Terry Aylward, Marketing Manager; (713) 671-7024; terrya@griffinind.com

H & H ENTERPRISES

P.O. Box 1539
6104 Fenkel Rd.
Andover, OH 44003
Phone: (440) 293-8911
Fax: (440) 293-5498
Email: hhoffice@handhent.com
Website: www.handhent.com

Executive Management & Staff

Tom Hockran, President; tom.hockran@handhent.com
Jason Hockran, Vice President; jason.hockran@handhent.com
Scott Kilgore, Senior Project Manager; scott.kilgore@handhent.com
Bunky Jordan, Sales; bunky.jordan@handhent.com

THE HALLEN CONSTRUCTION COMPANY INC.

P.O. Box 9003
4270 Austin Blvd.
Island Park, NY 11558-9003
Phone: (516) 432-8300
Fax: (516) 432-8406
Contact: Shepard Poole
Email: info@hallenconstruction.com
Website: www.hallenconstruction.com

Executive & Management Staff

Thomas B. Poole, Chairman
Shepard T. Poole, President & Chief Executive Officer
Michael J. Hickey, Executive Vice President of Construction Operations
Pascale J. Ambrosio, Executive Vice President of Estimating & Engineering
Dennis J. Springer, Senior Vice President Finance and Corporate Secretary

Operations

Eugene Hickey, Senior Vice President of Construction Operations West
Stuart Buhrendorf, Vice President of Environmental Health & Safety

Year Company Established: 1927

THE HALLEN CONSTRUCTION CO., INC.



4270 AUSTIN BLVD.
P.O. BOX 9003
ISLAND PARK, NY 11558-9003
TEL: (516) 432-8300
Fax: (516) 432-8406

90
Years
1927-2017



CONTRACTOR MEMBERS

Contractor Profile

Hallen is the major distribution contractor in metropolitan New York City and Long Island, performing natural gas pipeline installation, repair and maintenance for the area's major utilities as well as pipeline and conduit construction for customers who provide electricity, telecommunications, petroleum, water and steam. We have an extensive fleet of utility vehicles manned by certified welders and maintenance people on call 24/7.

Typical Working Environment

Metropolitan, city, suburban and rural areas

Specialized Services

Directional drilling, vacuum excavation, cathodic protection, pipe jacking and pipe splitting

Business Makeup

Gas - 70%
Electric - 20%
Other - 10%

Other Industry Affiliations

American Gas Association, Northeast Gas Association

THE HDD COMPANY INC.

3161 Cameron Park Dr., Ste. 215
Cameron, CA 95682
Phone: (530) 676-5705
Fax: (530) 676-3605
Contact: Kris Dobbs
Email: kdobbs@hddcompany.com
Website: www.thecrossingcompany.com

Executive & Management Staff

Neil Swope, President; nswope@hddcompany.com
Rick Evans; revans@hddcompany.com
Larry Bertolucci; laberto@hddcompany.com

Supervisory Personnel

Neil Swope
Chris Crow

Cross Section of Customers

Northwest Natural, Kinder Morgan, PG&E and municipalities

Operating Locations

California, Nevada, Oregon, Washington, Utah, Arizona

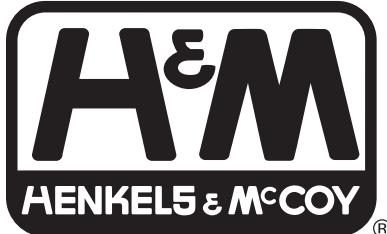
Business Makeup

Gas - 30%
Water - 30%
Sewer - 30%
Electric - 10%

HENKELS & McCOY INC.

985 Jolly Rd.
Blue Bell, PA 19422-0900
Toll Free: 888-HENKELS
Phone: (215) 283-7600
Fax: (215) 283-7659
Contact: Pete Freind
Email: pfreind@henkels.com
Website: www.henkels.com

Power | Oil & Gas Pipeline | Gas Distribution | Communications



A HENKELS & McCOY Group Company

CONNECTIONS FOR PERFORMANCE™

www.henkels.com

1-888-HENKELS

marketing@henkels.com



Executive & Management Staff

T. Roderick Henkels, President & Chief Executive Officer (Henkels & McCoy Group, Inc.)

James Dillahunt, President & Chief Operating Officer

Edward Murphy, Senior Vice President & Division Manager - Pipeline

Jim Duffy, Regional Vice President - East

Pierre Adam, Regional Vice President - Central

Michael Giarratano, Regional Vice President - West

Supervisory Staff

Available through listed division offices

Operating Regions

East Region

Regional Headquarters/
Administrative &
Operations Center
985 Jolly Rd.
Blue Bell, PA 19422
Phone: (215) 283-7850
Fax: (215) 283-7595

York, Pennsylvania
5230 N. Susquehanna Tr.
York, PA 17406
Phone: (717) 266-5641
Fax: (717) 266-2642

Central Region

Regional Headquarters/
Administrative &
Operations Center
940 Kingsland Dr.
Batavia, IL 60510
Phone: (630) 239-2000
Fax: (630) 406-9530

Elkhart, Indiana
Administrative &
Operations Center
1800 Johnson St.
Elkhart, IN 46514
Phone: (574) 264-1121
Fax: (574) 264-1137

Lewisville, Texas
Administrative &
Operations Center
515 Huffines Blvd.
Lewisville, TX 75056
Phone: (972) 512-2900
Fax: (972) 512-2957

West Region

Regional Headquarters/
Administrative &
Operations Center
2840 Ficus St.
Pomona, CA 91766
Phone: (909) 517-3011
Fax: (909) 451-2591

Portland, Oregon
Administrative &
Operations Center
5000 N.E. 148th Ave.
P.O. Box 20009
Portland, OR 97230
Phone: (503) 255-5125
Fax: (503) 255-5129

Kapolei, Hawaii
Administrative &
Operations Center
2130 Lauwiliwili St.
Kapolei, HI 96707
Phone: (808) 455-1310
Fax: (808) 455-1710

Pipeline Division

Administrative &
Operations Center
110 Cypress Station Dr.,
Ste. 200
Houston, TX 77090
Phone: (281) 537-0101
Fax: (281) 537-8481

Birdsboro, Pennsylvania
Administrative &
Operations Center
644 West Baumstown Rd.
Birdsboro, PA 19508
Phone: (610) 404-3600
Fax: (610) 404-0092

Norman, Oklahoma
Administrative &
Operations Center
381 West Adkins Hill Rd.
Norman, OK 73072
Phone: (405) 253-3700
Fax: (405) 253-3710

Gaylord, Michigan
Administrative &
Operations Center
1106 O'Rourke Blvd.
Gaylord, MI 49735
Phone: (989) 732-9751
Fax: (989) 732-5549

CONTRACTOR MEMBERS

Contractor Profile

Henkels & McCoy, Inc., (H&M) is a leading utility construction firm providing critical infrastructure for the power, oil & gas pipeline, gas distribution, and communications markets throughout North America. Founded in 1923, H&M adapts 90+ years of experience to the dynamic and evolving infrastructure needs of today. H&M consistently ranks in the top 10 of Engineering News-Record's Specialty Contractors and has been recognized with an E.I. DuPont Safety Excellence Award. H&M is also a founding member of the ET&D Partnership, a formal collaboration of industry stakeholders working to improve safety for workers in the electric line construction industry. For more information, please visit www.henkels.com.

Typical Working Environment

Metropolitan, city and rural areas

Operating Locations

All states

Specialized Services

Henkels & McCoy's decades of experience as a diversified engineering and utility infrastructure contractor has positioned us to provide a wide variety of innovative solutions to customers' needs.

Other Industry Affiliations

AFCEA International, Alaska Telephone Association, Alliance Safety Council, American Gas Association, American Public Power Association, American Wind Energy Association, California Communications Association, Carolina's Virginia Telephone Membership Association, Distribution Contractors Association, Edison Electric Institute, Energy Association of Pennsylvania, FTTH Council Americas, General Contractors Association of Hawaii, Georgia Telecommunications Association, Idaho Telecom Alliance, The INGAA Foundation, Institute of Electrical and Electronics Engineers, Kentucky Telecom Association, Lehigh Valley Contractors Association, Michigan Oil and Gas Association, Midwest ENERGY Association, Montana Telecommunications Association, NACE International, National Fire Protection Association, National Rural Electric Cooperative Association, National Utility Contractors Association-Hawaii Chapter, New York State Telecommunications Association, Northeast Gas Association, Northwest Public Power Association, Ohio Gas Association, Ohio Telecom Association, Oregon Joint Use Association, Oregon People's Utility District Association, Oregon Telecommunications Association, Pennsylvania Telephone Association, Pennsylvania Wireless Association, Pipe Line Contractors Association, Power & Communications Contractors Association, Railway Systems Suppliers, Richmond Area Municipal Contractors Association, Society of Gas Lighting, Society of Gas Operators, South Carolina Telecommunications and Broadband Association, Telecommunications Industry Association, Texas Telephone Association, Underground Contractors Association, United Association of Journeymen and Apprentices of the Plumbing and Pipefitting Industry of the United States and Canada, Utah Rural Telecom Association, Washington Independent Telecommunications Association, Western Energy Institute, WIRES, Wyoming Telecommunications Association, York County Economic Alliance

INFRA SOURCE LLC

6301 James A. Reed Rd.
Kansas City, MO 64133
Phone: (816) 949-2151
Contact: Jeff Green
Email: jeff.green@infrasourceinc.com
Website: www.infrasourceus.com

Executive & Management Staff

Jeff Green, Senior Vice President
Loren Brace, Director of Operations

Contractor Profile

InfraSource provides infrastructure construction and support services to owners and builders of energy, gas distribution, pipelines and integrity projects throughout North America. The company offers individual project construction and project management services. These end-to-end network services include: planning, design, engineering, construction, operations and maintenance and integrity projects.

Typical Working Environment

Metropolitan, city and rural areas

Operating Locations

All 50 states

Business Makeup

Gas - 80%
Electric - 10%
Other - 10%

Other Industry Affiliations

American Gas Association, Midwest Energy Association, National Utility Contractors Association, Southern Gas Association, Northeast Gas Association, Pipe Line Contractors Association

Comments

InfraSource is a nationally recognized utility contractor, experienced in all phases of distribution and transmission construction.

INTERCON CONSTRUCTION INC.

5512 State Rd. 19 & 113
Waunakee, WI 53597
Phone: (608) 850-4820
Fax: (608) 850-2716
Email: jdebruin@intercon-const.com
Website: www.intercon-const.com

Executive & Management Staff

Anna Hillebrandt, President; ahillebrandt@intercon-const.com
Jamie DeBruin, Vice President; jdebruin@intercon-const.com
Jeff Hillebrandt, Vice President; jhillebrandt@intercon-const.com
Chris Wozniak, Vice President; cwozniak@intercon-const.com

www.intercon-const.com



WBE Certified

- Safety
- Service
- Versatility
- Experience



5512 State Road 19 & 113 | Waunakee, Wisconsin 53597

CONTRACTOR MEMBERS

Kevin Lauterbach, Director; kauterbach@intercon-const.com

Steve Allen, Manager; sallen@intercon-const.com

Tim Knaup, Safety Director; tknaup@intercon-const.com

Year Business Established: 1984

Contractor Profile

InterCon Construction Inc., formed in 1984, is a nationally recognized distribution/transmission (WBE Certified) utility contractor. Dedicated to exceptional customer service with an emphasis on safety and quality. We provide full turn-key services which include: design, engineering, sewer line camera inspections, gas, electric, telecommunications construction and large diameter horizontal directional drilling throughout North America.

An executive or manager is directly involved with each project. Teamwork is key.

Spreads/Crews/Locations

125 distribution crews, 2 mainline spreads up to 36 inches, 20 directional drill crews

Typical Working Environment

Metropolitan, city and rural areas

INTREN INC.

18202 West Union Rd.

Union, IL 60180

Phone: (815) 923-2300

Fax: (815) 923-2356

Contact: Jeff Nauman

Email: jnauman@intren.com

Website: www.intren.com



Meeting Complex Distribution Needs

With the highest standards of safety, quality, and performance, INTREN provides turnkey solutions for our partners most daunting distribution projects.



OutPerforming. Everyday.

- **Gas Utility**
- **Commercial & Industrial**
- **Electric Utility**
- **Municipals & Co-Ops**

INTREN.com | 815.923.2300



Executive & Management Staff

Loretta Rosenmayer, Chief Executive Officer; loretta@intren.com

Lance Rosenmayer, President; irosenmayer@intren.com

Matthew Turk, Executive Vice President of Operations & Business Development; mturk@intren.com

Mike McArthy, Senior Vice President & Chief Financial Officer; mmcarthy@intren.com

Jeff Nauman, Vice President of Gas Operations; jnauman@intren.com

Tim Ayers, Director of Safety & Quality; tayers@intren.com

Doug Anderson, Account Manager-Gas Division; dganderson@intren.com

Contractor Profile

INTREN is a nationwide utility construction company providing utilities, municipalities, cooperatives and private contractors with turnkey products for natural gas and electrical needs. With over a quarter-century of experience, INTREN is the Women's Business Enterprise (WBE) specialty contractor for the development and implementation of the energy industry's design, construction and management solutions. From system maintenance to large scale design/build ventures, INTREN's cross-disciplinary experience produces unrivaled results. For more about INTREN, visit INTREN.com

Typical Working Environment

Metropolitan, city and rural areas

Operating Locations

Illinois, California, Missouri, Maryland, Ohio, Oklahoma, Pennsylvania, Wisconsin

J.F. KIELY CONSTRUCTION CO.

700 McClellan St.

Long Branch, NJ 07740-5836

Phone: (732) 222-4400

Fax: (732) 229-2353

Contact: John F. Kiely, Jr.

Email: info@jfkiely.com

Website: www.jfkiely.com

Executive & Management Staff

John F. Kiely, Jr., Chief Executive Officer

John M. Kiely, President

Ralph F. Williams, Director

Robert A. Patterson, Secretary & Senior Vice President

Mark Schwartz, Chief Information Officer

Dan Huber, Vice President

Raymond Sexton, Vice President

Year Business Established: 1952

Contractor Profile

J.F. Kiely Construction Co. is a trusted leader of gas distribution and underground utility contracts. Our capabilities include: new and replacement mains and services, annual blanket contract work, welding, plastic fusing, high pressure tapping and meter/regulator station sitework.

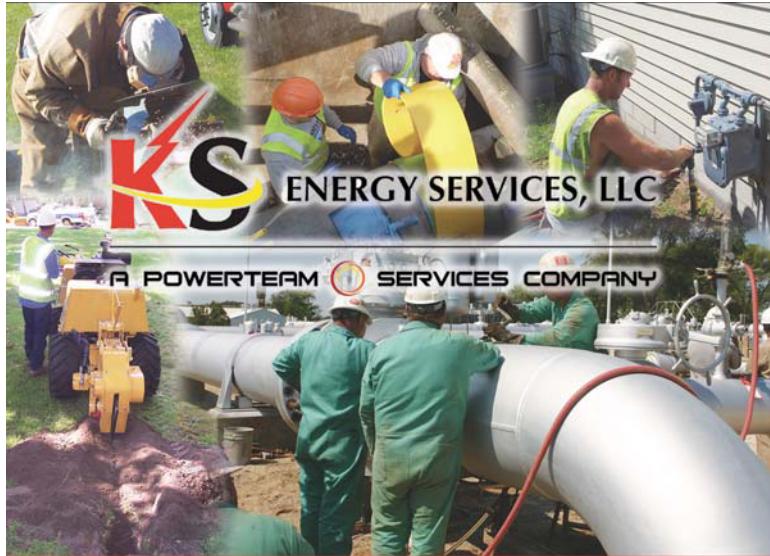
Cross Section of Customers

Public Service Electric & Gas, New Jersey Natural Gas Co., New Jersey American Water Co., South Jersey Gas Company

Specialized Services

Directional drilling

CONTRACTOR MEMBERS



ENERGY SERVICES, LLC

A POWERTEAM SERVICES COMPANY

*"A Family
Managed
Company
Building
Tomorrow's
Utility
Infrastructure
Today"*

Services include:

Gas Distribution

Gas Pipeline

Station
Construction

Directional
Drilling &
Vacuum
Excavating

Cable & Conduit

Electric
Distribution



ENERGY SERVICES, LLC

A POWERTEAM SERVICES COMPANY

19705 W. Lincoln Avenue
New Berlin, WI 53146
262-574-5100 (Office)
262-574-5151 (Facsimile)
E-mail: dennis@ksenergyservices.com

www.ksenergyservices.com

KS ENERGY SERVICES LLC

19705 West Lincoln Ave.
New Berlin, WI 53146
Phone: (262) 574-5100
Fax: (262) 574-5151
Contact: Dennis Klumb, Jr.
Email: dennis@ksenergyservices.com
Website: www.ksenergyservices.com

Executive & Management Staff

Dennis Klumb, Jr., President & Chief Executive Officer; dennis@ksenergyservices.com
Tom Schaitel, Chief Operating Officer
Rick Klumb, Senior Vice President
Shawn Klumb, Senior Vice President & Treasurer
Mike Klumb, Senior Vice President

Operating Divisions

Houston, TX; Madison, WI; Green Bay, WI; Cincinnati, OH; Chicago, IL; St. Paul, MN

LANEY DIRECTIONAL DRILLING COMPANY

831 Crossbridge Dr.
Spring, TX 77373
Phone: (281) 540-6615
Fax: (281) 540-6727
Contact: Dean Dodson
Email: ddodson@laneydrilling.com
Website: www.laneydrilling.com

Executive & Management Staff

Alan Snider, President/COO; asnider@laneydrilling.com
Kent Lawler, Division Manager; klawler@laneydrilling.com
Paul Greenwell, Manager of Estimating; pgreenwell@laneydrilling.com
Rob Hotz, Division Manager; rhotz@laneydrilling.com
Dean Dodson, Director, Sales & Marketing; ddodson@laneydrilling.com
Brian Carpenter, Director, HS&E; bcarpenter@laneydrilling.com

Contractor Profile

Specializing in trenchless technology, Laney Directional Drilling Co. is a leading global Horizontal Directional Drilling company. Laney is the only U.S. HDD company providing integrated engineering, design and HDD construction services. Laney specializes in servicing pipeline operating companies and pipeline contractors with long, complex, challenging, or small scale HDD requirements. No project is too big or too small. Laney assists in the installment of infrastructure such as oil and gas pipelines, telecommunications conduits, water lines, sewer lines and environmental remediation casings. Laney, known for its innovation and being a trenchless technology pioneer, is also one of a few North American companies experienced with Direct Pipe® trenchless technology. Laney operates HDD rigs from 30,000 lbs. to 1.7 million lbs, as well as a Direct Pipe thruster and steerable tunnel boring machine (TBM).

Spreads/Crews/Locations

16 directional drilling rigs, ranging from 100,000 pounds to the world's largest 1,700,000 pounds, with offices in Houston, TX.

Cross Section of Customers

Pipelines, utilities, local water and sewage companies

Operating Locations

Worldwide

Specialized Services

Horizontal directional drilling, HDD Engineering Services, Direct Pipe® installations

Business Makeup

Gas - 60%
Water - 5%
Sewer - 5%
Telephone - 5%
Fiber Optics - 5%
Electric - 5%
Other - 15%

Other Industry Affiliations

Pipe Line Contractors Association, Houston Pipeliners Association, Underground Construction Technology Association, Southern Gas Association, INGAA Foundation, IPLOCA

MANHATTAN PIPELINE LLC

5601 S. 122nd East Ave.
Tulsa, OK 74146
Phone: (918) 615-1055
Fax: (918) 592-3373
Contact: Megan Schueller
Email: mschueller@manhattanpipeline.com
Website: www.manhattanpipeline.com

Executive & Management Staff

Alex Jordan, President
Megan Schueller, HDD Divison Manager; (918) 527-4435; MSchueller@ManhattanPipeline.com

CONTRACTOR MEMBERS

MasTec

Infrastructure that Delivers



MasTec.com

888.785.2171



Guided by Experience. Empowered by Resources. *Driven by Innovation.*

COMMUNICATIONS • ELECTRIC • PIPELINE

MASTEC NORTH AMERICA INC.

P.O. Box 70
152 Park Ave.
Shevlin, MN 56676-0070
Phone: (218) 785-2171
Fax: (218) 785-2076
Contact: Gary Smith
Email: gary.smith@mastec.com
Website: www.mastec.com

Executive & Management Staff

Gary Smith, Senior Vice President; gary.smith@mastec.com
Thomas Jones, Vice President Business Development; thomas.jones@mastec.com

Operating Divisions

Dallas Office
4747 Irving Blvd., Ste. 221
Dallas, TX 75247
Phone: (214) 571-2500
Fax: (214) 571-2555
Glenn Travis, Division Vice President; glenn.travis@mastec.com

MAXX HDD LLC

P.O. Box 2407
Conroe, TX 77305
Toll Free: (844) 629-9433
Contact: Travis Vander Wert
Email: travisv@maxxhdd.com
Website: www.maxxhdd.com

Executive & Management Staff

Travis Vander Wert, President; travisv@maxxhdd.com
Kevin Hutcherson, Chief Executive Officer; khutcherson@maxxhdd.com

Specialized Services

Horizontal Directional Drilling & Boring

Operating Locations

North America

MEADE

9550 W. 55th St., Ste. A
McCook, IL 60525-3641
Phone: (708) 588-6000
Fax: (708) 588-6001
Contact: Bob Schacht
Email: bjs@meade100.com
Website: www.meade100.com

Executive & Management Staff

Frank J. Lizzadro, Chief Executive Officer
Frank A. Lizzadro, President
Joe VanGundy III, Vice President
Bob Schacht, Vice President
Tim Swanson, Risk Manager & Safety Director
John Goetz, Manager of Operator Qualifications

Supervisory Staff

Mike Bowers, Superintendent
Paul Naber, Superintendent
Frank Huckin, Chief Estimator
Tim Swanson, Safety Director

Year Business Established: 1908

Contractor Profile

Meade is a large specialty natural gas, liquids and electrical and telecommunications infrastructure builder and maintenance contractor based in Chicago and operating throughout the United States. We provide services to pipeline companies, utilities, industrial and commercial customers and state and local governments.

Operating Divisions

Chicago, Milwaukee, Hammond, Joliet, Detroit, Indianapolis

MEARS GROUP INC. (Horizontal Directional Drilling and Direct Pipe®)

5051 Westheimer Rd., Ste. 1650
Houston, TX 77056
Phone: (281) 448-2488
Fax: (281) 448-2523
Contact: Greg Bosch
Email: greg.bosch@mears.net
Website: www.mearsHDD.net

CONTRACTOR MEMBERS



SAFE & RELIABLE

As a DCA member, Mears Group, Inc. maintains the highest standards on safety and performance. Continually providing reliable and innovative horizontal directional drilling services, Mears continues to add value to the industry through our expertise and experience.

- Conventional HDD Crossings
- Marine crossings (Water-to-Water and Shore Approaches)
- Hard Rock Drilling
- Design/build
- Engineering, Procurement and Construction
- Direct Pipe®

Engineering solutions developed to meet geographical, environmental and climate challenges head on.

Certified in Safety, Quality, and Environmental: OHSAS 18001:2007, ISO 9001:2008 and ISO 14001:2004.

Direct Pipe® is a US registered trademark owned by Herrenknecht AG of the Federal Republic of Germany, which is not affiliated with Mears Group, Inc.

mears
A QUANTA SERVICES COMPANY
www.mearsHDD.net

Executive & Management Staff

Steve Hicks, Executive Vice-President
Jason Steph, Executive Vice-President, HDD
Neil Smith, Senior Vice President, HDD
Kevin Parker, Vice President of Safety, Training & Development
Ron Halderman, Director of Special Projects
Greg Bosch, Business Development Manager
Jim Nelson, Director of Project Management
Candace Dahlman, Quality Assurance Manager

Operating Divisions

Mears Canada Corp.
Phone: (281) 448-2488

International Division - Asia/Africa
U.S. Contact:
Phone: (415) 699-0505
Email: shiv.kumar@mears.net

Contractor Profile

Horizontal Directional Drilling and Direct Pipe® division of Mears Group Inc., a pipeline services company.

Spreads/Crews/Locations

Own and Operating 16 rigs (Up to 1,300,000 pounds) capable of crossings from 2 inch to 60 inch in diameter and with continuous lengths of over 8,000 feet. Direct Pipe® services available with 500-ton and 750-ton pipe thruster and 36, 42 and 48-inch diameter capacity. Certified in Safety, Quality & Environment: OHSAS 18001:2007, ISO 9001:2008 and ISO 14001:2004

Typical Working Environment

Metropolitan, city and rural area

MERSINO DEWATERING INC.

10162 East Coldwater Rd.
Davison, MI 48423
Toll Free: 866-MERSINO
Phone: (810) 653-4828
Fax: (810) 658-0632
Contact: Marco Mersino
Email: marco@mersino.com
Website: www.mersino.com

Executive & Management Staff

Gino Mersino, President; gino@mersino.com
Marco Mersino, Vice President; marco@mersino.com

Branch Offices

10162 East Coldwater Rd.
Davison, MI 48423
Phone: (810) 658-3472
Fax: (810) 653-7828
600 Lumber Center Rd.
Michigan City, IN 46360
Phone: (219) 210-3477
Fax: (219) 210-3385

416-C Airport Rd.
Morrisville, NC 27560
Phone: (919) 368-1378
411 Timaquan Tr.
Edgewater, FL 32132
Phone: (386) 426-2411
Fax: (386) 426-2111

1960 Starpoint Dr.
Houston, TX 77032
Phone: (281) 860-0808
Fax: (281) 860-0828
6950 Q St.
Omaha, NE 68117
Phone: (402) 932-0801
Fax: (402) 932-1151

Contractor Profile

Dewatering equipment and services; trenching (sock pipe) services; pump and pipe rentals and sales; slurry walls. We offer 24-hour emergency service.

MICHELS CORPORATION

817 West Main St.
Brownsville, WI 53006-0128
Phone: (920) 583-3132
Fax: (920) 583-3429
Email: corpinfo@michels.us
Website: www.michels.us

Executive & Management Staff

Ruth L. Michels, Chairman of the Board
Patrick D. Michels, President, Chief Executive Officer
Brian P. Johnson, Executive Vice President & Secretary
Kevin Michels, Vice President-Fleet & Equipment
Tim Michels, Vice President
Robert Osborn, Senior Vice President, Michels Pipeline Construction
Dave Bristol, Vice President, Pipeline Construction, Contract Administration for Special Projects
Matt Westphal, Vice President, Michels Pipeline Construction, Transmission
Ben Nelson, Vice President, Michels Pipeline Construction, Western Operations
Eric Justman, Michels Pipeline Construction, General Manager, Facilities
Pete Fojtik, Michels Pipeline Construction, General Manager, Gas Distribution
Ben Ploederl, Michels Pipeline Construction, General Manager, Project Controls
Andrew Bermack, Michels Pipeline Construction, Vice President, Business Development
Michelle Trapp, Michels Pipeline Construction, Senior Manager, Customer Relations
Wyatt Davenport, General Manager, CFS (Continental Fabrication Services)
Joe Hockberger, Manager, Mi-Con
Tim McGuire, Vice President, Michels Directional Crossings
Gary Ziehr, Vice President, Michels Canada
Jerrrod Henschel, Vice President of Michels Communications
Mark Harasha, Senior Vice President, Michels Power
Dan Gellings, Senior Vice President

CONTRACTOR MEMBERS

Jack Westerman, Senior Vice President, Michels Materials
Sean Nicholson, HSE Director
David Melum, HSE Director
Ralph Miller, HSE Director
Ron Martinez, Safety Director
John Schroeder, CPA, Chief Financial Officer
David Stegeman, Vice President, Business Administration & Chief Legal Officer
Karen Wuest, SPHR, Vice President, Human Resources
Herb Miller, Senior Manager of Supplier Diversity & Business Development
Julie Weston, Sr. Director of Information Systems and Technology, Information Technology
Robert H. Westphal, Senior Advisor

Operating Divisions

Peoria, AZ	Indianapolis, IN	Harrisburg, PA	Marysville, WA
Paso Robles, CA	Topeka, KS	Washington, PA	Tumwater, WA
Rio Vista, CA	Greenfield, MA	Long Island, NY	Brownsville, WI
Woodland, CA	West Branch, MI	New York, NY	Merrill, WI
Kailua, HI	Lakeville, MN	Syracuse, NY	Neenah, WI
Cedar Rapids, IA	Rogers, MN	Houston, TX	New Berlin, WI
Park Ridge, IL	Carrolton, MO	Kent, WA	Nisku, AB
Rockdale, IL	Salem, OR	Kirkland, WA	

Contractor Profile

Michels is one of the largest, most diversified utility contractors in North America. Michels delivers construction, engineering and procurement services that keep pace with growing demands in the energy, transportation and utility construction industries.

Spreads/Crews/Locations

Michels Canada Company, a subsidiary of Michels Corporation, offers horizontal directional drilling, pipeline construction, cured-in-place pipe, electric transmission and distribution.

Operating Locations

Licensed to operate in all states

Typical Working Environment

Metropolitan, city and rural areas

MID AMERICA UNDERGROUND

901 Ridgeway Ave.
Aurora, IL 60506
Phone: (630) 897-5882
Fax: (630) 897-9999
Contact: Adam Bosch
Email: abosch@maunderground.com
Website: www.midamericaunderground.com

Executive & Management Staff

Adam M. Bosch, President; abosch@maunderground.com
James A. Sparks, Operations Manager; jsparks@maunderground.com
Benjamin J. Engleson, Project Manager/Estimator; bengleson@maunderground.com
Casey Omori, Safety & DOT Compliance (USA); comori@maunderground.com

Contractor Profile

Mid America Underground specializes in (A/C) mitigation services and cathodic protection systems - design and installation - along with horizontal directional drilling, pipe ramming, pipe bursting and trenching installations for petroleum, petrochemical, natural gas, electric, telecommunications, sewer, water, environmental, shore approach, wind energy and geothermal.

Spreads/Crews/Locations

Operating 8 rigs - 2 in the 100,000 pound to 500,000 pound range; Capabilities of 1 inch to 48 inch, up to 6,500 feet in length.

Operating Locations

Nationwide and South America

MIDWEST UNDERGROUND INC.

3150 5th Ave.
East Moline, IL 61244
Phone: (309) 751-9890
Fax: (309) 751-9891
Contact: Larry Ernst
Email: wditch@midwestuinc.com
Website: www.midwestunderground.com

Executive & Management Staff

Larry Ernst, President
Jay Johnson, Vice President
Don Tippie, Vice President of Gas Operations

Supervisory Staff

John Wedemeyer, Manager
Jim Cunningham, General Superintendent
Tom Densberger, Safety Manager

Operating Locations

All states

Specialized Services

Large directional drilling

Business Makeup

Gas - 40%
Water - 10%
Telephone - 25%
Fiber Optics - 25%

MIDWESTERN CONTRACTORS

816 Hicks Dr.
Elburn, IL 60119
Phone: (630) 668-3420
Fax: (630) 668-3524
Contact: Timothy Bell
Email: timothy.bell@midwesterncontractors.com
Website: www.midwesterncontractors.com
A Division of Electric Conduit Construction Co.

Executive & Management Staff

Timothy A. Bell, President
Jon Pfleeger, Vice President
Robert J. O'Malley, Secretary & Treasurer



MIDWESTERN CONTRACTORS
Founded 1951

**816 Hicks Drive
Elburn, IL. 60119**

**Ph: 630-668-3420
www.midwesterncontractors.com**

CONTRACTOR MEMBERS

Samantha Koehler, Operations Manager
Quentin Bell, Project Manager
Steve Griffin, Project Manager
Mike Purpura, Sales & Marketing
Andy Schwartz, Project Manager
Matt Bennet, Project Manager
Brett Schuetz, Project Manager

Operating Locations

Mideastern, Central and Midwestern USA

Specialized Services

Gas distribution work, all sizes; station construction including: metering, regulation and compression facilities; storage field work; pipeline maintenance; pipeline construction in congested metropolitan areas

Business Makeup

Gas - 25%
Product pipelines - 75%

MILLER PIPELINE

P.O. Box 34141
8850 Crawfordsville Rd.
Indianapolis, IN 46234
Phone: (317) 293-0278
Fax: (317) 293-8502
Contact: Dale Anderson
Email: dale.anderson@millerpipeline.com
Website: www.millerpipeline.com

BUILDING INFRASTRUCTURE; BUILDING RELATIONSHIPS

Core services you need. Core values you can depend on. That's Miller Pipeline. Where distribution, rehab, construction, and water/wastewater services are backed by our Core Values: Safety, Quality, Commitment, and Reputation.



www.millerpipeline.com



Executive & Management Staff

Douglas S. Banning, Chief Executive Officer
Kevin G. Miller, President
Dale A. Anderson, Executive Vice President
Dan Short, Chief Financial Officer
Ralph Miller, Vice President of Safety
Scott Miller, Regional Vice President
Frank Bracht, Regional Vice President
Dave Tucker, Regional Vice President
Michael Whaley, Regional General Manager
Chad Davis, Regional Manager
Chris Schuler, General Manager of Municipal Services Division
Andrew Cleeter, Director of Safety
Melissa Leslie, Director of Marketing Communications

Operating Divisions

Regional Locations
5000 Scioto-Darby Rd.
Hilliard, OH 43026
Phone: (614) 777-8377
Fax: (614) 771-5651

378 Whitehead Ave.
South River, NJ 08882
Phone: (732) 238-2151
Fax: (732) 238-2265

2332 Old Combee Rd.
Lakeland, FL 38805
Phone: (863) 225-9093
Fax: (386) 423-6627

3611 Industrial Pkwy.
Birmingham, AL 35217
Phone: (205) 849-5331
Fax: (205) 849-5311

8850 Crawfordsville Rd.
Indianapolis, IN 46234
Phone: (317) 293-0278
Fax: (317) 293-8502

5911 Metroplex Dr.
Romulus, MI 48174
Phone: (586) 255-0661

Operating Locations

United States and Canada

Specialized Services

Miller Pipeline, an MVerge Company, provides a comprehensive range of pipeline contracting and rehabilitation services for gas, water, and sewer pipelines as well as specialty products and services. Miller Pipeline's broad knowledge of pipeline repair, replacement and installation services for natural gas, liquids, water, and wastewater, enables us to evaluate projects and make recommendations which often result in alternative cost-saving solutions. In addition to pipeline construction, Miller's comprehensive range of services over the past 60 years include: cured-in-place pipe (CIPP), vacuum excavation, cathodic protection, pinpoint leak repair, utility exposure and verification, ENCAPSEAL external sealing systems, WEKO-Seal internal sealing system, pipe bursting, EX Method PVC pipe lining storm and wastewater and directional boring.

Business Makeup

Gas - 95%
Municipal - 5%

Other Industry Affiliations

Alabama Gas Association, American Gas Association, American Nuclear Society, American Public Works Association, American Society of Civil Engineers, American Water Works Association, Energy Association of Pennsylvania, Indiana Gas Association, The International Society for Trenchless Technology, Louisiana Gas Association, Midwest Energy Association, National Association of Sewer Service Companies, National Utility Contractors Association, North American Society for Trenchless Technology, Ohio Gas Association, Southern Gas Association, National League of Cities, New England Gas Association, Texas Gas Association, and Water Pollution Control Federation

CONTRACTOR MEMBERS

BUILDING INFRASTRUCTURE; BUILDING RELATIONSHIPS

Core services you need. Core values you can depend on. That's Minnesota Limited. Where transmission pipeline construction and maintenance services are backed by our Core Values: Safety, Quality, Commitment, and Reputation.



AN MVERGE COMPANY

www.mnlimited.com



MINNESOTA LIMITED LLC

P.O. Box 410
18640-200th St.
Big Lake, MN 55309
Phone: (763) 262-7000
Fax: (763) 262-7500
Email: info@mnlimited.com
Website: www.mnlimited.com

Executive & Management Staff

Ted Crowe, President
Keith Miller, Vice President - East Operations
Michael Hyke, Vice President - West Operations
Mark Klimala, Vice President of Safety & Compliance
Vic Krauze, Director of Fleet & Equipment
Chris Keller, Director of Finance

Contractor Profile

Since 1966, Minnesota Limited LLC has provided safe, cost-effective and environmentally sensitive solutions to the oil and gas industry, with specialization in pipeline construction, maintenance and renovation for natural gas, products and crude oil pipelines.

Operating Divisions

P.O. Box 410
Big Lake, MN 55309
Phone: (763) 262-7000
Fax: (763) 262-7500

944 Industrial Park Dr.
Bemidji, MN 56601
Phone: (218) 755-9595
Fax: (218) 755-9596

3221 East Mill Rd.
Altamont, IL 62411
Phone: (618) 483-9031
Fax: (618) 483-9032



Operating Locations

Throughout the U.S.

Specialized Services

Hydrostatic testing, pipeline maintenance, pump and compressor station construction, emergency response

Business Makeup

Pipeline Construction - 50%
Pipeline Maintenance - 25%
Station Construction - 25%

Other Industry Affiliations

Midwest Energy Association, Pipe Line Contractors Association, AGC, INGAA Foundation

MP TECHNOLOGIES LLC

9938 State Highway 55 NW
Annandale, MN 55302
Phone: (320) 963-2499
Fax: (320) 963-2829
Contact: Ward Westphal
Email: wwestphal@mptech.biz
Website: www.mptech.biz

Executive & Management Staff

Larry Pribyl, President; lpribyl@mptech.biz
Rob Pribyl, Vice President of Operations; rpribyl@mptech.biz
Ward Westphal, OQ/QA Coordinator; wwestphal@mptech.biz
Tim Wolff, Regional Vice President; twolff@mptech.biz

Contractor Profile

MP Technologies is a world-class provider of new construction and maintenance services for a wide variety of infrastructure systems. The unique importance of these systems places a large responsibility on the construction process. The systems are relied upon by industry and consumers and must be completed on time and without incident. MP Technologies has completed systems across the United States, providing services and staff that meet and exceed the responsibilities for the highest quality of safety and craftsmanship. With our state of the art equipment and highly trained staff, MP Technologies has completed projects for leading public and private utility and power companies, communications providers, joint trenching utilities and new construction contractors. MP Technologies has the equipment and highly skilled craftsmen available to meet your construction project requirements. We complete projects on-time and within budget.

NASH BROTHERS CONSTRUCTION CO. INC.

1840 S. Kilbourn Ave.
Chicago, IL 60623
Phone: (773) 762-1800
Fax: (773) 762-2416
Contact: James Gardner
Email: jgardner@nashbrothers.com
Website: www.nashbrothers.com

Executive & Management Staff

Christopher Nash, President; cnash@nashbrothers.com
James Gardner, Controller; jgardner@nashbrothers.com
Rick Bucko, Estimator; rbucko@nashbrothers.com
Tony Friedsam, Safety Director; tfriedsam@nashbrothers.com

Supervisory Staff

Jim Gregory, Project Manager; jgregory@nashbrother.com

Year Business Established: 1894

CONTRACTOR MEMBERS

Contractor Profile

Underground utility and conduit piping for gas, electric and communications utilities.

Typical Working Environment

Metropolitan areas and cities

Cross Section of Customers

Exelon, Integrys

Operating Locations

Illinois

Comments

We are a certified Minority Business Enterprise (MBE) company.

NETWORK INFRASTRUCTURE INC.

94 Taft Ave.

Hempstead, NY 11550

Phone: (516) 385-3030

Fax: (516) 486-2100

Contact: Kenneth Walsh

Email: kwalsh@networkinfrastructure.biz

Website: networkinfrastructure.biz

Executive & Management Staff

Patrick Clarke, President; pclarke@networkinfrastructure.biz

Kenneth Walsh, Executive Vice President; (516) 385-3030, ext. 102

Year Business Established: 2000

Operating Locations

NY Metro, Long Island, Westchester, CT, RI, MA

Business Makeup

Gas transmission - 30%

Gas distribution - 40%

Telecommunication - 20%

Engineering - 10%

NOMAD PIPELINE SERVICES LLC

P.O. Box 488

1351 Broadway St. W

Rockville, MN 56369

Phone: (320) 685-7578

Fax: (320) 685-7579

Contact: Jim Lagios

Email: jiml@nomadpls.com

Website: www.nomadpls.com

Executive & Management Staff

James Schueler, President; jims@sjlouis.com

Jim Lagios, Vice President and General Manager; jiml@nomadpls.com

Donald Meyer, Secretary/Treasurer; donnm@sjlouis.com

Jordan Resop, General Superintendent; jordanr@nomadpls.com

Year Business Established: 2011

Contractor Profile

Horizontal directional drilling, guided boring, auger boring, pipe ramming and tunneling

Typical Working Environment

Metropolitan, city and rural areas

Operating Locations

All states

Business Makeup

Gas - 80%

Water - 10%

Sewer - 10%

Other Industry Affiliations

ISNET, PICS, Veriforce, ORI, ANAB, NASTT

NPL CONSTRUCTION CO.

2355 West Utopia Rd.
Phoenix, AZ 85027
Phone: (623) 582-1235
Fax: (623) 582-6853
Email: info@GoNPL.com
Website: www.GoNPL.com

Executive & Management Staff

Paul M. Daily, President & Chief Executive Officer
Rock McHenry, Senior Vice President & Chief Customer Officer; mchenry@GoNPL.com
Mark Wambach, Senior Vice President of Operations-East; mwambach@GoNPL.com
Dennis Redmond, Senior Vice President of Operations-West; dredmond@GoNPL.com

Year Business Established: 1967

Contractor Profile

NPL exists to provide a full-service menu of safe, high quality, reliable, best cost solutions with integrity and stability to meet the changing challenges of energy distribution companies. We provide these services by employing a highly trained and uniquely qualified work force, quality equipment and experienced management for the safe installation, rehab, repair, replacement and maintenance of reliable distribution systems.

Typical Working Environment

Metropolitan, city and rural areas

Cross Section of Customers

Safety and quality conscious local distribution companies throughout the USA.

Operating Locations

Throughout the USA

Specialized Services

NPL is a recognized leader in utility and energy construction, providing pre-construction, construction and post-construction services: construction management (on-site pre-design, planning meetings involving-DOTs and outside agencies, weekly regulatory budget reporting actual vs. budget), strategic relationships, new business design/engineering, permitting, training, CSRs, work management system, scheduling and routing, material management, internal camera inspections, small hole excavation, hydro excavation, deep/mass excavation, dig and inspects, trenchless technology (directional drilling, split and pull, key-hole, insertion), large diameter steel, steel and cast iron tapping, regulator station work, O/M services, emergency response, traffic control services, trucking services, relights, carpentry, inspection/QC, landscape restoration, meter change-outs and move-outs, market enhancement meter sets, record keeping, integrated electronic billing, GPS telematics and iPad integration.

Business Makeup

Underground and overhead - 100%

Other Industry Affiliations

American Gas Association (AGA), American Public Power Association (APPA), Common Ground Alliance (CGA), Developing Unconventionals in Gas (DUG), Distribution Contractors Association (DCA), Edison Electric Institute (EEI), Gas Processors Association (GPA), Midwest Energy Association (MEA), National Utility Contractors Association (NUCA), North American Society for Trenchless Technology (NASTT), Northeast Gas Association (NGA), Northwest Gas Association (NWGA), Petroleum Equipment Institute (PEI), Pipe Line Contractors Association (PLCA), Southern Gas Association (SGA), Underground Construction Technology (UCT), Western Energy Institute (WEI), Western Underground (WUG)

CONTRACTOR MEMBERS

NULINE UTILITY SERVICES see listing page 83.

OTIS EASTERN SERVICE LLC

P.O. Box 330
2971 State Route 417 East
Wellsville, NY 14895
Phone: (585) 593-4760
Fax: (585) 593-4805
Contact: Tony Deusenbery
Email: otis@otiseastern.com
Website: www.otiseastern.com

Executive & Management Staff

Charles P. Joyce, President
M.E. Joyce, Secretary
Richard W. Joyce, Vice President
Tony Deusenbery, Vice President of Construction
Kevin Ellison, Chief Financial Officer

Field Superintendents

Jimmy Joyce
Rod Tyson
Brad Joyce
Dan Cox

Contractor Profile

Full service pipeline contractor - transmission, distribution, meter and regulator facilities, new construction, replacement and rehabilitation, turnkey and contract



2971 Rte. 417 East
P.O. BOX 330
WELLSVILLE, N.Y. 14895
PHONE: (585) 593-4760



Operating Locations

Maine, Vermont, New Hampshire, Massachusetts, Connecticut, Rhode Island, New York, Pennsylvania, New Jersey, Maryland, Delaware, Virginia, West Virginia, Ohio, Michigan

Specialized Services

Proven record on high-profile projects in which environmental timing and community relationships are sensitive.

OZ DIRECTIONAL DRILLING LLC

38220 North 103rd Pl.
Scottsdale, AZ 85262
Phone: (480) 360-6570
Fax: (480) 306-6504
Website: www.ozdirectionaldrilling.com

Executive & Management Staff

Dwayne Osadchuk, President; dwayne@ozdirectionaldrilling.com
Tina Osadchuk, Vice President; tina@ozdirectionaldrilling.com



PHONE: 480-306-6570

FAX: 480-306-6504

**38220 N. 103RD PLACE
SCOTTSDALE, ARIZONA 85262**



**CHOOSE
OZ DIRECTIONAL
DRILLING
FOR YOUR
NEXT PROJECT.**

With a reputation that surrounds the globe. OZ Directional Drilling can assist you in any phase of your Horizontal Directional Drill needs. While keeping a balance between economics, environmental sensitivity, timing and individual well being

WEB SITE
www.ozdirectionaldrilling.com

CONTRACTOR MEMBERS



Alex Paris Contracting

alexparis.com

724.947.2235

1595 Smith Township State Rd 18, Burgettstown, PA 15021



ALEX E. PARIS CONTRACTING COMPANY INC.

1595 Smith Township State Rd.

Atlasburg, PA 15004

Phone: (724) 947-2235

Fax: (724) 947-3820

Contact: Alex Paris

Email: aparis@alexparis.com

Website: www.alexparis.com

Executive & Management Staff

E. Alex Paris III, President; aparis@alexparis.com

Timothy A. Paris, Vice President; tparis@alexparis.com

Timothy E. Knotts, Secretary; tknotts@alexparis.com

Andy Miller, Equipment Sales Manager; amiller@alexparis.com

PATTERSON & WILDER CONSTRUCTION CO. INC.

3184 Crossings Dr.

Birmingham, AL 35242

Phone: (205) 937-1800

Contact: Frank Patterson

Email: frank@pattersonwilder.com

Website: www.pattersonwilder.com

Executive & Management Staff

Frank Patterson, President

Carolyn Adams, Treasurer

Year Business Established: 1962

Operating Locations

Southeast U.S.

Business Makeup

Transmission pipeline - 90%

Distribution pipeline - 10%

PE BEN USA INC.

13738 FM 529

Houston, TX 77041

Phone: (281) 452-4204

Fax: (281) 452-5915

Email: info@pebenusa.com

Website: www.pebenusa.com

Executive & Management Staff

Dustin Mykyte, President; dustin@pebenusa.com

Dale Mykyte, Chief Executive Officer; dale@pebenusa.com

Albert Labasse, Director of Business Development

► INDUSTRY FIRST.



Redefining pipeline transportation with safety in mind, Pe Ben USA is always **first in line**. Call 281.452.4204 or visit pebenusa.com for more information.



► first in line.

OUR SERVICES INCLUDE:

- Logistics coordination
- Offloading
- Railcar logistics
- Stockpiling
- Stringing
- Transportation

Pe Ben USA | 13738 FM 529 | Houston, Texas 77041 | 281.452.4204 | pebenusa.com | info@pebenusa.com

Contractor Profile

Pe Ben has the capability and expertise to handle all aspects of pipeline transportation. We strive to ensure a smooth logistical flow from the railway or roadway. Our services include: rail logistics, transportation, offloading/stockpiling, stringing, inventory control and traceability.

PRICE GREGORY INTERNATIONAL INC.

920 Memorial City Way, Ste. 600

Houston, TX 77024

Phone: (713) 780-7500

Fax: (713) 780-9388

Contact: Ronnie Wise

Email: info@pricegregory.com

Website: www.pricegregory.com

Executive & Management Staff

Ronnie F. Wise, President

Robert E. Bell, Jr., Executive Vice President

Tommy N. Jones, Senior Vice President

David Hopkins, Vice President

Michael Thibodeaux, Vice President

Jimmy Burns, Vice President - Western Division

Irene Schaffer, Chief Financial Officer

Bob Stinson, Vice President/Alaska Area Manager

Supervisory Staff

Michael Swanson, Project Manager

Kyle Hines, Project Manager

Michael H. Ezzell, Safety Director

Operating Divisions

Alaska Division:

301 W. Northern Lights Blvd., Ste. 300

Anchorage, AK 99503

Phone: (907) 278-4400

Fax: (907) 278-3255

Year Business Established: 1980

CONTRACTOR MEMBERS

PRIMORIS SERVICES CORPORATION

3065 Spruce St.
Little Canada, MN 55117
Phone: (651) 365-7344
Fax: (651) 365-7380
Contact: Jay Osborn
Email: josborn@prim.com
Website: www.prim.com

Executive & Management Staff

David King, Chief Executive Officer
Tom McCormick, Chief Operating Officer
Jay Osborn, President of Distribution & Transmission; (612) 803-9748; josborn@prim.com

Year Business Established: 2004

Operating Locations

United States

Business Makeup

Gas & Electric Utility Distribution/Transmission

PUSH HDD LLC

P.O. Box 72
1100 Lindy St.
Rice Lake, WI 54868
Phone: (715) 236-7874
Fax: (715) 236-7434
Email: hdd@push.us
Website: www.pushhdd.com

Executive & Management Staff

Jack Lapcinski, President
Chase Lapcinski, Vice President; chase@push.us

Q3 CONTRACTING INC.

3066 Spruce St.
Little Canada, MN 55117
Toll Free: (888) 904-2500
Phone: (651) 224-2424
Fax: (651) 224-2220
Contact: Jaeson Osborn
Email: jaeson.osborn@q3contracting.com
Website: www.q3contracting.com

Executive & Management Staff

Jaeson Osborn, President
Trevor Zimmerman, Executive Vice President
Mike Mullins, Vice President of Distribution West
Doug Reeves, Vice President of Distribution East
David OdNeal, Vice President of Pipeline Services
Tony Sandwich, Safety & Training Director
Lindsay Mueller, Human Resources Director

Operating Divisions

Western Regional Office
5300 Colorado Blvd.
Commerce City, CO 80022
Phone: (303) 996-3544
Fax: (303) 426-4985

Iowa Regional Office
2351 East County Line
Des Moines, IA 50320
Phone: (515) 285-9049
Fax: (515) 285-9045



Year Business Established: 1992

Contractor Profile

Q3 Contracting specializes in safe, reliable, cost effective solutions that meet our client's needs from start to finish. We offer a wide array of services including: gas and electric distribution, joint trench, station construction, directional drilling, street lighting, all types of restoration, storm water management and traffic control. In addition, we have added mainline pipeline fabrication, testing, construction and maintenance to our list of services.

Typical Working Environment

Metropolitan, city and rural areas

Operating Locations

Minnesota, Colorado, Illinois, Indiana, Iowa, Kansas, Nebraska, North Dakota, Ohio, Oregon, South Dakota, Utah, Washington and Wisconsin

Business Makeup

Gas - 90%
Electric - 10%

Other Industry Affiliations

Minnesota Utility Contractors Association, Associated General Contractors, Midwest Energy Association, Wisconsin Utilities Association, Pipe Line Contractors Association

RBS INTERNATIONAL INC.

13176 Dufferin St.
King City, ON L7B 1K5 Canada
Phone: (905) 833-3100
Fax: (905) 833-3111
Contact: Gord Butson
Email: gbutson@rbsomerville.com
Website: www.rbsomerville.com

Executive & Management Staff

Nick deKoning, President; ndekoning@rbsomerville.com
Gord Butson, General Manager; gbutson@rbsomerville.com

Contractor Profile

RBS International Inc. is the U.S. operating division of Robert B. Somerville Co. Limited, a Canadian infrastructure company specializing in pipeline, utility and directional drilling installations.

Supervisory Staff

Mike Dale, Corporate Health & Safety Manager

Cross Section of Customers

Oil and natural gas companies - TransCanada, Enbridge, Williams; and electrical/telephone companies

Operating Locations

Canada, Dominican Republic, Grand Cayman, United States

Specialized Services

Pipeline, utility, directional drilling, solar, wind

Business Makeup

Gas - 65%
Water - 5%
Telephone - 10%
Cable TV - 5%
Electric - 15%

Other Industry Affiliations

Pipe Line Contractors Association of Canada, Utility Contractors Association of Ontario

CONTRACTOR MEMBERS

RLA UTILITIES

389 S. Wayne Ave.
Cincinnati, OH 45215
Phone: (513) 554-1453
Fax: (513) 554-1455
Email: info@rlutilities.com
Website: www.rlautilities.com

Executive & Management Staff

Robert L. Adleta II, President
Robert L. Adleta, Vice President
Jonathan Scott Moody, Operations Manager

Year Business Established: 2004

Contractor Profile

Gas transmission and distribution contractor

Cross Section of Customers

Duke Energy, Columbia Gas, City of Hamilton

ROBERTS PIPELINE INC.

P.O. Box 169
State Rd. 36 & County Rd. 200 W.
Sulphur Springs, IN 47388
Phone: (765) 533-4728
Fax: (765) 533-3517
Contact: Gary Roberts
Email: robertspipeline@comcast.net

Executive & Management Staff

Gary L. Roberts, Chairman
Robert C. Lyons, President
Jason Roberts, Executive Vice President & Chief Operating Officer
Greg Fisher, Vice President of Operations
Jeff Viars, Vice President of Business Development
Randy Roof, Director of Environmental, Health & Safety

Operating Divisions

2051 West U.S. Hwy. 36
Middletown, IN 47356
Phone: (765) 533-4728
Fax: (765) 533-3517

Operating Locations

Indiana, Ohio, Illinois, Michigan, Kentucky, West Virginia, Wisconsin, Iowa

SITewise CORPORATION

7000 N. Broadway, Bldg. 3, Ste. 305
Denver, CO 80221
Phone: (303) 430-1414
Fax: (303) 430-0150
Contact: Jeff Sedillos
Email: jsedillos@sitewisecorp.com
Website: www.sitewisecorp.com

Executive & Management Staff

Lee Wilkerson, President
Jeff Sedillos, Vice President, Operations

SNELSON COMPANIES INC.

601 W. State St.
Sedro-Woolley, WA 98284
Phone: (360) 856-6511
Fax: (360) 856-5816
Email: info@snelsonco.com
Website: www.snelsonco.com

Executive & Management Staff

Greg Gapinski, President; ggapinski@snelsonco.com
Jeff Knapp, Senior Vice President of Operations; jknapp@snelsonco.com
Paul Dougherty, Vice President-Western Region; pdougherty@snelsonco.com
Tony Anderson, Vice President-Central Region; tanderson@snelsonco.com
Mike Tanner, Director of Infrastructure & Fabrication; mtanner@snelsonco.com
Todd Wright, Vice President of Health, Safety & Environment; twright@snelsonco.com
Cy Holomon, Director of Business Development; cy.holomon@hotmail.com

Supervisory Staff

Ken Stewart, Distribution Supervisor

Contractor Profile

Full service pipeline and distribution contractor for over 69 years; equipped to respond to multiple projects; services are diversified. Responds readily to client emergencies, new construction, integrity management, replacement, repair, rehabilitation, testing and relocation projects. Installs products and natural gas transmission pipelines, gas distribution systems, metering, compressor and pump stations and miscellaneous facilities in rural, city and metropolitan areas. Operates full service pipe and vessel fabrication facility, and sandblast and coatings facility. Provides construction management and partnering services for large or difficult projects.

Operating Divisions

Washington, Oregon, California, Texas, Oklahoma, Wyoming, Pennsylvania

Typical Working Environment

Metropolitan, city and rural areas

Specialized Services

Construction management services, partnering, facilities construction, ASME certified vessel and pressure pipe fabrication, civil and mechanical construction, directional drilling, sandblasting

Business Makeup

Pipe line construction, pipe line maintenance, station construction, gas distribution, fabrication

Other Industry Affiliations

Pipe Line Contractors Association, National Safety Council, Western Energy Association, INGAA

Comments

Experienced and very successful working on projects that are politically sensitive, environmentally challenging or have a high degree of difficulty due to congestion, terrain, rock, wetlands or adverse weather conditions. Proven record for implementing effective Environment, Safety & Health programs on projects. Received annual awards from the Distribution Contractors Association, Pipe Line Contractors Association, State Utility Coordinating Councils and owners of pipeline facilities for Excellence in Environmental, Safety & Health.

SOUTHEAST CONNECTIONS LLC

2720 Dogwood Dr, SE
Conyers, GA 30013
Phone: (404) 659-1422
Fax: (404) 659-1425
Contact: DeAnna Gilliam
Email: dgilliam@seconnections.com
Website: www.seconnections.com

CONTRACTOR MEMBERS

Executive & Management Staff

Roy W. Campbell, Chief Executive Officer

Billy Campbell, President

Kevin Adams, Vice President Construction; (770) 294-1072; KAdams@SEConnections.com

Josh Evans, Vice President

DeAnna Gilliam, Business Development; (770) 856-8760; DGilliam@SEConnections.com

SOUTHEAST DIRECTIONAL DRILLING

3117 North Cessna Ave.

Casa Grande, AZ 85122

Phone: (520) 423-2131

Fax: (520) 423-2143

Email: info@southeastdrilling.com

Website: www.southeastdrilling.com

Executive & Management Staff

Steve Ugrich, Executive Chairman

Todd Barton, President

John Ugrick, Vice President

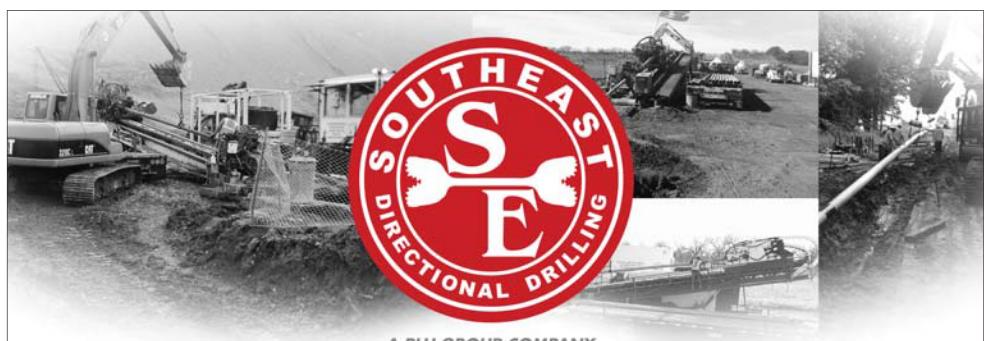
John Heieie, Vice President

Charley Patterson, Chief Financial Officer

Eddie Ramos, Operations Manager



A PLH GROUP COMPANY



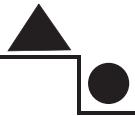
DRILLING WITH PRIDE & EXPERIENCE

SOUTHEAST DIRECTIONAL DRILLING is a **Leader** in the Horizontal Directional Drilling Industry, providing specialized directional drilling services to the oil and gas, municipal water / sewer and telecom industries. We have drilled crossings all across the United States, Canada and Trinidad in all soil conditions – Dirt, Clay, Gravel and Rock. Southeast has successfully installed several hundred crossings totaling over 200 miles of HDD's, including over 40 miles of 42" pipeline crossings.

Southeast's fleet of drilling rigs range from 80,000 lbs to 1.4 million lbs of pullback capacity providing us with the ability to work on any size project from 6" to 56".

We look forward to working with you on your next project!

3117 NORTH CESSNA AVENUE | CASA GRANDE, ARIZONA 85122 | (520) 423-2131 | SOUTHEASTDRILLING.COM



K.R. SWERDFEGER CONSTRUCTION, INC.

421 E. Industrial Ave. ■ Pueblo West, CO 81007

(719) 547-0242

K. R. SWERDFEGER CONSTRUCTION INC.

421 E. Industrial Blvd.
Pueblo West, CO 81007
Phone: (719) 547-0242
Fax: (719) 547-9297
Contact: Ray Swerdfeger
Email: raymond@krswerd.com
Website: www.krswerd.com

Executive & Management Staff

Keith R. Swerdfeger, Chairman of the Board
Ray Swerdfeger, President
Rayann Orr, Vice President
Randy Swerdfeger, Vice President
Nolan Dickinson, Vice President
Bob Neumeister, Vice President
Jimmy Stephens, Vice President
Sharon Swerdfeger, Secretary & Treasurer

Operating Divisions

Company Headquarters
421 E. Industrial Blvd.
Pueblo West, CO 81007
Phone: (719) 547-0242

1274 Calle De Commercio, Ste. 6
Santa Fe, NM 87507

Spreads/Crews/Locations

Colorado, 50 crews

Typical Working Environment

Metropolitan, city and rural areas

Cross Section of Customers

Xcel Energy, various cities and government agencies

Operating Locations

Colorado, New Mexico, Arizona, Nevada, California, Utah, Wyoming, Kansas

Specialized Services

Horizontal boring, directional boring, pipe bursting, pipe ramming, manhole rehabilitation, trenchless rehabilitation

Business Makeup

Gas - 50%
Water - 25%
Sewer - 25%

CONTRACTOR MEMBERS

THE FISHEL COMPANY (TEAM FISHEL)

1366 Dublin Rd.
Columbus, OH 43215-1093
Toll Free: (800) 347-4351
Phone: (614) 274-8100
Fax: (614) 274-6794
Contact: Rick Keeler
Email: rdkeeler@teamfishel.com
Website: www.teamfishel.com

Executive & Management Staff

Officers

Diane F. Keeler, Chairman
John E. Phillips, President & Chief Executive Officer
Randy Blair, Executive Vice President & Chief Operating Officer
Paul R. Riewe, Vice President & Chief Financial Officer
Scott R. Homberger, Vice President-Midwest Region
William E. Pauley, Vice President-Western Region
W. Scott Keeler, Vice President-Central Region
Vance Mauldin, Vice President-Southeast Region
Kenneth E. Katz, Vice President of Technologies, Columbus Fibernet & Kentucky

Area Managers

Rick Cowart, Area Manager - Cabot, AR
Kwigs Bowen, Area Manager - Phoenix, AZ & New Mexico
Beau Bowen, Area Manager - Phoenix, AZ
Rick Druin, Regional Area Manager - Phoenix, AZ
Brad Dunlevy, Area Manager - Phoenix, AZ
Troy McMahan, Area Manager - Phoenix, AZ
Jeff Weigandt, Area Manager - Phoenix, AZ
Bill Yackley, Area Manager - Northern Arizona
Mark Brady, Regional Area Manager - California
Sal Padula, Area Manager - San Diego, CA
Fernando Rocha, Area Manager - Santa Ana, CA
Charles Bass, Regional Area Manager - Florida & JL Malone (GA)
Jeff Green, Area Manager - Plant City, FL
Keith Griffin, Area Manager - JL Malone (GA)
Rich Mauldin, Area Manager - Louisville, KY
Mike Barger, Area Manager - Columbus, OH
Chris Sands, Area Manager - Dayton, OH
Ryan Homberger, Area Manager - Pittsburgh, PA
Tim Griffin, Regional Area Manager - Ohio, Indiana, Pennsylvania
Rob Haworth, Area Manager - Las Vegas, NV
Mick Henderson, Area Manager-Team Power Group - Oklahoma
Dean Pence, Area Manager - Dallas, TX
Charlie Hutchinson, Area Manager - Manassas, VA
Johnnie Bonner, Area Manager - Richmond, VA
John Palladino, Area Manager - Richmond, VA
Brian Smith, Area Manager, PSG, Richmond, VA
David Strittmatter, Area Manager of Professional Services Group (OH & VA)
Steve Hinton, Director of Special Projects
Joe Mayhew, Regional Area Manager of Ohio Technologies Division
Chuck McConnell, Area Manager-Technologies - Columbus, OH
Bob Dinuoscio, Division Manager-Technologies - Cincinnati, OH
Christa Druin, Division Manager-Technologies - Louisville, KY
Bill Verhoff, General Manager-Columbus FiberNet
Rick Keeler, Director of Marketing - Columbus, OH
Craig Mathes, Director of Teammate Development, Safety & Human Resources



Mark Harris, Corporate Fleet Manager
Rick Nichols, Corporate Equipment Purchasing
Erick Piscopo, Director of Business Development

Contractor Profile

Team Fishel specializes in utility engineering, construction and network installation services for gas, electric and broadband communications service providers. We also provide design and engineering services including: right-of-way, permitting, GPS surveying and as-built documentation.

Operating Divisions

1819 S. 27th Ave. Phoenix, AZ 85009 Phone: (602) 233-0658 Fax: (602) 233-2930	6523 Marbut Rd. Lithonia, GA 30058 Phone: (770) 482-7550 Fax: (770) 482-4804	338 Concord Church Rd. Beaver Falls, PA 15010 Phone: (724) 843-9560 Fax: (724) 843-9563
403 Commerce Park Dr. Cabot, AR 72023 Phone: (501) 605-0515 Fax: (501) 941-3816	4508 Bishop Ln. Louisville, KY 40218 Phone: (502) 456-2900 Fax: (502) 456-1394	1661 N. Hwy. 377 Roanoke, TX 76262 Phone: (817) 430-8700 Fax: (817) 430-8747
647 Young St. Santa Ana, CA 92705 Phone: (714) 668-9268 Fax: (714) 668-9695	4345 Production Ct. Las Vegas, NV 89115 Phone: (702) 644-4565 Fax: (702) 644-1821	10130 Residency Rd. Manassas, VA 20110 Phone: (703) 335-5301 Fax: (703) 335-2022
5878 Autoport Mall San Diego, CA 92121 Phone: (858) 658-0830 Fax: (858) 658-0625	4740R Interstate Dr. West Chester, OH 45246 Phone: (513) 956-5210 Fax: (513) 956-5211	3301 Lanvale Ave. Richmond, VA 23230 Phone: (804) 355-8830 Fax: (804) 355-8831
19543 Democracy St. Groveland, FL 34736 Phone: (352) 429-4007 Fax: (352) 429-4317	1600 Walcutt Rd. Columbus, OH 43228 Phone: (614) 850-4400 Fax: (614) 850-4419	Team Power Group LLC 1847 E. Portland Ave. Dewey, OK 74029 Phone: (918) 534-9160 Fax: (918) 534-9169
2020 US Hwy. 92 East, Ste. 100 Plant City, FL 33566 Phone: (813) 764-0256 Fax: (813) 764-0576	7651 Center Point 70 Blvd. Huber Heights, OH 45424 Phone: (937) 233-2268 Fax: (937) 233-2183	JL Malone LLC P.O. Box 3367 Albany, GA 31706 Phone: (229) 439-2351 Fax: (229) 439-8224

Typical Working Environment

Metropolitan and rural areas

Operating Locations

Construction – Arizona, Arkansas, California, Florida, Georgia, Indiana, Kentucky, Louisiana, Maryland, Nevada, New Mexico, North Carolina, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia. Technologies – Arizona, California, Florida, Kentucky, Ohio, Tennessee

Specialized Services

Project management, directional drilling, overhead transmission power line construction, electric and gas distribution, electric substation construction, construction and engineering, right-of-way services, permitting, GPS surveying, vacuum excavation services, copper/fiber optic design, construction and maintenance, fiber splicing, emergency restoration

Business Makeup

Telecom - 40%
Electric - 40%
Gas - 10%
Commercial Enterprise - 5%
Government - 5%

CONTRACTOR MEMBERS

WBE Certifications

WBENC (National Council): Ohio River Valley Women's Business Council;
WBEC-West: Arizona, Southern California, Nevada;
WBE-SW: Arkansas, New Mexico, Oklahoma, Central & Northern Texas;
NCTRCA-WBE: North Central Texas Regional Certification Agency;
WBE: California Supplier Clearinghouse

Other Industry Affiliations

COMPTEL, North American Society for Trenchless Technology, Ohio Gas Association, Kentucky Gas Association, Midwest Energy Association, National Utility Contractors Association, National Association of Corrosion Engineers, Texas Business Alliance, Indiana Gas Association, Tennessee Gas Association, Ohio Telephone Association and BICSI



TekRock Trenching

Custom Trenching...By the foot, by the job, or by the day

Tom Clapper
VICE PRESIDENT

Phone: (817) 229-3543
Georgetown, Texas 78633
tekrock.com

TEKROCK TRENCHING LLC

104 Hester Hollow
Georgetown, TX 78633
Phone: (512) 686-1060
Fax: (512) 519-1101
Contact: Tom Clapper
Email: tom.clapper@yahoo.com
Website: www.tekrock.com

Executive & Management Staff

Don Bartosh, President & Chief Executive Officer; (512) 656-1589; don@barnonequipment.com
Tom Clapper, Vice President; (817) 229-3543; tom.clapper@yahoo.com

Contractor Profile

Trenching for fiber, gas and oil

TURNER UNDERGROUND INSTALLATIONS INC.

1233 Lehigh Station Rd.
Henrietta, NY 14467
Phone: (585) 359-2531
Fax: (585) 359-3394
Contact: Robert Turner
Email: turnerunderground@gmail.com
Website: turnerunderground.com

Executive & Management Staff

Robert Turner, President
Rhett Turner, Vice President

Operating Divisions

1233 Lehigh Station Rd.
Henrietta, NY 14467

Year Business Established: 1995

Contractor Profile

A horizontal directional drilling company specializing in long lines; bores to 2,000 LF and up to 24 inches; submarine cable; auger bores up to 48 inches, 10 crews; vacuum trucks, recyclers; mud trucks.

Typical Working Environment

Metropolitan, city and rural areas

Cross Section of Customers

Gas, oil, utilities, communications, water and sewer, fiber, distribution for gas

Operating Locations

New York, Pennsylvania, Ohio, New Jersey

Business Makeup

Gas - 45%

Water - 25%

Sewer - 5%

Fiber Optics - 10%

Electric - 15%

Other Industry Affiliations

North American Society of Trenchless Technology (NASTT), Utility & Excavation Contractors (NUCA)

UNDERGROUND CONSTRUCTION COMPANY INC.

5145 Industrial Way

Benicia, CA 95688

Phone: (707) 746-8800

Fax: (707) 746-1314

Contact: Chris Ronco

Email: chris@undergrnd.com

Website: www.undergrnd.com

Executive & Management Staff

Chris Ronco, President

Loren Hudson, Vice President

UTILITY LINE SERVICES INC.

1302 Conshohocken Rd., Ste. 100

Conshohocken, PA 19428

Phone: (610) 239-0900

Fax: (610) 239-8586

Contact: Austin Meehan

Email: ameehan@ulscorp.com

Website: www.ulscorp.com

Executive & Management Staff

Austin A. Meehan, President; ameehan@ulscorp.com

Charles Dippo, P.E., Vice President of Operations; cdippo@ulscorp.com

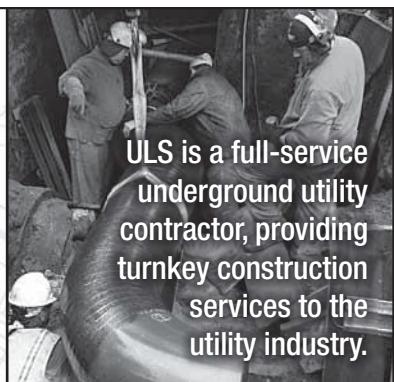
Robert Nye, Chief Estimator; bnye@ulscorp.com

UTILITY
LINE SERVICES

1302 Conshohocken Road, Suite 100

Conshohocken, PA 19428

(610) 239-0900 • www.ulscorp.com



ULS is a full-service underground utility contractor, providing turnkey construction services to the utility industry.

CONTRACTOR MEMBERS

Supervisory Staff

Dan Sebesta, Safety Director; dsebesta@ulscorp.com

Operating Divisions

Distribution Division
1302 Conshohocken Rd.
Conshohocken, PA 19428
Phone: (610) 239-0900
Fax: (610) 239-8586

Year Business Established: 1996

Contractor Profile

ULS provides turnkey projects for both the distribution and transmission industry. ULS is available for emergency response 24/7.

Spreads/Crews/Locations

New Jersey, Southeastern PA

Operating Locations

Pennsylvania, New Jersey

Business Makeup

Gas - 60%
Water - 30%
Electric - 10%

Other Industry Affiliations

Midwest Energy Association
National Gas Association
Pennsylvania Energy Association
Pipe Line Contractors Association

WELDED CONSTRUCTION LP

P.O. Box 470
Perrysburg, OH 43551
Phone: (419) 874-3548
Fax: (419) 874-4883
Website: www.welded.com

Executive & Management Staff

Richard C. Wall, President; rcwall@welded.com
Don W. Thorn, Executive President; donthorn@welded.com
Alex Epstein, Vice President of Construction; aepstein@welded.com
Andy Mack, Manager of Project Services; amack@welded.com
Matt Lutz, Chief Financial Officer; mlutz@welded.com
Craig Bodette, Controller; cbodette@welded.com
Doug Sutton, Director of HSE; dsutton@welded.com
Larry Sabo, Project Manager; lsabo@welded.com
Aaron Westbrook, Manager; awestbrook@welded.com
Ken Adams, Project Manager; kadams@welded.com
Greg Konopka, Project Manager; gkonopka@welded.com

Contractor Profile

Welded Construction is a mainline contractor capable of installing pipeline projects up to 48 inches anywhere within the United States. Welded also performs anomaly investigation and rehabilitation; launcher/receiver and meter regulation station construction; pipeline segment replacement and emergency repair.

WESTERN UTILITY LLC

2565 Palmer Ave.
University Park, IL 60484
Phone: (708) 235-1408
Fax: (708) 235-1410
Contact: Bill Sanchez
Email: bills@westernutility.com
Website: www.westernutility.com

Executive & Management Staff

Tim Hayes, President
Bill Sanchez, Director of Business Development
Jonathan Jones, Director of Safety

WOLVERINE PIPELINE TRANSPORT LTD.

701, 52304 Range Rd. 233
Sherwood Park, AB T8B 1C9 Canada
Phone: (780) 982-8971
Contact: Ted Shipka
Email: ted@wolverinepipelinetransport.com

Executive & Management Staff

E.L. (Ted) Shipka, President
Glenda Shipka, Secretary/Treasurer

NULINE UTILITY SERVICES LLC

208 Gunther Ln.
Belle Chasse, LA 70037
Phone: (504) 900-1250
Fax: (504) 394-0031
Email: rusty@nulineUS.com

Personnel

William "Rusty" Burroughs, President & Chief Executive Officer; rusty@nulineUS.com
Keith McInerney, Vice President - Asset Management; keith@nulineUS.com
Justin Browning, Vice President - Operations Support; justin@nulineUS.com

Operating Locations

North Louisiana, Mississippi, Texas

Business Makeup

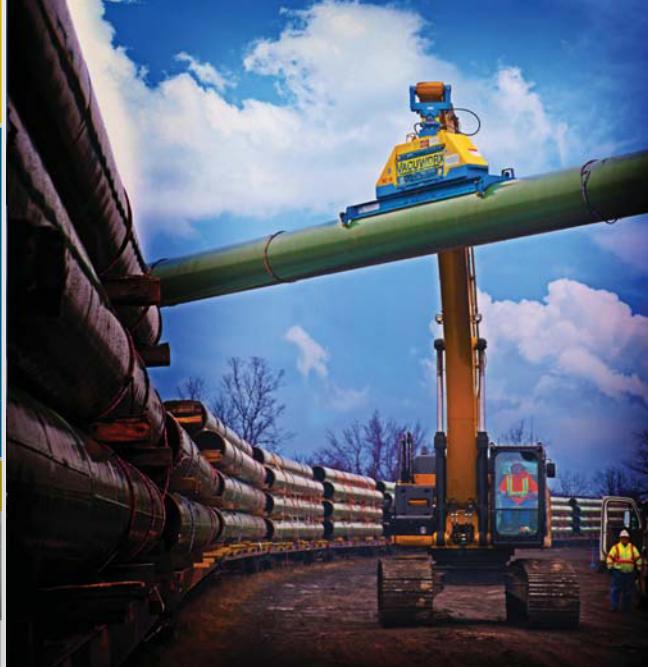
Gas distribution - 805
Electric distribution conduit installation- 15%
Other conduit installation - %5

CONTRACTOR MEMBERS

ADVERTISER INDEX

Alex E. Paris Contracting Company, Inc.	70	Michels Corporation	5
American Augers	23	Midwestern Contractors	61
ARB, Incorporated	36	Midwestern Manufacturing Co.	121
Carson Corporation	39	Miller Pipeline	62
Case Construction	TAB	Minnesota Limited	64
Caterpillar Inc.	89	National Trench Safety, LLC	7
Challenger Services	91	Otis Eastern Service LLC	68
CRC-Evans Pipeline International	13	OZ Directional Drilling	69
Cross Country Pipeline Supply	95	Pe Ben USA	71
Digital Control, Inc.	17	Pipeline Inspection Company	126
Ditch Witch	IBC	PipeLine Machinery International	TAB
Ellingson Companies	43	Pipeline Pigging Products, Inc.	127
Express 4x4 Truck Rental	102	R.L. Coolsaet Construction Co.	41
Fabick Cat	103	Rig Source	130
Groebner & Associates	106	Ring-O-Matic	131
Hallen Construction Co., Inc., The	47	Sharewell HDD	134
Henkels & McCoy	49	Snelson Companies, Inc.	9
Illinois Truck & Equipment	110	Southeast Directional Drilling	76
Intercon Construction Inc.	51	Tek Rock Trenching	80
INTREN	52	TT Technologies	TAB
Jan X-Ray Services	112	Tulsa Rig Iron	138
Jesco	113	United Rentals Trench Safety	15
John Deere	BC	Utility Line Services, Inc.	81
Kirby Smith Machinery	115	Vac-Tron Equipment	141
Komatsu	19	Vacmasters	3
K.R. Swerdfeger Construction, Inc.	77	VACUWORX	TAB
KS Energy Services, Inc.	54	Vermeer Corporation	11
Mastec North America, Inc.	55	Volvo Construction Equipment NA	IFC
McElroy Manufacturing Co.	118	Westside Tractor	147
McLaughlin Group	21	Western Supplies, Inc.	148
Mears HDD	58		

FASTER.
SAFER.
SMARTER.



VACUWORX IS THE FASTER, SAFER, SMARTER CHOICE.

More contractors choose Vacuworx for handling heavy-duty pipe, plate, slab, concrete barriers and HDD drill stem. Vacuworx Lifting Systems are faster and safer than hooks, slings or chains. Vacuworx also has inventory available for immediate purchase or rental with parts, service and technical support 24/7/365. Make the smarter choice with Vacuworx.



VACUWORX

3-YR/3000-HR
PLANNED MAINTENANCE:

WHAT'S IT WORTH TO YOU?



GO TO CASECE.COM/DSERIES TO FIND OUT. Only CASE D Series excavators come STANDARD with ProCare—the most comprehensive planned maintenance and heavy machine support in the industry. More loads per hour. More hours per tank. More done in a day, every day. The D Series is the perfect combination of power, performance and peace of mind. And that's worth checking out.

CASE
CONSTRUCTION

SINCE 1842

ASSOCIATE MEMBERS

ABI INC. (AMERICAN BENTONITE INTERNATIONAL INC.)

375 Roma Jean Pkwy.
Streamwood, IL 60107
Phone: (630) 372-7300
Fax: (630) 372-2600
Contact: Michael Bashir
Email: mbashir@americanbentonite.com
Website: www.ABlinc.us

Personnel

Michael Bashir, President; mbashir@americanbentonite.com
Jonathan Bashir, Vice President
Kevin Shields, Vice President; kshields@ABlinc.us

Products/Services

Bentonite clay (sales, marketing, packaging and distribution)

ACLIPSA MOBILE VIDEO SOLUTIONS

15030 N. Hayden Rd., Ste. 120
Scottsdale, AZ 85267
Toll Free: (888) 382-2587
Email: info@aclipsa.com
Website: www.aclipsa.com

Products/Services

VEROCOMM's cloud-based management platform delivers secure video and documents with its brandable mobile app for companies to send training and communications to employees and others of their choosing anytime, anywhere, at the speed of mobile. The platform also offers the capability to set deadlines, verify viewing of content, electronic signature sign off, and maintain records for compliance. This enables clients to greatly improve their ability to deliver training and needed information to the workforce with significant cost savings.

AMERICAN AUGERS INC.

135 U.S. Route 42
West Salem, OH 44287
Phone: (419) 869-7107
Fax: (419) 869-7727
Email: sales@americanaugers.com
Website: www.americanaugers.com

Personnel

David Hammond, President
Mike Sadler, North American Sales Manager; msadler@americanaugers.com
Lee Drugan, Marketing Manager; ldrugan@americanaugers.com

Products/Services

Horizontal directional drills, auger boring machines, mud pumps and cleaning systems, oil and gas drilling rigs, tooling and accessories

BAROID INDUSTRIAL DRILLING PRODUCTS

P.O. Box 1675
Houston, TX 77251
Phone: (281) 871-4613
Fax: (281) 871-4621
Email: idp@halliburton.com
Website: www.baroididp.com

ASSOCIATE MEMBERS

Personnel

Andy Schumacher, Eastern U.S. Manager
Mike Houston, Western U.S. Manager
Robert Petrie, Eastern Hemisphere Operations Manager

Products/Services

Baroid IDP serves the water well, mining, HDD and construction industries worldwide by providing a complete line of drilling fluid products, bentonite grouts, well development and well remediation products.

BASF

1609 Biddle Ave.
Wyandotte, MI 48017
Phone: (734) 324-6309
Contact: Karl Gust
Email: karl.gust@basf.com
Website: www.polyurethanes.bASF.us

Personnel

Hans Engel, Chief Financial Officer
Beathe Ehle, Executive Vice President
Karl Gust, Market Segment Manager; karl.gust@basf.com
Stan Howe, Key Account Manager; (403) 601-5624; stan.howe@basf.com
Edward Santiago, Market Development; (734) 324-2686; edward.santiago@basf.com

Products/Services

Ditch breaker foam, pipeline pillow foam, rock shield and pipeline insulation

BENTONITE PERFORMANCE MINERALS LLC

3000 N. Sam Houston Pkwy. E.
Houston, TX 77032
Phone: (281) 871-7900
Fax: (281) 871-7940
Contact: Don Dell
Email: fbpm_webinquires@halliburton.com
Website: www.bentonite.com

Personnel

Don Dell, General Manager; (281) 871-7903; Cell: (832) 472-9002; don.dell@halliburton.com
Ryan Collins, Manager HJPS R&D; (281) 871-5320; ryan.collins@halliburton.com
Blair Akers, Sales Manager; (303) 571-8277; blair.akers@halliburton.com

Products/Services

Bentonite and drilling fluids additives

BRIDGEWELL MATS

10200 SW Greenburg Rd., Ste. 400
Tigard, OR 97223
Phone: (800) 450-3585
Fax: (800) 519-3435
Contact: Vince Walters
Email: vince@bridgewellmats.com
Website: www.bridgewellmats.com

Personnel

Pat McCauley, Chief Executive Officer
Jay Wilson, Chief Financial Officer
Vince Walters, Vice President

Products/Services

Bridgewell Mats is a company built on solid customer relationships. Whether your mat order is large or small, we have inventory depth to get you what you need. We communicate, collaborate and focus on what is in your best interest. Our product line includes crane, composite and laminated mats that meet the strictest industry standards. We also offer installation and grading services.

BRIERLEY ASSOCIATES LLC

167 South River Rd., Unit 8
Bedford, NH 03110
Phone: (603) 206-5775
Fax: (603) 206-5748
Contact: Brian Dorwart
Email: bdorwart@brierleyassociates.com
Website: www.brierleyassociates.com

Personnel

Brian Dorwart, Senior Associate

BROOKS TRACTOR INC.

P.O. Box 9
1900 West Main St.
Sun Prairie, WI 53590
Phone: (608) 837-5141
Fax: (608) 837-4012
Contact: Mary Kay Brooks
Email: marykaybrooks@brookstractor.com
Website: www.brookstractor.com

Personnel

Lewis Brooks, President
Mary Kay Brooks, General Manager
Ron Aspenson, General Sales Manager
Randy Michael, General Product Support Manager

Branch Offices

Located in Wisconsin's major metropolitan areas since 1945.

12101 West Silver Spring Dr.
Milwaukee, WI 53225
Phone: (414) 462-9790
Fax: (414) 462-7242

1031 Lawrence Dr.
De Pere, WI 54115
Phone: (920) 336-5711
Fax: (920) 336-6405

451 West Ave. North
West Salem, WI 54669
Phone: (608) 786-2644
Fax: (608) 786-2206

5429 Prairie Dr.
Plover, WI 54667
Phone: (715) 254-2777
Fax: (715) 254-2799

Mt. Pleasant location to open in 2017.

Products/Services

A John Deere and Hitachi Construction Equipment Dealership; Leica Positioning Solutions - Sales and Support

BUCKEYE MATS

P.O. Box 168
Portland, OR 97207
Phone: (888) 655-6287
Fax: (503) 274-1039
Contact: Steve McNulty
Email: steve@buckeyemats.com
Website: www.buckeyemats.com

ASSOCIATE MEMBERS

Personnel

Matt Vaughan, President
Craig Johnston, Vice President
Steve McNulty, Vice President; (760) 814-3309

CanUSA - CPS, A ShawCor Company

25 Bethridge Rd.
Toronto, ON M9W 1M7 Canada
Phone: (416) 743-7111
Fax: (416) 743-5927
Contact: Nick Ritchie
Email: nritchie@canusa.com
Website: www.canusacps.com

Personnel

Nick Ritchie, Regional Manager, Americas; (416) 744-5552
Trina Vitolianos, Regional Manager, Canada; (416) 218-8207

Products/Services

Since 1966, CanUSA-CPS has been a leading developer and manufacturer of specialty pipeline coatings for the sealing and corrosion protection of pipeline joints and other substrates. CanUSA-CPS is a division of ShawCor Ltd., a growth oriented, global energy services company specializing in technology-based products and services for the pipeline and petrochemical sectors, as well as other industrial markets. ShawCor has established a dominant position in its markets through an unwavering focus on global growth, flawless execution, technological innovation and organizational excellence.

CASE CONSTRUCTION EQUIPMENT INC.

621 State St.
Racine, WI 53402-5133
Phone: (262) 636-6011
Fax: (262) 636-6826
Contact: Wayne Harriman
Email: wayne.harriman@casece.com
Website: www.casece.com

Personnel

Wayne Harriman, General Manager National Accounts; (262) 598-7893; wayne.harriman@casece.com
Rob Manthei, Corporate Account Manager; (630) 258-6737; rob.manthei@casece.com
Anne Paluso, Marketing Promotions Manager; (262) 636-7498; anne.paluso@casece.com

Products/Services

Case Construction Equipment

CATERPILLAR INC.

400 Regency Forest Dr., Ste. 400
Cary, NC 27518
Phone: (919) 465-6877
Fax: (919) 465-6917
Contact: Scott Cooper
Email: cooper_r_scott@cat.com
Website: www.cat.com

Personnel

Scott Cooper, National Account Manager-Southeast; (919) 353-9822; cooper_r_scott@cat.com
Jim Zak, National Account Program Manager; (919) 465-2702; zak_james_d@cat.com
Jason Williamson, BCP North American Industry and Sales Manager; (919) 465-2961;
williamson_jason_w@cat.com



YOU'RE MAKING A LIVING. WE'RE MAKING IT EASIER.

The Cat® 303E CR Mini Hydraulic Excavator is the machine you need for working in restricted areas and on congested job sites. With a robust compact radius design and 200-degree bucket rotation, this machine is built to handle even your most demanding application. And at the end of the job, this 60-inch wide, 7,782 lb. machine transports easily.

Caterpillar helps businesses like yours succeed every day – by ensuring you've got the right machine for the job, making parts readily available, giving you work tool attachment options and providing expert service.

BUILT FOR IT.

CatResourceCenter.com/DCA

© 2014 Caterpillar. All Rights Reserved. CAT, CATERPILLAR, BUILT FOR IT, their respective logos, "Caterpillar Yellow," the "Power Edge" trade dress, as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.



Branch Offices

To find your local Cat dealer, visit www.cat.com/dealer-locator.

Products/Services

Cat mini hydraulic excavators, Cat backhoe loaders, Cat skid steer loaders, Cat small hydraulic excavators, Cat vocational trucks, Cat work tool attachments, Cat parts and service

CCSI (COMMERCIAL COATING SERVICES INT'L)

10655 Jefferson Chemical Rd.
Conroe, TX 77301
Phone: (936) 539-3294
Fax: (936) 539-3073
Contact: Tim Kenworthy
Email: timk@commercialcoating.com
Website: www.commercialcoating.com

Personnel

Tim Kenworthy, Director of Business Development; timk@commercialcoating.com
Bryan Karasek, General Manager; bryank@commercialcoating.com
Kyle Horvath, Business Development Manager; kyleh@commercialcoating.com
Paul Scarborogh, Custom Coatings Manager; pauls@commercialcoating.com

Products/Services

Field joint coating, foam trench breaker, custom coating services

Branch Offices

CCSI Bakersfield, CA
4317 Armour Ave.
Bakersfield, CA 93308

ASSOCIATE MEMBERS

CENTURY PRODUCTS INC.

W245 N5485 S. Corporate Cir.
Sussex, WI 53089
Phone: (262) 820-3600
Fax: (262) 820-3700
Email: sales@centuryproducts.net
Website: www.centuryproducts.net

Personnel

James Bielawa, Chief Executive Officer
Todd Bielawa, President
Jeff Beste, Manager of HDD Services

Products/Services

U.S.-based specialized manufacturer of drilling tools for the directional drilling, oilfield services and mining sectors. Complemented by a full line of high quality CETCO drilling fluids utilized by the directional drilling, foundation and environmental markets. Custom designed drilling solutions are the hallmark of Century's dedicated engineering team and research and development efforts.

CETCO

2870 Forbes Ave.
Hoffman Estates, IL 60192
Phone: (800) 527-9948
Fax: (847) 851-1332
Contact: Debra Bac
Email: debra.bac@mineralstech.com
Website: www.cetco.com/dpg

Personnel

Michael Kleespies, Regional Sales Director - North America; (416) 949-6624; michael.kleespies@mineralstech.com
Debra Bac, Technical Sales Manager; (847) 212-0852; debra.bac@mineralstech.com
George Dugan, Territory Sales Manager; (281) 705-7791; george.dugan@mineralstech.com

Products/Services

Offering the widest assortment of high quality bentonite drilling fluids, grouts, sealants, polymers and additives, CETCO can help maximize your drilling efficiency and meet your needs in the field. With the industry's best on-site engineering, research and development and advanced technical support, CETCO is committed to ensuring success in any drilling project.

CHALLENGER SERVICES

4530 South Jackson Ave.
Tulsa, OK 74107
Phone: (918) 447-0055
Fax: (918) 447-0067
Contact: Andy Solomon
Email: andy@challengerservices.com
Website: www.challengerservices.com

Personnel

Clyde Higeons, Service Manager; clyde@challengerservices.com

Products/Services

Pipeline equipment rental, pipelayers, bending machines, mandrels, pipe trailers, welder tractors, vacuum lifters, morooka tractors, trench shoring, cradles



Buy or Rent—Better Equipment For More Profitable Jobs

Pipelayers, Bending Machines, Mandrels, Off Road Pipe Trailers, Welder Tractors, Vacuum Lifters, Trench Shoring, Morooka Tractors, Cradles, Supplies, Accessories,And much more!
Call Challenger Services and visit our website.



Challenger Services - 4530 S Jackson Ave. - Phone: (918) 447-0055 - Fax: (918) 447-0067
Tulsa, OK 74107 **sales@challengerservices.com** **www.challengerservices.com**

Branch Offices

4530 South Jackson Ave.
Tulsa, OK 74107
Phone: (918) 447-0055
Fax: (918) 447-0067
Email: sales@challengerservices.com

CHARTER PLASTICS INC.

P.O. Box 770
221 S. Perry St.
Titusville, PA 16354
Phone: (814) 827-9665
Fax: (814) 827-1614
Contact: Donna Stoughton
Email: donna@charterplastics.com
Website: www.charterplastics.com

Personnel

Terry Ruot, President
Charlene Ruot, Vice President
Marc Hoover, Chief Financial Officer
Donna Stoughton, Vice President of Sales & Marketing; (814) 827-9665; donna@charterplastics.com

Products/Services

Manufacture 1/2-inch to 24-inch polyethylene pipe.

CLEVELAND BROTHERS EQUIPMENT CO. INC.

4565 William Penn Hwy.
Murrysville, PA 15668
Phone: (888) 232-5948
Fax: (724) 327-9318
Contact: Ralph Bruno
Email: rbruno@clevelandbrothers.com
Website: www.clevelandbrothers.com

Personnel

Tom Schachner, Vice President of Construction Equipment Sales; tschachner@clevelandbrothers.com
Darrin Foulk, Vice President of Construction Rental Sales; djfoulk@clevelandbrothers.com
Rick Sutter, Petroleum Business Development Manager; (724) 861-6093; rsutter@clevelandbrothers.com
Scott Steel, Petroleum Account Manager; (570) 538-2551; ssteel@clevelandbrothers.com
Nate Mead, Gas Compression Account Manager; (570) 822-8141; nmead@clevelandbrothers.com
Ryan Gilson, Product Support Sales Representative; (724) 861-6080; rgilson@clevelandbrothers.com

ASSOCIATE MEMBERS

Bill Bair, Gas Compression Account Manager; (724) 861-6080; wbair@clevelandbrothers.com

Ralph Bruno, Petroleum Industry Sales Manager; (724) 327-1300; rbruno@clevelandbrothers.com

Products/Services

Cleveland Brothers Equipment Co. Inc. is the exclusive Caterpillar dealer of Pennsylvania, Northern West Virginia and Western Maryland, providing new, used and rental equipment and machinery, parts and service. We supply a vast variety of solutions and products, including: industrial diesel and gas engines and generators, air compressors and boosters, oil and gas machinery, construction equipment and much more, in addition to full truck service for all makes and models. With 25 locations conveniently positioned over the Marcellus and Utica shale formations, you'll have access to 24/7 service, more than 600 technicians, 98% off-the-shelf parts availability and decades of experience, all here to make sure your machines, equipment and vehicles are ready to work when you are.

Branch Offices

175 Progress Dr.

Bellefonte, PA 16823

Phone: (866) 779-1796

Fax: (814) 355-4067

4th St & Riverside Ct.

Blawnox, PA 15238

Phone: (412) 828-7810

Fax: (412) 828-5964

2009 State Rd.

Camp Hill, PA 17011

Phone: (717) 730-7435

Fax: (717) 730-9258

4491 Chambers Hill Rd.

Harrisburg, PA 17111

Phone: (866) 627-2737

Fax: (717) 564-4973

6286 West Veteran Memorial Hwy.

Bridgeport, WV 26330

Phone: (304) 842-2222

Fax: (304) 842-6806

1307 S Second St.

Clearfield, PA 16830

Phone: (814) 765-1611

Fax: (814) 765-3126

11 Progress Ave.

Cranberry Township, PA 16066

Phone: (724) 776-7660

Generator: (888) 599-7368

Fax: (724) 776-1866

3950 Depot Rd.

Erie, PA 16510

Phone: (800) 822-6579

Fax: (814) 899-8283

1500 S Altamont Blvd.

Frackville, PA 17931

Phone: (570) 874-3560

Fax: (570) 874-1469

5300 Paxton St.

Harrisburg, PA 17111

Phone: (800) 482-2378

Fax: (717) 564-6931

(Rental)

5210 Paxton St.

Harrisburg, PA 17111

Phone: (888) CB RENTS

Fax: (717) 564-3890

145 Rose St.

Indiana, PA 15701

Phone: (724) 463-8743

Fax: (724) 463-0184

Lancaster

4326 Oregon Pike

Ephrata, PA 17522

Phone: (717) 859-4905

Fax: (717) 859-4129

Lantz Corners

3105 Rte. 219

Kane, PA 16735

Phone: (814) 778-5250

Fax: (814) 778-5254

Manada Hill

336 Fairville Ave.

Harrisburg, PA 17112

Phone: (800) 538-1020

Fax: (717) 526-2071

18512 Rte. 6

Mansfield, PA 16933

Phone: (570) 662-7171

Fax: (570) 662-3519

Milesburg

1025 North Eagle Valley Rd.

Howard, PA 16841

Phone: (877) 355-0489

Fax: (814) 355-0489

309 Foothills Ln.

Mount Pleasant, PA 15666

Phone: (724) 696-4080

Fax: (724) 696-4121

4565 William Penn Hwy.

Murrysville, PA 15668

Phone: (888) 232-5948

Fax: (724) 327-9318

New Stanton

190 Earnhardt Dr.

Hunker, PA 15639

Phone: (877) 765-5151

Fax: (800) 371-6647

Rte. 2 Box 849

Shinnston, WV 26431

Phone: (304) 592-5855

Fax: (304) 592-3970

168 Industrial Park Rd.

Somerset, PA 15501

Phone: (800) 522-0703

Fax: (814) 445-8038

2955 Stewart Dr.

State College, PA 16801

Phone: (814) 237-8338

Fax: (814) 237-8733

Turbotville

190 Cleveland Brothers Rd.

Watsontown, PA 17777

Phone: (570) 538-2551

Fax: (570) 538-5922

Wilkes-Barre/Scranton

441 Hwy 315

Pittston, PA 18640

Phone: (800) 922-8630

COBB STRECKER DUNPHY & ZIMMERMANN INC.

150 South Fifth St., Ste. 2800

Minneapolis, MN 55402

Phone: (612) 349-2420

Fax: (612) 349-2490

Contact: Rob Dahlin

Email: rdahlin@csdz.com

Website: www.csdz.com

Personnel

Bruce Telander, Chairman

Scott Egginton, President

Rob Dahlin, Vice President

Dan Etzel, Account Representative

Ben Canning, Account Representative

Branch Offices

5 Triad Center, Ste. 340

Salt Lake City, UT 84180

Phone: (801) 537-7467

Fax: (801) 537-7468

4726 East Towne Blvd., Ste. 230

Madison, WI 53704

Phone: (608) 242-2550

Fax: (608) 242-2560

Products/Services

Insurance and surety bonding with specialization in alternative risk financing, captive insurance programs and safety consulting.

COBBS ALLEN

115 Office Park Dr.

Birmingham, AL 35223

Phone: (205) 414-8100

Contact: Andy Davenport

Email: adavenport@cobbsallen.com

Website: www.cobbsallen.com

Personnel

Bruce Denson, Sr., Chief Executive Officer

Grantland Rice, President

Andy Davenport, Risk Consultant; (205) 874-1210; adavenport@cobbsallen.com

Johnathon Stevens, Risk Consultant; (205) 874-3621; jstevens@cobbsallen.com

CONSOLIDATED PIPE & SUPPLY CO. INC.

194 Hurricane Shoals Rd.

Lawrenceville, GA 30046

Toll Free: (800) 844-9585

Phone: (770) 822-9664

Fax: (770) 822-9323

Contact: Tim Hallmark

Email: thallmark@consolidatedpipe.com

Website: www.consolidatedpipe.com

Personnel

Howard Kerr, President

Bob Kerr, Executive Vice President

Charles Zeitvogel, General Manager/Southern Regional Manager

ASSOCIATE MEMBERS

David Mullins, Northern Regional Manager

Tim Hallmark, Eastern Regional Manager

Products/Services

Steel pipe, coating facilities, polyethylene pipe and fittings and valves, serving the water, sewer, gas and industrial markets - Consolidated Pipe has over 40 branch locations and divisions.

CONTINUUM CAPITAL

P. O. Box 31026

Raleigh, NC 27622

Phone: (919) 345-0403

Contact: Mark Bridgers

Email: continuum@continuumcapital.net

Website: www.continuumcapital.net

Personnel

Mark Bridgers, Principal

CRC-EVANS PIPELINE INTERNATIONAL INC.

7011 High Life Dr.

Houston, TX 77066

Toll Free: (800) 664-9224

Phone: (281) 249-3100

Email: sales@crc-evans.com

Website: www.crc-evans.com

Personnel

Pete Morris, President of CRC-Evans Group of Companies

Brian Laing, Chief Operating Officer

Mike Grigsby, Chief Financial Officer

James F. Reed, Vice President of Corporate Development

Roger Spee, Vice President of Marketing/Communications

Branch Offices

Onshore West Headquarters

P.O. Box 3227 (77253-3227)

7011 High Life Dr.

Houston, TX 77066

Toll Free: (800) 664-9224

Phone: (832) 249-3100

Fax: (832) 249-3292

Email: sales@crc-evans.com

Kevin Allen, Vice President of Onshore West

Houston - Automatic Welding & Pipeline Equipment

U.S. Sales & Rentals

P.O. Box 3227 (77253-3227)

7011 High Life Dr.

Houston, TX 77066

Phone: (832) 249-3100

Fax: (832) 249-3292

Email: sales@crc-evans.com

Gus Garza, Vice President of Field Service/Operations; gus.garza@sbdinc.com

Colin Speedie, Managing Director of Offshore Gulf of Mexico; colin.speedie@sbdinc.com

Lain Maclean, Offshore Production Manager; lain.maclean@crcoffshore.com

Paul Spielbauer, Welding Engineering Manager; paul.spielbauer@sbdinc.com

Eddie Weatherford, Sales Representative; eddie.weatherford@sbdinc.com

Craig Keller, Sales Representative; craig.keller@sbdinc.com

John Leask, Regional Manager of Inspection; john.leask@sbdinc.com

CRC-Evans Pipeline Equipment
P.O. Box 50368 (74150-0368)
10700 E. Independence
Tulsa, OK 74116
Phone: (918) 438-2100
Fax: (918) 438-6913
Eric Pate, Plant Manager
Chuck Henson, Global Asset Manager Pipeline Supply; charles.henson@sbldinc.com
Jim Jackson, Sales Manager; jim.jackson@sbldinc.com
Ronnie Cole, Sales Manager; ronnie.cole@sbldinc.com
Brent Fulton, Sales Manager; brent.fulton@sbldinc.com
Steve Fulcher, Sales Manager; steve.fulcher@sbldinc.com

CRC-Evans Weighting Systems Inc.
P.O. Box 50368
Tulsa, OK 74150-0368
Phone: (918) 743-0813
Fax: (918) 749-6164
Kevin Webster, Project Manager; kevin.webster@sbldinc.com

Products/Services

Pipeline line travel and rehabilitation products: stationary line pipe processing and handling equipment; pipeline welding systems; pipeline contractor supplies; line travel equipment: bending machines, bending mandrels, bending sets; internal pneumatic line-up clamps, abrasive blast machines, cleaning machines (conventional and water blast), pipe coating and wrapping equipment, coating application systems, pipe end preparation machines, beveling machines, belts slings and pipe cradles; stationary equipment: double jointing systems, stationary abrasive blast machines, stationary coating plants; cement mortar lining plants; specialized pipe handling systems for onshore and offshore applications; automated pipe welding systems; complete line of buoyance control products including concrete weights, pipeline concrete coating and saddle bag weights; readily available spare parts; service to erect, repair and modify equipment.

CROSS COUNTRY PIPELINE SUPPLY CO. INC.

2251 Rifle St.
Aurora, CO 80011
Phone: (303) 361-6797
Fax: (303) 361-6836
Contact: Bill Marhofer
Email: bmarhofer@ccpipeline.com
Website: www.crosscountryis.com

Personnel

Bill Marhofer, Director of Business Development



**Pipeline
Construction
Supplies,
Materials
and Equipment**

Equipment Sales ■ Rentals

Pipelayers/Dozers, Trenchers, Excavators, Boring Equipment, Vacuum Lifters, Pipe Bending Machines, Padding Buckets, Internal Clamps

Supplies ■ Materials ■ Accessories

Pipe Coatings, Beveling Machines, Clamps, Calipers, Linefinders, Hydraulic Wrenches, Holiday Detectors, Recorders and Deadweight Testers and a full line of Pipeline Construction Supplies

Cross Country Pipeline Supply Co., Inc.

2251 Rifle Street • Aurora (Denver), CO 80011 • 303-361-6797

www.crosscountryis.com

ASSOCIATE MEMBERS

DARBY EQUIPMENT COMPANY

2940 N. Toledo Ave.
Tulsa, OK 74115
Toll Free: (800) 882-5468
Phone: (918) 582-2340
Fax: (918) 582-2001
Email: sales@darbyequip.com
Website: www.darbyequip.com

Personnel

Ed Darby, Chief Executive Officer
Bob Darby, President; bob@darbyequip.com
Bobby Darby, Vice President of Sales & Marketing; bobby@darbyequip.com
Ryan Darby, Vice President of Operations; ryan@darbyequip.com
Nick Minden, Chief Financial Officer; nick@darbyequip.com
Jeff Rollow, Director of Engineering; jeff@darbyequip.com

Products/Services

Manufacture, sale and rental of pipeline equipment and supplies with emphasis on bending machines, dies, clamps, mandrels, roller cradles, ditch pumps and pipe-facing machines.

JOHN DEERE CONSTRUCTION & FORESTRY DIVISION

1515 5th Ave.
Moline, IL 61265
Phone: (309) 765-3278
Fax: (309) 765-1863
Contact: Steve Shrigley
Email: shrigleystevenw@johndeere.com
Website: www.deere.com

Personnel

John Weaver, Corporate Business Manager; (309) 765-3278; weaverjohn@johndeere.com
Steve Shrigley, Corporate Business Manager; (715) 453-8587; shrigleystevenw@johndeere.com

Products/Services

Backhoe loaders, tracked excavators, wheeled excavators, mini excavators, motor graders, scraper tractors and pull-type scrapers, skid steer loaders, compact track loaders, integrated tool carriers and attachments, 4-wheel drive loaders, bulldozers, bucket teeth, lubes, oil and coolant sampling

DERRICK EQUIPMENT COMPANY

15630 Export Plaza Dr.
Houston, TX 77032
Phone: (281) 590-3003
Fax: (281) 590-6187
Email: info@derrick.com
Website: www.derrick.com

Personnel

Mitch Derrick, President
Ray Clayton, Vice President of Sales & Marketing
Ben Clark, Global Sales Manager Construction Technologies

DIGITAL CONTROL INCORPORATED

19625 62nd Ave. South, Ste. B103
Kent, WA 98032
Phone: (425) 251-0559
Fax: (253) 395-2800
Email: dci@digital-control.com
Website: www.digitrak.com

Personnel

Glenn Halstead, Managing Director
Brian Mattson, National Accounts Manager
Siggi Finnsson, Product Manager

Branch Offices

DCI Europe
Digital Control GmbH
Brueckenstraße 2
97828 Marktheidenfeld
Germany
Phone: +49.9391.810.6100
Fax: +49.9391.810.6109
Email: dci.europe@digital-control.com

DCI Australia
2/9 Frinton St.
Southport QLD 4215
Australia
Phone: 61 (0) 7-5531-4283
Fax: 61 (0) 7-5531-2617
Email: dci.australia@digital-control.com

DCI China
368, Xingle Rd.
Minhang District
Shanghai P.R.C. 201107
China
Phone: +86-21 6432 5186
Fax: +86-21 6432 5187
Email: dci.china@digital-control.com

DCI India
DTJ 1023, 10th Floor
DLF Tower A, DA District Center
Jasola, New Delhi 110044
India
Phone: + 91 11 4507 0444
Fax: + 91 11 4507 0440
Email: dci.india@digital-control.com

Digital Control India (Pvt) Ltd.
SCO #259, Sector 44-C
Chandigarh (UT) 160 047
Punjab - India
Phone: +91 (0) 172-464-0444
Fax: +91 (0) 172-464-0999
Email: dci.india@digital-control.com

DCI Russia
Molodogvardeyskaya St. 4, Bldg. 1
Moscow 121467
Russia
Phone: +7 (499) 2818177
Fax: +7 (499) 2818166
Email: dci.russia@digital-control.com

Products/Services

World's leading manufacturer of HDD locating equipment including the DigiTrak® Falcon F5, Falcon F2 and SE systems. Product line-up also includes the WiFi connected Aurora remote display. Full service support worldwide.

DITCH WITCH

P.O. Box 66
Perry, OK 73077
Phone: (800) 654-6481
Fax: (580) 572-3523
Email: info@ditchwitch.com
Website: www.ditchwitch.com

Personnel

Dennis Wierzbicki, President
Shan Kirtley, Vice President of Sales & Marketing
Gary Lawson, Senior Global Account Manager
Susan Harmon, Product Safety & Compliance Manager

Products/Services

Ditch Witch, a Charles Machine Works Company, invented the underground utility construction industry and today it designs, manufactures and markets the most complete line of directional drills, drill pipe, HDD tooling, vacuum excavators, trenchers, chain, teeth and sprockets, mini-skid steers and vibratory plows. Handcrafted in the USA, its products are supported by the Ditch Witch dealer network with over 175 locations worldwide. Visit www.DitchWitch.com, Ditch Witch Facebook, Flickr and Twitter pages, and YouTube channel to find more details about Ditch Witch products, events, financial services, special offers, videos, photos and other information. Contact Ditch Witch at info@ditchwitch.com or (800) 654-6481.

ASSOCIATE MEMBERS

DITCH WITCH MID-STATES

3660 Interchange Rd.
Columbus, OH 43204
Toll Free: 888-DITCHWITCH
Phone: (614) 443-9751
Fax: (614) 443-9219
Email: info@ditchwitchmidstates.com
Website: www.ditchwitchmidstates.com

Personnel

Matt Di Iorio, President
Andrew Lazzaro, Operations Manager
Kevin Howells, Service Manager
Gerland Hay, Parts Manager

Branch Offices

Pittsburgh, PA 9052 Marshall Rd. Cranberry Township, PA 16066 Phone: (724) 742-2844 Fax: (724) 742-2877	Louisville, KY 400 Sparrow Dr. Shepherdsville, KY 40165 Phone: (502) 543-5309 Fax: (502) 543-9613
---	---

Lexington, KY 697 Blue Sky Pkwy Lexington, KY 40509 Phone: (859) 263-5050 Fax: (859) 263-5051

DITCH WITCH MIDWEST

124 N. Schmale Rd.
Carol Stream, IL 60188
Phone: (630) 665-5600
Fax: (630) 665-6484
Contact: Mark Harbaugh
Email: mharbaugh@ditchwitchmidwest.com
Website: www.ditchwitchmidwest.com

Personnel

Earl K. Harbaugh, Chief Executive Officer
Mark Harbaugh, President
Mike Reedy, Manager of Rental Services/Special Accounts
Tim Conover, Sales Manager
Dave Ban, Sales Manager of Utility Accounts
Kevin Ridens, 1st Choice Equipment-Kubota

Branch Offices

1305 Sentry Dr. Waukesha, WI 53186 Phone: (262) 547-7737 Fax: (262) 547-6429	4418 Merchant Rd. Fort Wayne, IN 46818 Phone: (260) 484-0667 Fax: (260) 484-7257
2400 Tower Dr. Kaukauna, WI 54130 Phone: (920) 766-2300 Fax: (920) 766-2400	1550 W. Northfield Dr. Brownsburg, IN 46612 Phone: (317) 852-9400 Fax: (317) 852-9600

Products/Services

Ditch Witch underground equipment, trenchers, vacuum excavation, horizontal directional drills and accessories, locating equipment, Radius® HDD Tools, HammerHead® Moles – rentals, parts and service

DITCH WITCH NORTHWEST

7909 North Upland Dr.
Portland, OR 99203
Phone: (503) 286-6400
Fax: (503) 286-6111



Contact: Ronald Roberts
Email: rroberts@ditchwitchnw.com
Website: www.ditchwitchnw.com

Personnel

Steve Jergentz, Manager; (503) 286-6400; sjergentz@ditchwitchnw.com
Ronald Roberts, Area Sales & Training; (509) 539-8883; rroberts@ditchwitchnw.com

Branch Offices

7909 North Upland Dr.
Portland, OR 97201
Phone: (503) 286-6400

12900 48th Ave. S.
Tukwila (Seattle), WA 98168
Phone: (206) 995-8420

7070 Commercial Ave.
Billings, MT 59101
Phone: (406) 252-7667

Products/Services

Sales, service and training in Washington, Oregon, Northern Idaho, Wyoming and Montana for Ditch Witch, SubSite and HammerHead equipment including: trenchers, plows, horizontal directional drilling equipment, pneumatic ground piercing tools, pipe bursting and utility locators

DITCH WITCH OF MINNESOTA

12826 Emery Way
Shakopee, MN 55379
Phone: (952) 445-3066
Fax: (952) 445-0035
Contact: Lois Gardeski
Email: lgardeski@dwmn.com
Website: www.ditchwitchmn.com

Personnel

Warren Peiffer, President; wpeiffer@dwmn.com
Lois Gardeski, Controller

Products/Services

Horizontal directional drilling equipment

DITCH WITCH SOUTHWEST

P.O. Box 3397 (79452)
3123 E. Slaton Hwy.
Lubbock, TX 79404
Phone: (806) 745-6866
Fax: (806) 745-6877
Contact: Dustin Thane
Email: dustin@ditchwitch-sw.com
Website: www.ditchwitsouthwest.com

Personnel

Ashlee Thane Smith, Co-Owner; (432) 617-8351
Dustin Thane, Co-Owner; dustin@ditchwitch-sw.com

ASSOCIATE MEMBERS

DITCH WITCH UNDERCON

P.O. Box 8467
Amarillo, TX 79114
Phone: (806) 353-6683
Fax: (806) 355-5065
Contact: Nicole Harden
Email: nharden@dwundercon.com
Website: www.ditchwitchundercon.com

Personnel

Lenny Sadler, Chief Executive Officer
Jacob Sadler, Chief Operating Officer

DOOSAN

1293 Glenway Dr.
Statesville, NC 28625
Phone: (704) 883-3500
Fax: (866) 270-5780
Contact: Zeke Hendrix
Email: zeke.hendrix@doosan.com
Website: www.doosan.com

Personnel

Mike Melroe, Director of Government Sales and Key Accounts; (701) 241-8778; michael.melroe@doosan.com
Lee Jordheim, Key Accounts Sales Manager; (701) 241-8708; lee.jordheim@doosan.com
Zeke Hendrix, Regional Sales Manager - East; (704) 883-3590; zeke.hendrix@doosan.com
Marc James, Regional Sales Manager - West; (704) 883-3616; marc.james@doosan.com

Products/Services

Doosan, a strong, stable, and global company with over a 115-year legacy, has a heritage in equipment manufacturing that began in 1937. Since 2005, we've grown to become the fifth largest construction equipment manufacturer in the world. Doosan can be found in every area of the infrastructure support business, which encompasses many facets of the heavy construction equipment industry. Many contractors might be surprised to learn that, while Doosan is a relatively young brand in the North American construction equipment market, the organization has a global manufacturing history going back more than 75 years. Today, Doosan Bobcat is an industry leader in the engineering, manufacturing, and marketing of construction equipment including: skid-steer loaders, excavators, wheel loaders, articulated dump trucks, attachments, air compressors, lighting systems and generators, as well as compact construction equipment and engine power systems.

Division Offices

Doosan Portable Power

Doosan Portable Power has more than 100 years of manufacturing expertise and application experience focused on providing the highest quality machines with unrivaled customer service. The product line includes: mobile generators, compressors, lighting systems and light compaction equipment.
www.doosanportablepower.com

Bobcat Company

Bobcat Company is a leading provider of compact equipment for global construction, rental, landscaping, agriculture, grounds maintenance, government, utility, industrial and mining markets. We strive to empower our customers to do their jobs more efficiently and effectively. Products include: skid steer loaders, compact track loaders, mini track loaders, compact excavators, telehandlers, attachments and implements, utility vehicles and Toolcat utility work machines.
www.bobcat.com

Doosan Construction Equipment

Doosan machines deliver world-class quality and are built for durability, ease of maintenance, comfort and fuel efficiency. Products include articulated dump trucks, crawler excavators, log loaders, wheel excavators, wheel loaders and attachments.
www.doosanequipment.com

Branch Offices

Doosan Portable Power
1293 Glenway Dr.
Statesville, NC 28625
Phone: (704) 883-3500

Bobcat Company
201 W Beaton Dr.
West Fargo, ND 58078
Phone: (701) 241-8700

Doosan Construction Equipment
2905 Shawnee Industrial Way
Suwanee, GA 30024
Phone: (770) 831-2200

DRILLING MUD DIRECT, LLC

6 Inverness Ct. East, Ste. 130
Englewood, CO 80112
Phone: (720) 489-0300
Fax: (720) 489-0440
Contact: Clint Pitman
Email: cpitman@muddirect.net
Website: www.muddirect.net

Personnel

Clint Pitman, President; (303) 898-2029
Tim Hutton, General Manager; (832) 798-5497; thutton@muddirect.net
Jon Heinen, Vice President of Business Development; (641) 230-0787; jheinen@muddirect.net
Jeff Kissell, Vice President of Operations; (720) 771-0668; jkissell@freightdirect.net

Affiliates

Bentonite Performance Minerals/Halliburton
Don Dell, Ryan Collins, Ronnie Coufal
3000 N. Sam Houston Pkwy. E.
Houston, TX 77032
Phone: (281) 871-7900
Fax: (281) 871-7940

Freight Direct LLC
6 Inverness Ct. East
Englewood, CO 80112
Phone: (720) 489-5880
Fax: (720) 489-0440

Products/Services

Premium Wyoming Bentonite designed specifically for HDD, and a full line of polymers, lubricants and other drilling fluid additives. Ten (10) stock points strategically located around the US to ensure mud is always readily available.

E&M SUPPLY GROUP LLC

1647 Mills Hwy.
Breaux Bridge, LA 70517
Phone: (337) 332-0239
Fax: (337) 332-2357
Contact: Brandon Chestnut
Email: brandon@emspecialty.com
Website: www.drillpipesupply.com

Personnel

Brandon Chestnut, Sales/General Manager; (337) 288-6875; brandon@emspecialty.com
Ryan Rohrberger, Operations Manager Officer; (337) 288-9672; ryan@emspecialty.com
Miles Credeur, Sales; (337) 278-5019; miles@emspecialty.com

Products/Services

Maxi rig drill pipe sales, drill pipe accessories, drill pipe technical assistance, drill pipe management, thread repair

ASSOCIATE MEMBERS

ENERGY WORLDNET

P.O. Box 2106
Decatur, TX 76234
Phone: (940) 626-1941
Fax: (866) 402-8322
Email: support@energyworldnet.com
Website: www.energyworldnet.com

Personnel

Geoff Isbell, President

EPIC INSURANCE BROKERS & CONSULTANTS

2901 2nd Ave. South, Ste. 200
Birmingham, AL 35233
Phone: (205) 581-3330
Contact: Brian Tanner
Email: brian.tanner@epicbrokers.com
Website: www.epicbrokers.com

Personnel

Brian W. Tanner, Principal; (205) 581-3334; brian.tanner@epicbrokers.com
Wilson Long, Principal; (205) 581-3335; wilson.long@epicbrokers.com
Crawford McInnis, Managing Principal; (205) 581-3333; crawford.mcinnis@epicbrokers.com

Products/Services

EPIC Insurance Brokers and Consultants has nationwide presence with a depth of industry expertise across key lines of insurance, including: commercial property and casualty, employee benefits, unique specialty program insurance and private client services. Since its founding in 2007, EPIC has grown from \$5 million to \$160 million through both organic growth and strategic acquisitions. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence. EPIC currently ranks among the top 20 retail insurance brokers in the United States and is one of the top 50 brokers in the world (#46), as well as being a fixture on the insurance industry's "Best Places to Work" lists.

EXPRESS 4X4 TRUCK RENTAL

555 West Street Rd.
Warminster, PA 18974
Toll Free: (800) 826-RENT
Phone: (215) 443-3360
Fax: (215) 443-3378
Contact: Tom Krug
Email: tomk@express4x4rental.com
Website: www.express4x4truckrental.com



EXPRESS
4X4 TRUCK RENTAL

We specialize in mid to long term rentals that allow for more flexibility in your company's fleet needs.

1-800-826-RENT

express4x4truckrental.com

Personnel

Tom Krug, Director of Operations; tomk@express4x4rental.com; (215) 443-3360, ext. 218; cell: (267) 566-0666
Chuck Hooker, Director of Sales; chuckh@express4x4rental.com; (215) 443-3360, ext. 247; cell: (267) 566-0612

Products/Services

Express specializes in mid- to long-term rentals of 4x4 pick-up trucks. Express has product offerings from Chevrolet, Ford and RAM. All trucks are crew cab, 4-wheel drive and comfortably equipped. Products include 1/2-ton, 3/4-ton and 1-ton single and dual wheel pick-up trucks. Express carries flat-bed trucks in 3/4 and 1 ton models. Express also specializes in special order products such as utility and canopy bodies. For a list of our complete offerings, visit our website at Express4x4truckrental.com or call Express at 1-800-826-RENT.

FABICK CAT

One Fabick Dr.
Fenton, MO 63026-2928
Phone: (636) 343-5900
Fax: (636) 680-1550
Website: www.fabickcat.com

Personnel

Doug Fabick, Chief Executive Officer
Jeré C. Fabick, President
John Fabick IV, Senior Vice President
Scott Borlinghaus, Senior Vice President
Craig McArton, Executive Vice President & Chief Operating Officer
Dave Kramer, Vice President & Chief Financial Officer

Proud Supplier to Distribution Contractors

Fabick Cat is proud of our association with the distribution contractors. We offer the complete line of Caterpillar machines, backed by Fabick's commitment to total customer satisfaction.

BUILT FOR IT.



Throughout major portions of Missouri, Illinois, the entire state of Wisconsin and the Upper Peninsula of Michigan.

FABICK 

www.fabickcat.com

ASSOCIATE MEMBERS

John Quillico, Vice President of Sales
Greg Witry, Vice President of Product Support
Kent Oren, Vice President of Finance
Sal LaFace, Vice President of Power Systems
Tom Svetnicka, Vice President of Marketing

Branch Offices

1 Fabick Dr.
Fenton, MO 63026-2928
Phone: (636) 343-5900
Fax: (636) 680-1550

7841 East ABC Ln.
Columbia, MO 65202
Phone: (573) 442-6880
Fax: (573) 442-0630

7050 Partnership Pkwy.
Jefferson City, MO 65101
Phone: (573) 636-3184
Fax: (573) 634-2883

3033 Nash Rd.
Scott City, MO 63780
Phone: (573) 332-1122
Fax: (573) 332-7109

2222 East Kearney St.
Springfield, MO 65803
Phone: (417) 866-6651
Fax: (417) 866-8260

5095 East 32nd St.
Joplin, MO 64808
Phone: (417) 624-3010
Fax: (417) 624-2112

1321 County Rd. 5290
Willow Springs, MO 65793
Phone: (866) 628-1717
Fax: (417) 469-0682

1043 N. Service Rd.
Foristell, MO 63448
Phone: (800) 559-9217
Fax: (636) 673-1442

2450 Formosa Rd.
Troy, IL 62294
Phone: (866) 345-5681
Fax: (618) 288-5316

1430 West Main St.
Salem, IL 62881
Phone: (618) 548-1400
Fax: (618) 548-1484

15927 Highway 1 North
Mt. Carmel, IL 62863
Phone: (888) 769-7247
Fax: (618) 262-4270

1601 E. Main St.
Marion, IL 62959
Phone: (618) 997-1881
Fax: (618) 997-4854

95 Alexander Ln.
Metropolis, IL 62960
Phone: (866) 299-6044
Fax: (618) 524-2497

11200 W. Silver Spring Rd.
Milwaukee WI 53225
Phone: (414) 461-9100
Fax: (414) 461-8899

1111 Applegate Rd.
Madison, WI 53713
Phone: (608) 271-6200
Fax: (608) 271-1410

1620 Carol Ct.
La Crosse, WI 54601-3056
Phone: (608) 783-4891
Fax: (608) 781-3222

7860 Partridge Rd.
Eau Claire, WI 54703
Phone: (715) 874-5100
Fax: (715) 874-5182

111 Moccasin Mike Rd.
Superior, WI 54880
Phone: (715) 398-9696
Fax: (715) 398-9695

600 Hansen Rd.
Green Bay, WI 54304
Phone: (920) 498-8000
Fax: (920) 499-4844

9601 Christie Ln.
Weston, WI 54476
Phone: (715) 359-6220
Fax: (715) 359-5550

U.S. Hwy 41 West at
Brebner Rd.
Negaunee, MI 49866
Phone: (906) 475-4191
Fax: (906) 475-4054

Fabick Power Systems

101 Fabick Dr.
Fenton, MO 63026
Phone: (636) 349-5500
Fax: (636) 349-5951

11200 West Silver Spring Rd.
Milwaukee, WI 53225
Phone: (414) 461-9100
Fax: (414) 615-2101

2700 S. Broadway
Green Bay, WI 54304
Phone: (920) 498-8000
Fax: (920) 499-0890

7877 Partridge Rd.
Eau Claire, WI 54703
Phone: (715) 874-5100
Fax: (715) 874-5151

Fabick Rents
211 Fabricator Dr.
Fenton, MO 63026
Phone: (800) 845-9188
Fax: (636) 680-1505

2445 Pewaukee Rd.
Waukesha, WI 53188
Phone: (262) 513-6666
Fax: (262) 513-6665

7233 N. 51st Blvd.
Milwaukee, WI 53223
Phone: (414) 355-0101
Fax: (414) 355-0150

1111 W. Hayes Ave.
Milwaukee, WI 53227
Phone: (414) 321-0100
Fax: (414) 321-5026

2151 SE Frontage Rd.
Sturtevant, WI 53177
Phone: (262) 321-0000
Fax: (262) 321-0888

2400 Cunningham St.
La Crosse, WI 54603
Phone: (608) 783-1664
Fax: (608) 783-1665

901 Walsh Rd.
Madison, WI 53714
Phone: (608) 241-0500
Fax: (608) 241-3436

3480 Jackson St.
Oshkosh, WI 54901
Phone: (920) 237-0000
Fax: (920) 237-2824

5663 W. Neubert Rd.
Appleton, WI 54913
Phone: (920) 757-7447
Fax: (920) 757-7444

6652 County Rd. J
Weston, WI 54476
Phone: (715) 359-5050
Fax: (715) 359-0330

7840 Partridge Rd.
Eau Claire, WI 54703
Phone: (715) 874-6440
Fax: (715) 874-6420

Products/Services

Full line of Caterpillar products, Load King and Eager Beaver Trailers, Towmaster Trailers, Trimble grade control, Genie, JLG Industries, Weiler, Peterson Pacific Corp.*, Gomaco*, Morbark*, Sullair* (*available at select locations)

FMI CORPORATION

5171 Glenwood Ave., Ste. 200
Raleigh, NC 27612
Phone: (919) 787-8400
Contact: Chris Daum
Email: cdaum@fminet.com
Website: www.fminet.com

Personnel

W. Christopher Daum, Senior Managing Director & Officer; cdaum@fminet.com

Branch Offices

210 University Blvd., Ste. 800
Denver, CO 80206
Phone: (303) 377-4740

7639 E. Pinnacle Peak Rd., Ste. 100
Scottsdale, AZ 85255
Phone: (602) 381-8108

308 South Blvd.
Tampa, FL 33606
Phone: (813) 636-1364

3920 Cypress Creek Pkwy., Ste. 360
Houston, TX 77068
Phone: (713) 936-5400

Products/Services

Provides management consulting and investment banking to the construction industry. More specifically, the consulting services include: strategy development, training and talent development, leadership and organizational development, compensation and rewards, marketing and related research, business development and project delivery improvement. The investment banking services include: merger and acquisition advisory services, capital placement and financial advisory services.

GF CENTRAL PLASTICS

39605 Independence St.
Shawnee, OK 74804-9203
Phone: (800) 654-3872
Fax: (800) 733-5993
Contact: Mike Hawkins
Email: mike.hawkins@georgfischer.com
Website: www.gfcpl.com

ASSOCIATE MEMBERS

Personnel

Mike Hawkins, Vice President of Marketing & Sales; (405) 878-4922; mike.hawkins@georgfischer.com

Dan Rosinski, National Sales Manager; (405) 788-0973; dan.rosinski@georgfischer.com

Thomas Holder, Inside Sales Manager; (469) 801-2248; thomas.holder@georgfischer.com

Products/Services

HDPE Fittings and Pipe, Electrofusion Fittings and Machines, Various Tools, Steel Mechanical Fittings, Risers and Transitions

GROEBNER

9530 Fallon Ave. NE

Monticello, MN 55362

Phone: (763) 295-5355

Fax: (763) 295-5360

Contact: Teresa Stoup

Email: tstoup@groebner.com

Website: www.groebner.com

Personnel

Joseph M. Groebner, President

Steve D'Amato, Executive Vice President

Steven Karolewski, Vice President of Operations

Matthew Dvorak, Vice President of Sales

Jim Perkins, Director Western Region

Chris Hearne, Director Eastern Region

Scott Gleisner, Sales Representative, Research & Development

Mike Bruggeman, Sales Representative

Tom Cherovsky, Sales Representative

Gary Ebnet, Sales Representative

Ryan Ellis, Sales Representative

Wade Farr, Tapping & Stopping-Sales Representative

Gary Glenn, Sales Representative

Sam Griese, Sales Representative

Tony Groebner, Contractor-Sales Representative

Peter Henkels, CWT Pipeline Heaters-Sales Representative

Chris Johnson, Sales Representative

Kenny Lovelace, Sales Representative

Ryan Meyer, Sales Representative

J. Ramirez, Measurement-Sales Representative

Mike Rymarz, Sales Representative



your source for quality
PRODUCTS AND SERVICES

- Polyethylene Pipe, Tools, & Fittings
- Flow Control Systems
- Steel Tools & Fittings
- Corrosion Control & Insulation
- Measurement & Regulation
- Valves & Accessories
- Leak Detection
- Marking & Locating
- Safety Products



GROEBNER

POWERED BY EXPERIENCE

celebrating 40 years

1976 - 2016

800-638-8322 | www.groebner.com

Branch Offices

450 Fenton Ln., Ste. 902
West Chicago, IL 60185
Toll Free: (800) 434-3972
Phone: (630) 876-5330
Fax: (630) 876-5334

19935 West 161st St., Ste. A
Olathe, KS 66062
Toll Free: (877) 476-3263
Phone: (913) 384-1510
Fax: (913) 384-1032

Products/Services

GROEBNER is a strategic sourcing partner providing quality materials and tools to the utility industry and you, their contractors. Through collaborative planning and tailored solutions, we are able to enhance and support the products we offer. GROEBNER, founded in 1976, continues to build valued, long-term relationships with our customers and manufacturers by providing timely deliveries and responsive service. We have offices and warehouses located in Minnesota, Illinois and Kansas.

GROFF TRACTOR & EQUIPMENT INC.

6779 Carlisle Pike
Mechanicsburg, PA 17050
Phone: (717) 766-7671
Fax: (717) 766-1580
Contact: Mike Lester
Email: mikelester@grofftractor.com
Website: www.grofftractor.com

Personnel

Michael Savastio, President & Chief Executive Officer
James Price, Executive Vice President & Chief Financial Officer
Michael Lester, Vice President; (717) 766-7671; mikelester@grofftractor.com

Products/Services

CASE Construction, Wirtgen America, Liebherr, Takeuchi, Atlas Copco, Terramac, Terex

HAMMERHEAD TRENCHLESS EQUIPMENT, An Earth Tool Company

500 South C.P. Ave.
Lake Mills, WI 53551
Toll Free: (800) 331-6653
Phone: (920) 648-4848
Fax: (920) 648-1781
Email: progers@hammerheadmole.com
Website: www.hammerheadtrenchless.com

Personnel

Paul Rogers, Vice President of Distribution and Global Accounts; progers@hammerheadmole.com
Will LeBlanc, Global Sales Manager; wleblanc@hammerheadmole.com
Alan Goodman, Global Sales Manager; agoodman@hammerheadmole.com
Jason Klaus, Global Sales Manager; JKlaus@hammerheadmole.com
Josh Hood, HDD Product Manager; jhood@hammerheadmole.com

Products/Services

HammerHead Moles (pneumatic piercing tools), pipe ramming equipment, pipe bursting equipment and systems, complete line of utility winches, HDD assist packages, CIPP systems and consumables, complete fleet of rental equipment and HDD tooling (TriHawk drill heads and bit options, SplineLok, connections including Hawkeye and custom HDD tooling including air hammers for rock boring.)

ASSOCIATE MEMBERS

HDD BROKER INC.

2575 Northbrook Plaza Dr., Ste. 100
Naples, FL 34119
Phone: (866) 960-3331
Fax: (250) 474-6099
Email: renee@hddbroker.com
Website: www.hddbroker.com

Personnel

Renee Martin, General Manager; renee@hddbroker.com
Mike Lauzon, Equipment Distribution Manager; mike@hddbroker.com
Bill Fluharty, Sales Manager; bill@hddbroker.com

Branch Offices

#110 - 3212 Jacklin Rd.
Victoria, BC V9B 0J5 Canada
Phone: (250) 474-6022

Products/Services

HDD Broker is the world's leading marketplace for pre-owned utility installation equipment. Browse hundreds of listings in dozens of categories and take advantage of HDD Broker's tools, resources and experienced sales professionals to handle all aspects of the transaction safely, quickly and in the most cost-efficient manner possible. Let HDD Broker work for you!

HERRENKNECHT TUNNELLING SYSTEMS USA INC.

1613 132nd Ave. East, Ste. 200
Sumner, WA 98390
Phone: (253) 447-2300
Fax: (253) 863-9376
Contact: Michael Lubberger
Email: lubberger.michael@herrenknecht.de
Website: www.herrenknecht.com

Personnel

Jack Brockway, President & Chief Executive Officer
Gerhard Goisser, Chief Operating Officer
Michael Lubberger, Product Manager
James Pfeiffer, Sales Manager, Pipeline
Julian O'Connell, Area Manager, Utility

Products/Services

HDD, Direct Pipe, Pipe Thruster, Micro TBM's, Pipe Express

HOBART BROTHERS COMPANY

101 Trade Square East
Troy, OH 45373
Toll Free: (800) 424-1542
Phone: (937) 332-4000
Fax: (216) 221-5693
Website: www.hobartbrothers.com

Branch Offices

ITW Welding Products - Global Onshore Pipeline
400 Trade Square East
Troy, OH 45373
Phone: (937) 332-5385
Fax: (937) 332-5885

Products/Services

Supplying the pipeline and petrochemical industry with a complete line of engine driven welding equipment, utility welders, pipeline electrodes, hard and tubular wires and fluxes and induction heating equipment; technical assistance and welding education wherever required.

HOLLY PIPE CORPORATION

406 Mecca Dr.
Lafayette, LA 70508
Phone: (337) 232-4816
Fax: (337) 232-7884
Contact: Jerry Nugent
Email: jerry2@hollypipe.com
Website: www.hollypipe.com

Personnel

Jerry Nugent, Jr., Vice President

Branch Offices

1978 Atchafalaya River Hwy.
Breaux Bridge, LA 70517
Phone: (337) 228-1128
Fax: (337) 228-1127

Products/Services

Drill pipe, drilling accessories/manufactured components for drilling

HORIZONTAL TECHNOLOGY INC.

16863 Warren Ranch Rd.
Hockley, TX 77447
Phone: (888) 556-5511
Fax: (713) 466-7552
Contact: John English
Email: drill@horizontaltech.com
Website: www.horizontaltech.com

Personnel

John English; (713) 254-4298; jenglish@horizontaltech.com
Don Chaddock; (281) 389-3132; dhaddock@horizontaltech.com
Matthew Lau; (713) 774-5594; mlau@horizontaltech.com
Tobor Skalling; (780) 955-0233; tskalling@horizontaltech.com
J.R. Simpson; (713) 774-5594; jsimpson@24-7hdd.com
Rob Folkins; (713) 774-5594; rfolkins@horizontaltech.com

Branch Offices

Horizontal Technology of Canada
1317 10th St., Bay #1
Nisku, Alberta T9E 8L6 Canada

Horizontal Technology
Harrisburg, PA
Phone: (888) 556-5511

Horizontal Technology Far East
Singapore
Phone: (888) 556-5511

Products/Services

Steering tools and services; rock drilling tools; Viper and Jumbo Viper rock reamers; HDD drill motors; split bit reamers; bits; fly cutters and barrels; drill pipe; non-mag collars and tools; HDD rig tools and supplies; and crossover subs, float subs and saver subs

ASSOCIATE MEMBERS

HUNTING TRENCHLESS, Div. of Hunting Energy Services

3817 Melancon Rd.
Broussard, LA 70518
Toll Free: (855) 367-9296
Phone: (337) 367-9296
Fax: (337) 364-6431
Contact: Klane Kirby
Email: klane.kirby@hunting-intl.com
Website: www.huntingtrenchless.com

Personnel

Klane Kirby, General Manager; klane.kirby@hunting-intl.com
Howard Stanton, Inside Sales Manager; howard.stanton@hunting-intl.com

HUTCHENS BIT SERVICE INC.

11898 Commerce Ln.
Benton, IL 62812
Phone: (618) 439-9485
Fax: (618) 439-9487
Contact: Doug Nolen
Email: dougnolen3@yahoo.com

Personnel

Doug Nolen, Chief Executive Officer; DougNolen3@yahoo.com; (618) 218-1628
Grant Nolen, Sales/Marketing; GrantDouglas87@gmail.com; (618) 827-3365
Gavin Nolen, Sales; Gavin_Nolen@hotmail.com; (618) 827-6002

ILLINOIS TRUCK & EQUIPMENT

320 Briscoe Dr.
Morris, Illinois 60450
Phone: (815) 941-1900
Fax: (815) 941-1486
Email: rental@iltruck.com
Website: www.iltruck.com

Personnel

Rolf Helland, President; (815) 791-6316; rolf@iltruck.com
Adam Salinas, National Account Sales Manager; (815) 791-6299; adam@iltruck.com
Dan Long, Rental Manager; (815) 483-7262; dan@iltruck.com
Steve Dillon, General Sales Manager; (815) 941-1900; steved@iltruck.com



ONE CALL RENTS IT ALL!
(815)941-1900

www.iltruck.com

Largest Rental Fleet in the Midwest!

Over 1,000 Units Available for Sale and Rent!

Email: rental@iltruck.com

320 Briscoe Drive, Morris, Illinois 60450

KOBELCO
Authorized Dealer



INDUSTRIAL TRAINING SERVICES

310 CC Lowry Dr.
Murray, KY 42071
Phone: (270) 753-2150
Fax: (270) 753-9807
Contact: Stephanie Balmer
Email: s.balmer@its-training.com
Website: www.its-training.com

Personnel

Susan Sammons, Chief Executive Officer
Stephanie Balmer, President/Chief Operating Officer; s.balmer@its-training.com

INROCK DRILLING SYSTEMS INC.

6000 Brittmoore
Houston, TX 77041
Toll Free: (877) 2-INROCK
Phone: (713) 690-5600
Fax: (713) 690-8300
Contact: Brent Lane
Email: bw.lane@inrock.com
Website: www.inrock.com

Personnel

Brent Lane, Chief Executive Officer
David Case, Chief Operating Officer
Jim Agnew, Executive Sales
Chad Agnew, USA Sales Manager
Brad Reinsel, Sales
Gregg Wilder, Sales
Tim Kelty, Sales
Gregg Hayes, Field Sales
Danny Crumpton, Technical Sales
Jon Wagner, Operations Manager

Branch Offices

INROCK Ltd. (Canada)
7501-42 St.
Leduc, AB T9E 0R8
Canada
Phone: (780) 986-8813
Fax: (780) 986-3536
Art Reinsch, Director of Sales & Operations

INROCK Mexico
Hidalgo 765 Sur.
Colonia Pedro Centro
San Pedro Garza Garcia, N.L. 66230
Mexico
Phone: 011-52-818-3366904
Fax: 011-52-818-3356932

Victor Navarro, Sales
INROCK Ltd. (UK)
Hove Technology Centre
St. Joseph's Cove
Hove, East Sussex BN3 7ES
Great Britain
Phone: 011-44-1273-735500
Fax: 011-44-1273-735511
David Lewis, Director
Craig Rowney, Manager

INROCK Manufacturing
6000 Brittmoore
Houston, TX 77041
Phone: (713) 466-7711
Fax: (713) 466-7936

Products/Services

HDD drilling tools, equipment and services (soft soils to the hardest rock): A) XTM® directional mud motors, drill bits, Paratrack® guidance equipment and engineering services including: intersect, ABA, BTS and pressure; B) XTR®, XTR®-S, and HDX® Reamers; C) DrilData® electronic rig monitoring systems; D) Drilling assembly accessories, safety tongs, swivels, adapters/subs (all sizes)

ASSOCIATE MEMBERS

ISCO INDUSTRIES

926 Baxter Ave.
Louisville, KY 40204
Phone: (630) 725-8956
Fax: (502) 714-5403
Contact: Joe Farley
Email: joe.farley@isco-pipe.com
Website: www.isco-pipe.com

Personnel

Jimmy Kirchdorfer, Chief Executive Officer
Mark Kirchdorfer, President
Joe Farley, Gas Sales Manager

Products/Services

Polyethylene pipe, fusion tools

JAN X-RAY SERVICES INC. (JANX)

P.O. Box 190
8550 E. Michigan Ave.
Parma, MI 49269-0190
Phone: (517) 531-8210
Fax: (517) 531-3911
Email: info.janx@applusrtd.com
Website: www.janxndt.com

Personnel

John Carr, Vice President-Northern Region; (517) 531-8210, ext. 1048; john.carr@applusrtd.com
Charlie Pattillo, Vice President of Business Development; (713) 333-3400, ext. 101; Cell: (281) 744-3495;
charlie.pattillo@applusrtd.com

Branch Offices

17 Kennedy Blvd.
East Brunswick, NJ 08816
Phone: (732) 745-1900
Fax: (732) 745-1911
Jim Barrett, Northeast Regional Manager; (732) 745-1900, ext. 12; jim.barrett@applusrtd.com

1413 Sherman Rd., Unit # 50
Romeoville, IL 60446
John Zaffer, Midwest Regional Manager; (630) 972-4260; john.zaffer@applusrtd.com



- Radiography
- Digital/Real Time Radiography
- Automated Ultrasonic Testing
- Ultrasonic Scanning for Corrosion
- Laser Scanning

JAN X-Ray Services

8550 E Michigan Ave
Parma, MI 49269
(517) 531-8210
info.usa@janxndt.com
www.janxndt.com

NDT & Inspection Services with a Focus on Safety, Integrity, and Quality



8401 West Monroe Rd.
Houston, TX 77061-4805
Steven Mims, Southern Regional Manager; Cell: (281) 627-9994; steven.mims@aplusrtd.com

8850 E. Michigan Ave.
Parma, MI 49269
Phone: (517) 531-8210
Fax: (517) 531-3911
Travis Rogers, Northern Regional Manager; (517) 531-8210, ext. 1071; Cell: (517) 945-4197;
travis.rogers@aplusrtd.com

Products/Services

A leader of nondestructive testing and inspection services. Currently with 20 locations throughout the U.S., we apply the latest technology for production, maintenance and integrity projects to the oil and gas industry.



WWW.JESCO.US

(800) 241-7070

South Plainfield, NJ • Fairfield, NJ • Lumberton, NJ • Beacon, NY • Deer Park, NY
Middletown, DE • Baltimore, MD • Frederick, MD • White Plains, MD
Delmar, MD • District Heights, MD • Shrewsbury, MA

JESCO INC.

118 St. Nicholas Ave.
South Plainfield, NJ 07080
Phone: (800) 241-7070
Fax: (908) 753-7853
Contact: Nerisa Gracia
Email: nerisa.gracia@jesco.us
Website: www.jesco.us

Personnel

Jonathan Robustelli, President
Anthony Falzarano, Vice President of Sales & Marketing

JET-LUBE INC.

4849 Homestead Rd., Ste. 232
Houston, TX 77028
Phone: (713) 670-5700
Fax: (713) 678-4604
Email: sales@jetlube.com
Website: www.jetlube.com

Personnel

Tom Blake, Vice President of Sales; blake@jetlube.com
Joe Large, Waterwell & HDD Sales Manager; jlarge@jetlube.com
Mike Melancon, National Waterwell & HDD Sales Manager; mmelancon@jetlube.com

Branch Offices

Jet-Lube of Canada Ltd.
3820 97th St.
Edmonton, AB
Canada T6E 5S8
Phone: (780) 463-7441
Fax: (780) 463-7454
Email: sales@jetlubecanada.com

Jet-Lube (UK) Ltd.
Jet-Lube House
Reform Rd.
Maidenhead, Berkshire
SL6 8BY England
Phone: 44-1628-631913
Fax: 44-1628-773138
Email: uksales@jetlube.com

ASSOCIATE MEMBERS

Products/Services

Since 1949, Jet-Lube has been recognized as the world leader in the development and manufacturing of lubricants for oilfield, waterwell, HDD and industrial MRO customers worldwide. Jet-Lube manufactures a complete line of the industry's highest quality drill pipe compounds, anti-seize compounds, thread sealants, EP greases, aerosols and valve lubricants. Jet-Lube is also the leader in the production of NSF compliant and environmentally safe products.

JONES COMPANIES

2438 Hwy 98 East
Columbia, MS 39429
Phone: (601) 876-2427
Contact: Robby Hughes
Email: robby.hughes@jonescompanies.com
Website: www.jonescompanies.com

Personnel

Jonathan Jones, Chief Executive Officer; jonathan.jones@jonescompanies.com
Jonathan Duhon, President & Chief Operating Officer, jonathan.duhon@jonescompanies.com
Joel Weaver, Executive Vice President - Sales; joel.weaver@jonescompanies.com

Supervisory Staff

Jared Shuler, Vice President of Business Development - Midstream Services; jared.shuler@jonescompanies.com
John Karnes, Vice President of Business Development - Midstream Services; john.karnes@jonescompanies.com
Grant Beasley, Vice President of Business Development - T & D; grant.beasley@jonescompanies.com

Operating Divisions

YAK MAT
2348 Hwy. 98 East
Columbia, MS 39429

Jones Logistics
2348 Hwy. 98 East
Columbia, MS 39429
(800) 956-1151

Jones Transport
2348 Hwy. 98 East
Columbia, MS 39429

Products/Services

What started in 1949 as a small business in South Mississippi has grown to become the national market share leader in several industries. With 9 divisions and growing, each individual company provides and services various markets reaching all across North America. These include: access matting, transportation and logistics, on-site fuel, and pipe traceability.

Business Makeup

Gas - 75%
Electric - 25%



The Authority on Pipeline Construction Solutions



Toll Free: (888) 861-0219 www.kirby-smith.com

Oklahoma City • Tulsa • Dallas • Fort Worth • Abilene • Amarillo • Lubbock • Odessa • St. Louis • Kansas City

KIRBY-SMITH MACHINERY, INC.

6715 W. Reno Ave.

Oklahoma City, OK 73127

Phone: (405) 495-7820

Fax: (405) 787-5973

Contact: Joe Trapani

Email: jtrapani@kirby-smith.com

Website: www.kirby-smith.com

Personnel

Ed Kirby, President; ekirby@kirby-smith.com

Jeff Weller, Executive Vice President & Chief Operating Officer; jweller@kirby-smith.com

Joe Trapani, Director Pipeline Services Division; (713) 898-1901; jtrapani@kirby-smith.com

Products\Services

Kirby-Smith Machinery's Pipeline Services Division is a full-service solution for pipeline contractors operating in the mainline, regional, or local pipeline construction industry. The division operates independently from our traditional territory regulations, so we can supply heavy equipment - anywhere you need machinery for your pipeline operations - with new, used, and rental options available. Whether you need excavators, dozers, loaders, cranes or specialty equipment such as pipelayers, hammers, and material handling/ lifting systems for pipe, we can help you find the best equipment solutions to maximize job site productivity. Other equipment solutions we offer include: trailers, telehandlers, cranes, boom trucks, mini dump trucks, vacuum attachments, and much more. We offer 10 full service locations to serve your needs including: Oklahoma City, Tulsa, Dallas, Fort Worth, Abilene, Amarillo, Odessa, Lubbock, St. Louis, and Kansas City.

Branch Offices

Corporate - Oklahoma City, OK

6715 W Reno Ave

Oklahoma City, OK 73127

Toll Free: (800) 375-3339

Main: (405) 495-7820

Main Fax: (405) 787-5973

St. Louis

12920 Gravois Rd

St. Louis, MO 63127

Toll Free: (866) 279-1392

Main: (314) 729-0125

Main Fax: (314) 729-1317

Dallas

8505 S. Central Expy.

Dallas, TX 75241

Toll Free: (800) 753-1247

Main: (214) 371-7777

Sales Fax: (214) 375-7903

Abilene

12035 Interstate 20 W

Abilene, TX 79601-7685

Toll Free: (877) 577-5729

Main: (325) 692-6334

Main Fax: (325) 692-4035

ASSOCIATE MEMBERS

Lubbock
3201 East Slaton Hwy
Lubbock, TX 79404
Toll Free: (866) 289-6087
Main: (806) 745-2112
Main Fax: (806) 745-2102

Tulsa
12321 E Pine St
Tulsa, OK 74116
Toll Free: (800) 375-3733
Main: (918) 438-1700
Main Fax: (918) 437-7065

Kansas City
Toll Free: (877) 851-5729
Main: (913) 850-6300

Fort Worth
1450 NE Loop 820
Ft Worth, TX 76106
Toll Free: (877) 851-9977
Main: (817) 378-0600
Main Fax: (817) 378-0080

Amarillo
3922 I-40 East
Amarillo, TX 79103
Toll Free: (800) 283-1247
Main: (806) 373-2826
Main Fax: (806) 373-4841

Odessa
7301 E Interstate 20 E
Odessa, TX 79765
Toll Free: (877) 794-1800
Main: (432) 333-7000
Main Fax: (432) 333-7010

KOMATSU AMERICA CORP.

1701 West Golf Rd.
Rolling Meadows, IL 60008
Phone: (847) 437-5800
Fax: (847) 437-4995
Contact: Peter Robson
Email: probson@komatsuna.com
Website: www.komatsuamerica.com

Personnel

Rod Schrader, Chairman & Chief Executive Officer
Max Moriyama, President & Chief Operations Officer
Rich Smith, Vice President, Product & Services, Product Marketing
Peter Robson, Director of Intelligent Machine Control
Raleigh Floyd Jr., Manager, Marketing Communications & Branding

Products/Services

Komatsu America Corp. is a U.S. subsidiary of Komatsu Ltd., the world's second largest manufacturer and supplier of earth-moving equipment, consisting of construction, mining and compact construction equipment. Komatsu America also serves the forklift and forestry markets. Through its distributor network, Komatsu offers a state-of-the-art parts and service program to support its equipment. Komatsu has proudly provided high-quality reliable products for nearly a century. Visit the website at www.komatsuamerica.com for more information.

LAVALLEY INDUSTRIES

P.O. Box 683 (56619)
1876 23rd St. SE
Bemidji, MN 56601
Phone: (218) 444-3030
Fax: (218) 444-9900
Contact: Jason LaValley
Email: jasonl@lavalleyindustries.com
Website: www.lavalleyindustries.com

Personnel

Jason LaValley, Chief Executive Officer; (218) 355-0515; jasonl@lavalleyindustries.com
Jorge Prince, Chief Financial Officer; (218) 766-9341; jorgep@lavalleyindustries.com

Products/Services

DECKHAND, DECKHAND L, DECKHAND XL, DECKHAND S, DECKHAND Accessories, Mat Arm, TONGHAND. At LaValley Industries, we offer the safest, most effective pipe handling products available anywhere in the world! The DECKHAND's positive grip and precise control guarantees that you will move pipe faster and more safely than ever before. No more straps, no more chains, and no more dropped pipe! And that's just the beginning. Whether you are stringing, stockpiling, welding, loading drill rigs or staging, we have you covered. Welcome to the future.

THE LINCOLN ELECTRIC COMPANY

22801 St. Clair Ave.
Cleveland, OH 44117
Phone: (216) 481-8100
Fax: (216) 481-5473
Contact: Matt Fleming
Email: matt_fleming@lincolnelectric.com
Website: www.lincolnelectric.com

Personnel

Chris Mapes, President & Chief Executive Officer
George Blankenship, President-The Americas
Matthew Fleming, Manager-Construction and Rental Sales
Lisa Byall, Portfolio Manager - Welding Consumables

Products/Services

Welding machines, welding consumables, cutting equipment (gas/plasma) and welding accessories

LONE STAR INVESTMENTS CORPORATION

9144 Escondido Dr.
Willis, TX 77318
Phone: (281) 923-2733
Contact: Greg Charney
Email: gcharney@lonestarinvestmentscorp.com
Website: www.lonestarinvestmentscorp.com

Personnel

Greg Charney, MBA, President/Owner

Products/Services

Merger Acquisition, Value Consulting, Appraisals, Business Valuation

MACK TRUCKS INC.

7825 National Service Rd.
Greensboro, NC 27409
Phone: (507) 250-7393
Fax: (630) 910-3331
Email: travis.timmerman@macktrucks.com
Website: www.macktrucks.com

Personnel

Dennis Slayle, President Mack Trucks
Jonathon Randall, Senior Vice President of Sales
Travis Timmerman, Vocational Sales Manager; travis.timmerman@macktrucks.com; (507) 250-7393
Marty Kleker, Regional Vice President; marty.kleker@macktrucks.com; (331) 201-4832

Years in business: 1900 (116 years)

Products and Services

Class 8 trucks, engines, axles, transmissions, suspensions

ASSOCIATE MEMBERS

MATHEY DEARMAN

4344 South Maybelle Ave.
Tulsa, OK 74107
Phone: (918) 447-1288
Fax: (918) 447-0188
Contact: Brandon Boyd
Email: brandon@mathey.com
Website: www.mathey.com

Personnel

Todd Ray, Chief Executive Officer; todd@mathey.com
Brandon Boyd, Director of Sales; brandon@mathey.com

McELROY MANUFACTURING INC.

P.O. Box 580550
(74158-0550)
833 N. Fulton
Tulsa, OK 74115
Phone: (918) 836-8611
Fax: (918) 831-9285
Website: www.mcelroy.com
Facebook: www.mcelroy.com/facebook
Twitter: www.mcelroy.com/twitter
YouTube: www.mcelroy.com/youtube
LinkedIn: www.mcelroy.com/linkedin

Personnel

A.H. "Chip" McElroy II, President & Chief Executive Officer
Dave G. Dutton, Vice President of Business Development
Jim Perrault, PE, Vice President & General Manager
Dave Hughes, Vice President of Global Sales
Vince King, Sales Manager North America & Business Services
Rafael Quintero, International Sales Manager

Products/Services

McElroy's butt, saddle and socket fusion machinery for 1/2-inch cts through 65-inch OD polyethylene pipe is based on patented design features and is the leader in the industry. Machines range from manual, semi-automatic to automatic operation. McElroy supplies rolling, tracked and in-ditch fusion equipment and accessories to the industry.



McELROY

THE PIPE FUSION EXPERTS

For over fifty years, McElroy fusion experts have been on thousands of jobsites around the world. For the best machines, training, maintenance and service the fusion industry has to offer - make it a McElroy.

View our website:
www.mcelroy.com

Give us a call:
918-836-8611

McLAUGHLIN GROUP INC.

2006 Perimeter Rd.
Greenville, SC 29605
Phone: (864) 277-5870
Fax: (864) 235-9661
Contact: Jeff Wage
Email: jwage@mightymole.com
Website: www.mclaughlinunderground.com

Personnel

Dave Gasmovic, President & Chief Executive Officer; dgasmo@mightymole.com
Jeff Wage, Vice President; jwage@mightymole.com
Cody Mecham, Midwest Regional Manager
Justin Watson, Southeast Regional Manager
Kevin Wise, South Central Regional Manager
Matt Lee, Western Regional Manager
Szabi Panczel, Europe/Middle East Regional Manager
Matt Manning, Electronics Product Manager

Products/Services

Vacuum excavator trucks, air/water vacuums, core saws, piercing tools, horizontal boring machines, augers, "Verifier G2" pipe and cable locators and fault locators, pit launch directional drills

MELFRED BORZALL INC.

2712 Airpark Dr.
Santa Maria, CA 93455
Phone: (805) 739-0118
Fax: (805) 739-0698
Email: sales@melfredborzall.com
Website: www.melfredborzall.com

Personnel

Eric Melsheimer, President
Richard Melsheimer, Vice President of Research & Development
Peter Melsheimer, Marketing Director

Products/Services

Melfred Borzall is a leading manufacturer of tools to increase the production of horizontal directional equipment. Melfred Borzall's tool line includes: directional heads, bits, mud motors, reamers, hole openers, drill rod, swivels, duct pullers, tracking systems and safety accessories.

ASSOCIATE MEMBERS

M-I SWACO

5950 North Course Dr.
Houston, TX 77072
Phone: (832) 295-2481
Fax: (832) 295-2593
Contact: Randy Peterson
Email: rpeterson@slb.com
Website: www.miswaco.com/hddmw

Personnel

Randy Peterson, Senior HDD Accounts Manager

Branch Offices

100 Youds South of 7th & Oak
Carlin, NV 89822
Phone: (775) 754-6885
Fax: (775) 754-6899

2 Thames Ave.
Laurel, MS 39440
Phone: (601) 649-1500
Fax: (601) 649-0779

Products/Services

Drilling fluids, shakers and screens

MIDWESTERN MANUFACTURING COMPANY

2119 South Union Ave.
Tulsa, OK 74107
Phone: (918) 858-4200
Fax: (918) 446-6384
Website: www.sidebooms.com

Key Personnel

Joe Beffer, Executive Vice President; jbeffer@sidebooms.com; (918) 858-4240
Doug Garner, Vice President Engineering; dgarner@sidebooms.com; (918) 858-4207
J.C. Guettsche, Manager, Customer Service; jcg@sidebooms.com; (918) 858-4234

Products/Services

Midwestern designs and manufactures hydraulic sidebooms ranging from 10,000 to 230,000 lb (4 to 104t) lift capacity on an array of platforms, hydraulic conversion kits for mechanical pipelayers, and hydrostatic fill and test units from 350 to 1,000 ft (106 to 304 m) of head pressure. Midwestern also has one of the largest and most complete inventories of pipeline supplies. Our extensive line of coating, rock shields, anodes, insulators and other pipeline protection products includes everything you need prior to backfill.

Branch Offices

El Reno, Oklahoma
2305 S Holloway
El Reno, OK 73036
Phone: (405) 295-1610
Fax: (405) 295-2278
Todd Newton, Inside Sales / Warehouse
Email: tnewton@midwesternpipeline.com

Grand Junction, Colorado
685 West Gunnison, Ste. 103
Grand Junction, CO 81501
Phone: (970) 242-9327
Fax: (970) 242-0961
Mike Christensen, Distribution Center Manager
Email: mchristensen@midwesternpipeline.com



Built with Purpose.

The M572C/JD 850K FT4 pipelayer exceeds the standard in its class.

The M572C sideboom delivers greater visibility, the latest technology for optimum performance and safety, an oval-track platform for maximum stability, and lift capacities up to 100,000 lb.

Sidebooms.com
918-858-4234
sales@sidebooms.com

 **MIDWESTERN**
We carry weight in the industry

Henderson, Colorado
11845 E 124th Ave., Unit C
Henderson, CO 80640
Phone: (720) 263-3388
Fax: (720) 263-3385
Ray Jaramillo, Inside Sales / Warehouse
Email: rjaramillo@midwesternpipeline.com

Indiana, Pennsylvania
2794 West Pike Rd.
Indiana, PA 15701
Phone: (724) 471-2035
Fax: (724) 471-2347
Steve Stergiopoulos, Inside Sales / Warehouse
Email: sstergiopoulos@midwesternpipeline.com

Three Rivers, Texas
102 East Tullos St.
Three Rivers, TX 78071
Phone: (361) 786-3777
Fax: (361) 786-3778
Krystle Beltran, Distribution Center Manager
Email: kbeltran@midwesternpipeline.com

Odessa, Texas
3401 Kermit Hwy.
Odessa, TX 79764
Phone: (432) 337-8482
Fax: (432) 333-3325
Leo Vega, Inside Sales / Warehouse
Email: lvega@midwesternpipeline.com

Weatherford, Texas
2376 Mineral Wells Hwy.
Weatherford, TX 76088
Phone: (817) 594-4724
Fax: (817) 594-4751
Zane Pruitt, Inside Sales / Warehouse
Email: zpruett@sidebooms.com

ASSOCIATE MEMBERS

J. T. MILLER INC.

P.O. Box 2098
Conroe, TX 77305
Phone: (936) 447-2929
Fax: (936) 588-2030
Contact: Jay Miller
Email: jay.miller@jtmillerllc.com
Website: www.jtmillerllc.com

Personnel

Jay Miller, President; jay.miller@jtmillerllc.com
Neal Hamil, Sales; neal.hamil@jtmillerllc.com
Ken Deason, Operations Manager; ken.deason@jtmillerllc.com
Lori Grimmett, Accountant; lori.grimmett@jtmillerllc.com

Branch Offices

13843 Hwy. 105 West, Ste. 425
Conroe, TX 77304
Phone: (936) 447-2929
Fax: (936) 588-2030

Products/Services

Drill bits, drill pipe, hole openers, mud motors, Gearench® Tongs and HDD accessories

MILLER ELECTRIC MFG. CO.

P.O. Box 1079
1635 West Spencer St.
Appleton, WI 54912
Phone: (920) 734-9821
Contact: George Baus
Email: george.baus@millerwelds.com
Website: www.millerwelds.com

Personnel

David Wilken, Vice President of Oil & Gas; dwilken@itwoilandgas.com
David Stanzel, Vice President & General Manager; dave.stanzel@millerwelds.com
George Baus, Director; george.baus@millerwelds.com

Branch Offices

Hobart Brothers
400 Trade Square East
Troy, OH 45373
Phone: (937) 332-4000

Products/Services

Miller and Hobart Brothers have developed proven innovative solutions for pipeline integrity. From welding equipment and filler metals tailored to high-strength steels, to induction heating designed to control pre-heating, interpass temperatures and post-weld stress relief, our technologies work together to reduce the risk of hydrogen-induced cracking and ensure you achieve the highest quality welds.

MORAIN SALES & SERVICES INC.

1217 Salt Springs Rd.
Mineral Ridge, OH 44440
Phone: (330) 652-8448
Fax: (330) 652-2899
Contact: Jeffrey Hattendorf
Email: morainsales@sbcglobal.net

Personnel

Jeffrey J. Hattendorf, President

MURPHY TRACTOR & EQUIPMENT COMPANY INC.

5375 North Deere Rd.
Park City, KS 67219
Phone: (316) 945-1015
Fax: (316) 942-3087
Contact: Bill Buckles
Email: bbuckles@murphytractor.com
Website: www.murphytractor.com

Personnel

Thomas A. Ueland, President
Rodney Young, Chief Financial Officer
Bill Buckles, Vice President of Sales
Max Miller, Vice President of Used Equipment
Richard Fawson, General Manager of Product Support
Candace Jindra, Marketing Manager; info@murphytractor.com

Products/Services

John Deere Construction & Forestry equipment

NATIONAL TRANSPORTATION CONSULTANTS INC.

400 Lafayette Rd.
Noblesville, IN 46060
Phone: (317) 770-0953
Fax: (317) 770-1510
Contact: Joseph Morrison
Email: jmorrisson@ntconsult.com
Website: www.ntconsult.com

Personnel

Joe Morrison, President & Chief Executive Officer; (317) 770-0953, ext. 123; jmorrisson@ntconsult.com
Bob Seifert, Vice President; (317) 770-0953, ext. 100; bseifert@ntconsult.com

Products/Services

Safety and regulatory consulting

ASSOCIATE MEMBERS

NATIONAL TRENCH SAFETY

260 N. Sam Houston Pkwy. East, Ste. 200

Houston, TX 77060

Phone: (832) 200-0988

Fax: (832) 200-0989

Email: marketing@ntsfatety.com

Website: www.ntsfatety.com

Personnel

Ronald Chilton, President & Chief Executive Officer

Shelly Bangerter, Chief Accounting Officer & Corporate Operations Officer

Wes Jones, Senior Vice President of Operations

Branch Offices

1421 N. Baxter St.

Anaheim, CA 92806

Phone: (714) 491-7393

Fax: (714) 491-7397

Rick Chavez, Branch

Manager

5106 Commercial Park Dr.

Austin, TX 78724

Phone: (512) 929-8000

Fax: (512) 929-8002

Lee Giesen, Branch Manager

3136 S. Ruby Ave.

Gonzales, LA 70737

Phone: (225) 644-2763

Fax: (225) 644-2857

Dale Boudreaux,

District Manager

5777 S. M L King Jr. Pkwy.

Beaumont, TX 77705

Phone: (409) 832-3030

Fax: (409) 832-3033

Matt Martin,

Branch Manager

2039 Willow Springs Ln.

Burlington, NC 27215

Phone: (336) 229-1622

Fax: (336) 229-1622

Steve Brinkley,

Branch Manager

7285 Peppermill Pkwy.

North Charleston, SC 29418

Phone: (843) 767-8878

Fax: (843) 767-3919

Brad Copleston,

Branch Manager

3521 Asbury Ave.

Charlotte, NC 28206

Phone: (704) 344-8081

Fax: (704) 344-8084

Brant Frederick,

Branch Manager

249 West Lake St.

Elmhurst, IL 60126

Phone: (630) 832-8068

Fax: (630) 832-8276

Dan Williamson,

Branch Manager

12460 FM 2854

Conroe, TX 77034

Phone: (936) 588-6922

Fax: (936) 588-6927

Wayne Bowling,

Branch Manager

4601 Oaks Rd.

Davie, FL 33314

Phone: (954) 583-7172

Fax: (954) 583-7162

Ernie Perez, Branch Manager

1602 E. 6th St.

Irving, TX 75060

Phone: (214) 441-0454

Fax: (214) 441-0493

Fred Burlbaw,

District Manager

600 Bricksteel Ln.

Garner, NC 27529

Phone: (910) 977-8440

Fax: (910) 977-8441

Jarod Brubach,

Branch Manager

41655 Osgood Rd.

Fremont, CA 94539

Phone: (510) 490-2140

Fax: (510) 490-1394

Dennis James,

Branch Manager

9002 Wayfarer Ln.

Houston, TX 77075

Phone: (713) 991-9800

Fax: (713) 991-9899

Gary Martin,

District Manager

7885 Westwind Rd.

Las Vegas, NV 89139

Phone: (702) 432-3330

Fax: (702) 432-3360

Chuck Volk, Branch Manager

11111 Industrial Rd.

Manassas, VA 20109

Phone: (703) 330-5104

Fax: (703) 330-7573

Connie Hewitt, Branch

Manager

2950 West Durango St.

Phoenix, AZ 85009

Phone: (602) 272-8660

Fax: (602) 272-2358

Chris Breed,

Branch Manager

7849 Stockton Blvd.

Sacramento, CA 95823

Phone: (916) 387-6300

Fax: (916) 387-6400

Mark Nielson,

Branch Manager

3121 West Directors Row

Salt Lake City, UT 84104

Phone: (801) 975-9000

Fax: (801) 975-9001

Kevin Hunsaker,

Branch Manager

421 Springfield Rd.

San Antonio, TX 78219

Phone: (210) 661-0700

Fax: (210) 661-0714

Baldemar Martinez,

Branch Manager

3237 Petro Dr.

Sulphur, LA 70665

Phone: (337) 882-4905

Fax: (337) 882-4908

Dax Menard,

Branch Manager



509 South Faulkenburg Rd.
Tampa, FL 33619
Phone: (813) 662-3723
Fax: (813) 662-3727
Richard Hearn,
Branch Manager

5965 Rangeline Rd.
Theodore, AL 36582
Phone: (251) 443-7080
Fax: (251) 443-7083
Jon Frits, Branch Manager

NEWMAN TRACTOR LLC

2841 Verona Rd.
Verona, KY 41092
Phone: (859) 485-8500
Fax: (859) 485-8573
Contact: Dan Letterle
Email: dan@newmantractor.com
Website: www.newmantractor.com
twitter.com/NewmanTractor
Instagram.com/newmantractor
facebook.com/NewmanTractorLLC

Personnel

Daniel Letterle, General Manager; (859) 905-9935; Dan@NewmanTractor.com
Meredith Newman, Project Manager; (859) 801-1774; Meredith@NewmanTractor.com
Marty Malloy, Sales Representative; (513) 659-1612; Marty@NewmanTractor.com

OHIO CAT

3993 East Royalton Rd.
Broadview Heights, OH 44147
Phone: (440) 526-6200
Fax: (440) 526-9513
Contact: Rob Cox
Email: rcox@ohiocat.com
Website: www.ohiocat.com

Personnel

Ken Taylor, President
Rob Cox, General Manager of CAT Rental Stores; (513) 518-3004; rcox@ohiocat.com
Rich Egnat, Sales Manager of Oil & Gas; (440) 241-6404; regnot@ohiocat.com

Products/Services

Caterpillar dealer in Ohio

ASSOCIATE MEMBERS



**Serving
Distribution Contractors
Since 1953**
WWW.PICLTD.COM
PIPELINE INSPECTION COMPANY, LTD.

*The most ergonomic, versatile, accurate
and dependable holiday detector available.* (713) 681-5837 **SPY** *Strongest transmitter signal available for line 2" and up.*

PIPELINE INSPECTION COMPANY LTD.

P.O. Box 55648
(7255-5648)
1919 Antoine Dr.
Houston, TX 77055
Phone: (713) 681-5837
Fax: (713) 681-4838
Email: sales@picltd.com
Website: www.picltd.com

Personnel

Greg N. Miller, President & Chief Executive Officer
Al Simon, Vice President & Chief Operating Officer
Sergei Chernyshov, Engineer
Vishal Lad, Engineer

Products/Services

Manufacturer and sales of SPY® Holiday Detectors, Jeepameters, Pig Trackers and SPY Phone. Available as portable, yardcoating and paint-type holiday detectors. Pig tracking equipment available for pipe sizes 2 inches and up. Non-intrusive pig signalers. Specialized and custom manufactured equipment.

PIPELINE MACHINERY INTERNATIONAL

15434 Cypress N. Houston
Cypress, TX 77429
Phone: (713) 939-0007
Fax: (713) 939-0009
Contact: Adam Helleberg
Email: ahelleberg@plmcat.com
Website: www.plmcat.com

Personnel

Tony Fernandez, President
Lindley Imeson, Vice President of Product Support
Ted Hill, Chief Financial Officer
Adam Helleberg, Account Manager-USA

Branch Offices

Canada Office
PipeLine Machinery International, ULC & PLM Rental Services ULC
10333 - 178 St. NW
Edmonton, AB T5S 1R5
Canada
Phone: (780) 377-0336

Fax: (780) 377-0337
Lindley Imeson, Vice President & Branch Manager

Products/Services

Caterpillar dealer with global territory for the supply of pipeline construction equipment - purpose built and traditional - to mainline pipeline construction contractors around the world on a sale, rental and/or lease basis. Also an exclusive distributor of PANTHER T8 and T12 crawler carrier, Cranesmart Load Monitoring System and partner with Ekpass to provide custom training in the pipeline industry.

THE SAFE, PROVEN PRODUCT FOR INTERNAL PIPE CLEANING **(281) 351-6688 • (800) 242-7997**

Dealer Inquiries Invited



P.O. Box 692005
Houston, TX 77269
Fax: (281) 255-2385
www.pipepigs.com

PIPELINE PIGGING PRODUCTS INC.

P.O. Box 692005
Houston, TX 77269
11238 Timber Tech Ave.
Tomball, TX 77375
Toll Free: (800) 242-7997
Phone: (281) 351-6688
Fax: (281) 255-2385
Contact: Shannon Kerr
Email: shannonkerr@pipepigs.com
Website: www.pipepigs.com

Personnel

Spencer Cubage, President & General Manager
Shannon Kerr, Vice President of Sales

Products/Services

Manufactures a full line of internal pipeline cleaners (Polly-Pigs). Pipeline Cleaning Division - Flowmore Services

PIPELINE PLASTICS LLC

P.O. Box 1988
1453 FM 2264
Decatur, TX 76234
Phone: (940) 627-9100
Fax: (940) 627-9101
Contact: Mary Houston
Email: mhouston@pipe.us
Website: www.pipe.us

Personnel

Mary Houston, Vice President of Sales; (940) 668-8300; mhouston@pipe.us

ASSOCIATE MEMBERS

PIPELINE SUPPLY COMPANY

203 Egel Ave.
Middlesex, NJ 08846
Toll Free: (800) 354-4244
Phone: (732) 560-1509
Fax: (732) 560-0064
Contact: James Westerman
Email: jim@pipelinesupplyNJ.com
Website: www.pipelinesupplyNJ.com

Personnel

James A. Westerman, Chief Operating Officer
James A. Koval, Vice President of Finance
Noreen Koval, Secretary
Peter Walter, Sales Representative

Products/Services

Gas pipeline construction supplies and equipment; sales and rental; pipe cutting and beveling; coatings and tapes; welding supplies; testing equipment tools and consumables

PRO-TEC EQUIPMENT

4837 West Grand River Ave.
Lansing, MI 48906
Phone: (800) 292-1225
Fax: (517) 827-3263
Contact: Joe Cook
Email: joe.cook@trin.net
Website: www.pro-tecequipment.com

Personnel

Ron Wey, Vice President; ron.wey@trin.net
Joe Cook, Sales Manager; joe.cook@trin.net
Tommy Marciniak, Marketing Manager; tommy.marciniak@trin.net

Branch Offices

4837 West Grand River Ave. Lansing, MI 48906 Phone: (800) 292-1225 Fax: (517) 827-3263	33100 Beechwood St. Westland, MI 48185 Phone: (888) 292-1225 Fax: (734) 261-4212	5460 36th St. SE Grand Rapids, MI 49512 Phone: (877) 292-1225 Fax: (616) 285-5886
---	---	--

Products/Services

Trench shoring and shielding equipment including High Clearance Arches. Also a provider of site access solutions including Pro-Grids, temporary road, matting and street plates.

RABINE GROUP

900 National Pkwy., Ste. 260
Schaumburg, IL 60173
Toll Free: (888) 722-4633
Contact: Carl Oko
Email: carloko@rabinegroup.com
Website: www.rabine.com

Personnel

Gary Rabine, Chief Executive Officer, Rabine Group; (888) 722-4633
Carl Oko, National Director Business Development - Utilities, Rabine Group; (630) 360-7903
Nick Mathey, Managing Partner, Pipe View America; (815) 347-9850

RAMVAC HYDRO EXCAVATORS BY SEWER EQUIPMENT

1590 Dutch Rd.
Dixon, IL 61021
Phone: (815) 835-5566
Fax: (815) 248-0452
Email: sales@ram-vac.com
Website: www.ram-vac.com

Personnel

Dan O'Brien, President; (847) 778-7723; danobrien@sewerequipment.com
John Wichmann, Vice President of Operations; (815) 835-5638; johnwichmann@sewerequipment.com

Products/Services

Hydro excavation trucks, hydro excavation trailers and excavation nozzles

RDO EQUIPMENT CO.

700 7th St. S.
Fargo, ND 58103
Website: www.rdoequipment.com

Personnel

Christi Offutt, Chief Executive Officer
Steve Dewald, Chief Financial Officer
Chris Cooper, Executive Vice President

Branch Offices

John Deere Construction

Arizona
Dennis Howard, Vice President;
dhoward@rdoequipment.com
Flagstaff: (928) 526-0639
Phoenix: (602) 415-4700
Prescott: (928) 776-8300
Tucson: (520) 294-5262
Yuma: (928) 341-7100

California

Dennis Howard, Vice President;
dhoward@rdoequipment.com
Imperial: (760) 355-4331
Indio: (760) 342-8900
Lakeside: (619) 270-4300
Riverside: (951) 778-3700

Minnesota

Lon Kindseth, Vice President;
lkindseth@rdoequipment.com
Burnsville: (952) 890-8880
Mankato: (507) 387-1836
Marshall: (507) 532-0994
Moorhead: (701) 526-2200
Rochester: (507) 282-8888
Sauk Rapids: (320) 259-6222

Montana

Lon Kindseth, Vice President;
lkindseth@rdoequipment.com
Billings: (406) 259-5536
Bozeman: (406) 388-8353
Great Falls: (406) 452-8521

North Dakota

Lon Kindseth, Vice President;
lkindseth@rdoequipment.com
Bismarck: (701) 223-5798
Dickinson: (701) 483-0115
Grand Forks: (701) 772-4842
Minot: (701) 852-3962
Williston: (701) 577-0736

South Dakota

Lon Kindseth, Vice President;
lkindseth@rdoequipment.com
Aberdeen: (605) 225-6772
Rapid City: (605) 348-1566
Sioux Falls: (605) 336-2730

Texas

Daryl Shelton, Vice President;
dshelton@rdoequipment.com
Austin: (512) 272-4141
Fort Worth: (817) 232-8094
Irving: (972) 438-4699
Laredo: (956) 718-1909
McKinney: (214) 856-4899
San Antonio: (830) 632-3100
Waco: (254) 666-3900

Vermeer

Marshall Anderson, Executive Vice President;
mijanderson@rdoequipment.com
California: (800) 536-8367
Hawaii: (800) 536-8367
Minnesota: (888) 562-7062
North Dakota: (888) 562-7062
Oregon: (800) 869-3989

ASSOCIATE MEMBERS

Topcon

RDO Integrated Controls

Kelly Gress, Vice President; kgress@rdoic.com

Arizona, California, Hawaii, Minnesota, Montana, North Dakota, South Dakota, Wyoming
877-90-RDOIC

Products/Services

Sell, service, rent and lease John Deere construction, Vermeer and Topcon equipment

RIG SOURCE INC.

700 Hicks Dr.

Elburn, IL 60119

Phone: (630) 365-9715

Fax: (630) 365-1650

Email: info@rigsourceinc.com

Website: www.rigsourceinc.com

Personnel

Mike Crimaldi, President

Matt Slater, Director of Sales

Products/Services

Rig Source is an international sales and rental center for new and used drill rigs and crawler carriers within a variety of drilling and construction industries. Discover the new Terramac® product line, rubber track crawler carriers; an ideal solution for both OEMs and contractors.



Your Reliable Source for Crawler Carriers Available for Sale or Rent

A variety of makes & models ranging from 5,000 lb. to 22,000 lb. payload capacities

Attachments include personnel carriers, tack welders, sand blaster, hydroseeders, cranes and vacuum excavators



630-365-9715

www.rigsourceinc.com | info@rigsourceinc.com



RING-O-MATIC

1714 Fifield Rd.
Pella, IA 50219
Phone: (262) 490-9485
Contact: Brian Metcalf
Email: bmetcalf@ring-o-matic.com
Website: www.ring-o-matic.com

Personnel

Brian Metcalf, Chief Executive Officer

RITCHIE BROS. AUCTIONEERS

9500 Glenlyon Pkwy.
Burnaby, BC V5J 0C6 Canada
Toll Free: (800) 211-3983
Phone: (778) 331-5500
Fax: (778) 331-5501
Email: info@rbauction.com
Website: www.rbauction.com

Personnel

Ravi Saligram, Chief Executive Officer
Guylain Turgeon, Managing Director-Europe, Africa & The Middle East

Pipeline Division Offices

USA Division
1032 W. Main St., Ste. 800
Duncan, OK 73533-4549
Phone: (580) 252-6915
Fax: (580) 252-7247
Butch Graham, Pipeline Representative;
bgraham@rbauction.com

Canada Division
1500 Sparrow Dr.
Nisku, AB Canada T9E 8H6
Phone: (780) 955-2486
Fax: (780) 955-2662
Dave Douglas, Pipeline Representative;
cell: (403) 318-0000, ddouglas@rbauction.com



ASSOCIATE MEMBERS

THE ROBBINS COMPANY

29100 Hall St.
Solon, OH 44139
Phone: (440) 248-3303
Fax: (440) 248-1702
Contact: Tom Fuerst
Email: tfuerst@robbinstbm.com
Website: www.TheRobbinsCompany.com

Personnel

Tom Fuerst, Utility Tunneling Manager

Products/Services

Small Boring Units (SBU-A); Motorized Small Boring Units (SBU-M); Remote-Controlled Small Boring Units (SBU-RC); Single Shield Rockheads (SBU-RHSS); Double Shield Rockheads (SBU-RHDS); Auger Boring Machines (ABM) Cutters; Spare Parts; Equipment Leasing; Field Service; Technical Support

ROCKFORD RIGGING INC.

5401 Main Sail Dr.
Roscoe, IL 61073
Phone: (815) 877-0007
Fax: (815) 877-0064
Contact: Phil Herra
Email: rigging@inwave.com

Personnel

Phil Herra, Vice President

ROCKLAND MANUFACTURING

P.O. Box 5
152 Weber Ln.
Bedford, PA 15522
Phone: (800) 458-3773
Fax: (814) 623-7214
Contact: William Pratt
Email: wpratt@rocklandmfg.com
Website: www.rocklandmfg.com

Personnel

William Pratt, Director of Marketing

ROLAND MACHINERY COMPANY

3275 French Rd.
DePere, WI 54313
Phone: (920) 532-0165
Fax: (920) 532-0526
Contact: Ben Stanisch
Email: bstanisch@rolandmachinery.com
Website: www.rolandmachinery.com

Personnel

Matt Roland, President
Ray Roland, Chief Executive Officer
Mike Armstrong, Controller
Larry Gindville, Vice President/General Manager - WI Division
Ben Stanisch, Territory Manager; (414) 510-9760; bstanisch@rolandmachinery.com
Deena Nick, Office Administrator; (920) 532-0165; dnick@rolandmachinery.com

Products/Services

Supplier of Komatsu construction and mining equipment, Timberpro forwarders, Gorman Rupp pumps, Doosan air compressors/light towers/generators, Wirtgen, HAMM, Vogele, Kleeman, Gradall, Sennebogen and many other products to supply the pipeline industry. We are also an "ALL BRANDS" service center for parts and service on your entire fleet with 15 locations to service your needs. We travel where you travel within the North American market.

RUDD EQUIPMENT COMPANY

P.O. Box 32427
(40232)
4344 Poplar Level Rd.
Louisville, KY 40213
Phone: (502) 456-4050
Contact: Bradly Burris
Email: bburris@ruddequipment.com
Website: www.ruddequipment.com

Personnel

Mike Rudd, Chief Executive Officer
Mark Burris, President
Bradly W. Burris, Director of Sales - Oil & Gas Division; (502) 403-9552

Products/Services

Volvo Construction Equipment, Hitachi Equipment, Link-Belt Cranes, Sandvik drills

ASSOCIATE MEMBERS



Lo Torque Hole Openers

- Over 20 years of proven success
- Cantilevered design for less drag / torque
- Field interchangeable cutters
- Single body for multiple sizes
- Sales or rentals

Steering Sales / Services

- The "Original" HDD service provider
- Over 30 years of pipeline service
- Annular pressure monitoring
- Most accurate high resolution tools on the market
- Sales or rentals

Smith Gemini HDD Bits and Cutters

- World's most advanced rock drilling technology
- Highest operating hours
- Maximized penetration rates
- Lowest overall cost per foot

PipeVac® Lifting Systems (*Coming soon*)

- One system for all of your lifting needs
- 26-tonne lifting capacity
- Hydraulically driven from host machine
- Utilizes SmartLift® technology

4333 Spring Stuebner, Spring, TX 77389 | www.sharewellhdd.com | 281.288.2560



SHAREWELL HDD LLC

P.O. Box 460
(77383-0460)
4333 Spring Stuebner Rd.
Spring, TX 77389
Phone: (281) 288-2560
Fax: (281) 288-6157
Contact: Shawn Lowman
Email: sales@sharewellhdd.com
Website: www.sharewellhdd.com

Personnel

Todd Caspary, Chief Executive Officer
Mark West, Executive Vice President of Sales & Marketing
Richard Bond, Vice President of Operations
Frank McKenney, Vice President of Business Development
Rob Coyle, National Sales Manager
Shawn Lowman, President of Sharewell Drilling Products

Products/Services

Sharewell HDD is proud to be the original service provider to the HDD Industry. In business for over 30 years, the company has successfully provided guidance services and downhole drilling tools for over 4 million feet of hole around the world. Our engineers are highly trained and capable of performing everything from the simplest of road bores to the most complicated compound curves and intersects. We use the most modern tooling and software available to stay in front of the competition. Sharewell HDD has recently expanded its product offering by becoming the worldwide distributor of Smith's Gemini HDD product line of ultra-premium pilot hole bits and hole-opener cutters. Available in both milled tooth and tungsten carbide, these new products are the result of Sharewell HDD's significant underground experience



combined with the advanced technology and bit design expertise of Smith Bits. Sharewell Drilling Products is a newly formed division responsible for products like the Thunderstorm line and the soon to be released PipeVac Lifting System. Look for more groundbreaking new products to come over the next year.

SIGNATURE SYSTEMS GROUP LLC

1201 Lakeside Pkwy., Ste. 150
Flower Mound, TX 75028
Phone: (212) 518-3942
Email: jill@signaturesystemsgroup.com
Website: www.megadeckmats.com

Personnel

Eric Hochman, Vice President of Sales; ehochman@megadeckmats.com; (212) 953-1116
Bill Minitat, Director of Business Development; bminitat@signaturesystemsgroup.com; (972) 800-1204
Jill Merkel, Event Coordinator; jill@signaturesystemsgroup.com

SLIMDRIL INTERNATIONAL INC.

1150-C Katy Fort Bend Rd.
Katy, TX 77493
Phone: (281) 391-5800
Fax: (281) 391-7595
Contact: Jim Cloud
Email: jcloud@slimdril.com
Website: www.slimdril.com

Personnel

Jim Cloud, Vice President of Operations
Rollin Boyd, Operations Manager

STERLING LUMBER

501 E. 151st St.
Phoenix, IL 60426
Phone: (708) 388-2223
Fax: (708) 388-2224
Contact: John Santana
Email: john.santana@sterlinglumber.com
Website: www.sterlinglumber.com

Personnel

Carter Sterling, Chief Executive Officer; (708) 388-2223; carter.sterling@sterlinglumber.com
Jay Bailey, Director of Sales North America; (219) 712-9355; jay.bailey@sterlinglumber.com
John Santana, Sales Representative; (219) 221-2252; john.santana@sterlinglumber.com

Products/Services

Crane Mats, Access Mats, Composite Mats, Pipeline Skids, Shoring Lumber, Mat Installation Services

STRAD ENERGY SERVICES

600 17th St., Ste. 1400N
Denver, CO 80202
Phone: (720) 292-2200
Fax: (720) 292-2215
Contact: Colin Patterson
Email: inquiries@stradenergy.com
Website: www.stradenergy.com

Personnel

Andy Pernal, President & Chief Executive Officer
Shane Hopkie, Chief Operating Officer
Colin Patterson, Director Energy Infrastructure; CPatterson@StradEnergy.com; (403) 818-1095

ASSOCIATE MEMBERS

SUBSITE ELECTRONICS

1950 W. Fir
Perry, OK 73077
Toll Free: (800) 846-2713
Phone: (580) 572-3700
Contact: John Lamerton
Email: info@subsite.com
Website: www.subsite.com

Personnel

Mark Whiteman, President
John Lamerton, Global Sales Manager

Products/Services

Subsite® Electronics, a Charles Machine Works Company, is committed to providing underground construction professionals the most comprehensive suite of electronic products in the industry, including utility locators, horizontal directional drilling (HDD) guidance equipment and equipment machine controls. By utilizing innovative technologies, extensive market feedback and outstanding customer support, Subsite Electronics has established itself as the premier source of electronic technology to support the installation or maintenance of underground pipe and cable. For more information on Subsite Electronics, visit www.subsite.com or any of our social media channels - Facebook, Flickr, Twitter, Google+, LinkedIn and YouTube. You can contact us at info@subsite.com or (800) 846-2713.

THOMASSON COMPANY

P.O. Box 490
1007 St. Francis Dr.
Philadelphia, MS 39350
Phone: (601) 656-6000
Fax: (601) 656-6317
Contact: Robin Alexander
Email: robin@thomassoncompany.com
Website: www.thomassoncompany.com

Personnel

Pat Thomasson, Owner/Chief Executive Officer
Brent Gray, President
Randy Deweese, Vice President of Operations
Jane Thomas, Controller
Walt Rudolph, Business Developer
Matthew Scruggs, Sales Associate of Energy Products - Mat Division
Jimmy Thrash, Sales Associate of Energy Products - Project Management
Robin Alexander, Sales Associate of Energy Products - Mat Division
Mary J. Henry, Sales Associate of Energy Products - Mat Division

THE TORO COMPANY

8111 Lyndale Ave. South
Bloomington, MN 55420
Toll Free: (800) 348-2424
Phone: (952) 888-8801
Fax: (952) 887-7353
Contact: Josh Beddow
Email: josh.beddow@toro.com
Website: www.toro.com

Personnel

Michael J. Hoffman, Chief Executive Officer & Chairman of the Board
Rick Rodier, General Manager - Sitework Systems; (952) 887-8281; rick.rodier@toro.com
Neil Borenstein, Marketing Director - Sitework Systems; (952) 887-8385; neil.borenstein@toro.com
Josh Beddow, Marketing Manager; (952) 887-4197; josh.beddow@toro.com

Products/Services

Line of compact utility loaders, pedestrian trenchers, light construction products, riding trenchers, horizontal directional drills, tree care products

TRANSWEST

20770 E. I-76 Frontage Rd.
Brighton, CO 80603
Toll Free: (800) 289-3161
Fax: (303) 288-2310
Contact: Michael Grieco
Email: mike.grieco@transwest.com
Website: www.transwest.com

Personnel

Michael Grieco, Hydrovac Division Sales Manager

TT TECHNOLOGIES INC.

2020 East New York St.
Aurora, IL 60502
Toll Free: (800) 533-2078
Phone: (630) 851-8200
Fax: (630) 851-8299
Contact: Chris Brahler
Email: info@tttechnologies.com
Website: www.tttechnologies.com

Personnel

Chris J. Brahler, Jr., President & Chief Executive Officer
David Holcomb, Vice President
Kevin Nagle, National Accounts Manager

Products/Services

Underground piercing tools, directional boring machines, pipe ramming machines, specialty winching systems, pipe bursting machines and systems, conductor barrel launch tunnel system for use on difficult directional bores, directional boring machines with percussion

ASSOCIATE MEMBERS



TULSA RIG IRON
Engineered Solutions for Energy Contractors

4457 West 151st Street
Kiefer, Oklahoma, 74041
(918) 321-3330
www.tulsarigiron.com

Mud Mixing and Recycling Systems
Triplex Pumps and Packages
Hydrostatic Test Units

info@tulsarigiron.com / Proudly made in the USA

[f](#) [in](#)

TULSA RIG IRON INC.

4457 W. 151st St. South
Kiefer, OK 74041
Phone: (918) 321-3330
Fax: (918) 321-3099
Email: terry@tulsarigiron.com
Website: www.tulsarigiron.com

Personnel

Trevor Young, President
Troy Young, Vice President
Terry Flynn, Vice President of Sales & Marketing
Steve Bartlett, Business Development

Products/Services

Manufacturer of mud mixing and recycling systems rated from 50 to 1,500 GPM, mud pumps rated from 5 to 880 GPM, and hydrostatic test systems.

UNITED RENTALS TRENCH SAFETY

3505 Manchester Trafficway
Kansas City, MO 64129
Phone: (816) 921-4141
Contact: Jeremy Neill
Email: jneill@ur.com
Website: www.unitedrentals.com/en/solutions/specialty-solutions/trench-safety

Personnel

Blake Smith, Region Sales & Marketing Director; (816) 668-2622; wsmith@ur.com
Jeremy Neill, Region Product Development Manager-Central; (402) 933-2555; jneill@ur.com
Stacy Irons, Region Product Development Manager-West; (714) 736-3250; sirons@ur.com
Chad Lindsley, Region Product Development Manager-North Central; (317) 914-3309; clindsle@ur.com
Rob Correll, Region Product Development Manager-East; (410) 242-4504; wcorrell@ur.com
Richard Overman, Region Product Development Manager-Southeast; (980) 721-5080; roverman@ur.com

District Offices

Mid-Atlantic District
825 Purser Dr.
Raleigh, NC 27603
w: (909) 532-1500
c: (252) 723-7088
e: bsonderg@ur.com
Brett Sondergard –
Mid-Atlantic District Manager

Southeast District
808 NW 12th Ave.
Pompano Beach, FL 33069
w: (954) 545-9770
c: (954) 218-2087
e: rmaldona@ur.com
Ray Maldonado –
SE District Manager



Northwest District & Western Canada District
30579 South Fraser Way
Abbotsford BC, V2T 6L4
w: (604) 851-4215
c: (604) 226-6095
e: sprovost@ur.com
Steve Provost –
NW & Western Canada District Manager

Gulf District
8601 Gulf Frwy.
Houston, TX 77017
w: (713) 944-9661
c: (512) 423-9083
e: tschepls@ur.com
Steve Tschepl –
Gulf District Manager

Southwest District
1139 N. 27th Ave.
Phoenix, AZ 85009
w: (602) 281-1315
c: (303) 601-3267
e: jthompson@ur.com
John Thompson –
SW District Manager

Midwest District
3505 Manchester Trafficway
Kansas City, MO 64129
w: (816) 921-1471
c: (816) 668-2505
e: lpalmer@ur.com
Lance Palmer –
MW District Manager

Mid-Central District
1725 Wales Ave.
Indianapolis, IN 46218
w: (317) 375-1483
c: (317) 518-6423
e: schapman@ur.com
Scott Chapman –
Mid-Central District Manager

Northeast District & Eastern Canada District
169 B. Memorial Dr.
Shrewsbury, MA 01545
w: (508) 842-3790
c: (401) 300-1062
e: jcouturi@urc.com
Jim Couturier –
NE & Eastern Canada
District Manager

Northern California District
3478 Buskirk Ave., Ste. 220
Pleasant Hill, CA 94523
w: (925) 983-5788
c: (614) 307-2650
e: ggiven@ur.com
Gary Given – N. California District Manager

UNIVERSAL HDD

1221 Flex Ct.
Lake Zurich, IL 60047
Phone: (847) 955-0050
Fax: (847) 955-0055
Contact: Alex Murovanny
Email: info@unihdd.com
Website: www.unihdd.com

Personnel

Alexander Murovanny, President; alexm@unihdd.com
Alexander Veytsman, General Manager; alevx@unihdd.com

Products/Services

HDD equipment manufacturer. Universal HDD sells and offers a wide range of products and services for the HDD industry including: new and used rigs, mixing systems, locating equipment, tooling, drill pipes, mud supplies and much more.

ASSOCIATE MEMBERS

UPSCO INC.

67 Central St.
Moravia, NY 13118
Phone: (315) 497-1070
Fax: (315) 497-0223
Contact: Dan Pajak
Email: dpajak@upscoinc.com
Website: www.upscoinc.com

Personnel

Dan Pajak, President
Andy Boos, Executive Vice President & General Manager
Jeff Devon, Customer Support Manager
Joe Serrett, Proprietary Products Manager
Adam Clary, Customer Support Specialist
Scott Newman, Customer Support Specialist
Maria Carey, Customer Support Specialist
Julie Burhans, Customer Support Specialist
Shawn Raymond, Customer Support Specialist
Steve Sharpesteen, Equipment Specialist

Branch Offices

Chad Cuvo, Regional Sales Manager-Energy Division; Appalachia-Columbus, OH; ccuvo@upscoinc.com
Mike Tallant, Sales Ambassador-Energy Division; Atlanta, GA; mtallant@upscoinc.com
Gene Cote, Regional Sales Manager-Energy Division; New England-Metro NY-Stratham, NH; gcote@upscoinc.com
Christian Kane, Contractor Sales Specialist-UCS Division; New England-NY-New Paltz, NY; ckane@upscoinc.com
Bill Murray, Regional Sales Manager- Energy Division; Mid-West- Macomb, MI; bmurray@upscoinc.com
Jeremy Dickens, Regional Sales Manager- Energy Division; NGP- Cooperstown, NY; jdickens@upscoinc.com

Products/Services

Established in 1965, UPSCO's manufacturing, distribution and service capabilities uniquely position us as your one-stop source for utility and underground infrastructure needs through three comprehensive approaches: manufacturer of engineered piping systems, distributor of premium products and sales representative for key industry manufacturers. Experience, integrity, trust and respect allows us to bring cutting-edge technologies to the following areas: cathodic protection systems, custom fabrications, damage prevention systems, environmental solutions, equipment and tooling, horizontal directional drilling, instrumentation, keyhole technology, meter and regulation, PE piping systems, specialty products, steel and cast iron piping systems and valves.

UTILITY 1 SOURCE

7701 Independence Ave.
Kansas City, MO 64125
Phone: (917) 658-5671
Website: www.utility1source.com

Products/Services

Rental, RPO, Sales, Boom crane trucks, Digger Derricks, bucket trucks, custom built tracked vehicles, dump trucks, forestry equipment, Load King trailers, custom vocational trucks, custom upfitting

Branch Offices

Headquarters
7701 Independence Ave.
Kansas City, MO 64125

Kansas City, MO
Cinnaminson, NJ
New Hampshire (2016)
Lynchburg, VA
Canton, OH
Roanoke, VA

Elkhart, IN
Union Grove, WI
Atlanta, GA
Orlando, FL
Sedalia, MO

VACMASTERS and BARONE INC.

5879 W. 58th Ave.
Arvada, CO 80002
Phone: (303) 467-3801
Fax: (303) 420-3971
Contact: Trevor Connolly
Email: tconnolly@vacmasters.com
Website: www.vacmasters.com

Personnel

Trevor Connolly, Vice President of Sales & Marketing

Products/Services

Air vacuum excavation systems

VAC-TRON EQUIPMENT LLC

27137 South Hwy. 33
Okahumpka, FL 34762
Phone: (352) 728-2222
Fax: (352) 728-2850
Contact: Brian Showley
Email: brian@vactron.com
Website: www.vactron.com

Personnel

Don Buckner, Chief Executive Officer
Brian Showley, Vice President of Sales

Delivering Performance

VAC-TRON Equipment, the world-leader for the past 20 years in industrial vacuum equipment, has the power, reliability and flexibility to be the most used equipment in your fleet.

Call us at 1-888- VAC-TRON • 352-728-2222 or visit us at www.VACTRON.com

Se Habla Espanol



ASSOCIATE MEMBERS

VACUWORX

10105 E. 55th Pl.
Tulsa, OK 74146
Phone: (918) 259-3050
Fax: (918) 259-3055
Email: requests@vacuworx.com
Website: www.vacuworx.com

Personnel

Bill Solomon, President/Owner
Alan Odgers, Vice President of Marketing
Randy Hayes, Corporate Sales Director
Mark Von Lohmann, Director of Operations

Branch Offices

Australia Office
22 Huntington St.
Clontarf, QLD 4019 Australia
Phone: 0498 101 888
Email:
australia@vacuworx.com

Netherlands Office
Elskensakker 8 NL-5571 SK
Bergeijk, Netherlands
Phone: 31-497-542527

Middle East Office
Geocon Services and
Supplies LLC
P.O. BOX 46786
Abu Dhabi, U.A.E
Phone: +971 (02) 628 1888
Fax: +971 (02) 628 1144
Email: info@geocon.ae

Products/Services

Vacuworx is a leading global provider of vacuum lifting equipment and heavy-duty material handling solutions for the oil, gas, pipeline, utility and road construction industries. With Vacuworx systems you can load, unload and stage virtually all sizes of concrete, steel, plastic, fiberglass and cast-iron pipe with precision. Customizable for various applications with lifting capacities of 2,200 to 44,000 lb (1-20 tonne), Vacuworx systems are designed to operate in any environment – including: heat, rain, sleet or snow – with a fraction of the ground personnel required for conventional lifting methods. Vacuworx offers on-site maintenance and repairs with a full line of parts in stock and available for shipping 365 days a year. Learn more at vacuworx.com.

VERMEER OF INDIANA INC.

13402 Britton Park Rd.
Fishers, IN 46038-3583
Phone: (317) 842-1040
Fax: (317) 577-1179
Contact: Craig Crowe
Email: craig.crowe@vermeermidwest.com
Website: www.vermeermidwest.com

Personnel

Craig Crowe, General Manager
Gary Nirich, Sales Manager
Alex Baker, Sales
Dave Brumbaugh, Sales
Cory Shorridge, Sales
Kale Shorridge, Sales

VERMEER OF MICHIGAN INC.

940 Garden Ln.
Fowlerville, MI 48836
Toll Free: (800) 336-3889
Phone: (517) 915-0555
Contact: Dean Rieke
Email: dean.rieke@vermeermidwest.com
Website: www.vermeermidwest.com

Personnel

Steve Kool, President
Dean Rieke, General Manager

VERMEER CORPORATION

P.O. Box 200
1210 Vermeer Rd. East
Pella, IA 50219
Phone: (641) 628-3141
Fax: (641) 621-7773
Contact: Dave Wisniewski
Email: salesinfo@vermeer.com
Website: www.vermeer.com

Personnel

Robert Vermeer, Chairman of the Board
Mary Vermeer Andringa, President & Chief Executive Officer
Doug Hunt, Vice President of Industrial Solutions
Dave Wisniewski, Vice President of Underground Installations

Products/Services

Horizontal directional drills and accessories, utility and track trenchers, plows and rock-wheels, guided boring systems, mini skid steers and attachments, horizontal and tub grinders, stump cutters, brush chipper, tree spades, trommel screens, compost turners and surface mining equipment

VERMEER HEARTLAND

2574 US Route 22 NW
Washington Court House, OH 43160
Phone: (740) 335-8571
Fax: (740) 335-1926
Contact: Craig Butts
Email: cbutts@vermeerhl.com
Website: www.vermeerhl.com

Personnel

Rich Farrens, President; rfarrens@vermeerhl.com
Stephen Farrens, Operations Manager
Craig Butts, Corporate Sales Manager; cbutts@vermeerhl.com

Branch Offices

424 S. Mulberry St.
Elizabethtown, KY 42701
Phone: (270) 737-1721

5900 MacCorkle Ave.
St. Albans, WV 25177
Phone: (304) 768-5965

1600 Heil Quaker Blvd.
LaVergne, TN 37086
Phone: (615) 535-0222

2007 Middlebrook Pike
Knoxville, TN 37921
Phone: (865) 524-9174

ASSOCIATE MEMBERS

Products/Services

Directional boring, trenchers, rock wheels, plows, pneumatic piercing tools, brush clippers, stump grinders, tub and horizontal grinders, trommel screens, compost turners, compact track loaders, mini-excavators

VERMEER MIDWEST INC.

120 E. Martin Dr.
Goodfield, IL 61742
Phone: (309) 965-3300
Fax: (309) 965-2358
Contact: Steve Kool
Email: steve.kool@vermeermidwest.com
Website: www.vermeermidwest.com

Personnel

Steve Kool, Chief Executive Officer
Darin Martin, General Manager
Gary Harms, Sales Manager

Branch Offices

Illinois
2810 Beverly Dr.
Aurora, IL 60502
Phone: (630) 820-3030
Fax: (630) 820-3490
Email: mitch.smith@vermeermidwest.com
Mitch Smith, General Manager
Kyle Hohmann, Sales Manager
Stu Senska, Sales Manager

1801 179th St. North
East Moline, IL 61244
Phone: (309) 751-9540
Fax: (309) 496-2159
Email: darin.martin@vermeermidwest.com
Darin Martin, General Manager

Indiana
11220 Allisonville Rd.
Fishers, IN 46038
Phone: (317) 842-1040
Fax: (317) 577-1179
Email: craig.crowe@vermeermidwest.com
Craig Crowe, General Manager
Troy Gipson, Sales Manager
Gary Nirich, Strategic Accounts Sales Manager

3310 West Coliseum Blvd.
Ft. Wayne, IL 46808
Phone: (219) 484-2494
Fax: (219) 484-3422
Email: craig.crowe@vermeermidwest.com
Craig Crowe, General Manager

3566 Citadel Cir.
Newburgh, IN 47630
Phone: (812) 867-5972
Fax: (812) 421-9335
Email: craig.crowe@vermeermidwest.com
Craig Crowe, General Manager

Missouri
621 Spirit Valley East Dr.
Chesterfield, MO 63005
Phone: (636) 532-2332
Fax: (636) 532-8016
Email: chad.vanoelen@vermeermidwest.com
Chad Van Soelen, General Manager
Greg Borgschulte, Sales Manager

Michigan
940 Garden Ln.
Fowlerville, MI 48836
Phone: (517) 915-0555
Fax: (517) 223-4843
Email: dean.rieke@vermeermidwest.com
Dean Rieke, General Manager
Stewart Roberts, Sales Manager

1098 Franklin St.
Marne, MI 49435
Phone: (616) 677-5900
Fax: (616) 677-1988
Email: dean.rieke@vermeermidwest.com
Dean Rieke, General Manager

Products/Services

Directional boring units, tub grinders, horizontal grinders, compost turners, trommel screens, brush chipper, stump cutters, trenchers, plows, pneumatic piercing tools, pneumatic pipe bursting, concrete cutters, tree spades, mini excavators, track loaders and trailers

VERMEER NORTH ATLANTIC

7 Maple Ave.
Lumberton, NJ 08048
Phone: (609) 267-6600
Fax: (609) 267-3012
Email: info@vermeerna.com
Website: www.vermeernorthatlantic.com

Personnel

Ken Davis, Sales & Marketing Manager; kdavis@vermeerna.com
Chris Root, Underground Specialist; croot@vermeerna.com

Products/Services

Directional drills and rock trenchers

VERMEER NORTHEAST

224 South St.
Hopkinton, MA 07148
Phone: (800) 333-4183
Fax: (508) 497-0930
Contact: Mark Greene
Email: greene@vermeernortheast.com
Website: www.vermeernortheast.com

Personnel

Mark Greene, Vice President of Operations; greene@vermeernortheast.com
Ryan Vienneau, Sales Manager; vienneau@vermeernortheast.com
James Burl, Drill Specialist; burl@vermeernortheast.com

Branch Offices

MA Location - 224 South St. Hopkinton, MA 07148 Phone: (800) 333-4183 Fax: (508) 497-0930	NY Location - 1235 Route 9 Castleton, NY 12033 Phone: (800) 333-4183 Fax: (518) 732-4502	CT Location - 770 Derby Ave. Seymour, CT 06483 Phone: (800) 333-4183 Fax: (203) 736-9856
---	--	--

Products/Services

At Vermeer Northeast, we sell and service the full line of Vermeer Industrial Equipment - including utility installation, tree care, pipeline, landscaping, wood waste processing, surface mining and organic recycling equipment. With our full-time road service technicians, three parts and service locations, and knowledgeable sales specialists, we are dedicated to helping our customers achieve their goals. Each piece of equipment we sell is backed by the Vermeer Northeast Promise, our promise to keep you up and running!

VERMEER OF NORTHERN OHIO & WESTERN PENNSYLVANIA

2389 Medina Rd.
Medina, OH 44256
Phone: (330) 723-8383
Contact: Joe Buchtinec
Email: joe@vermeerss.com
Website: www.vermeerohp.com

Personnel

Frank Sklarski, President; frank@vermeerss.com
Joe Buchtinec, Vice President; joe@vermeerss.com
Shawn Shea, Sales Representative; shawn@vermeerss.com

ASSOCIATE MEMBERS

VERMEER NORTHWEST SALES & SERVICE INC.

P.O. Box 45213
Tacoma, WA 98445
Phone: (253) 536-7112
Fax: (253) 535-6628
Email: info@vermeernw.com
Website: www.vermeernw.com

Personnel

Tim Weaver, President; tim.weaver@vermeernw.com
Doyle Wyngarden, Parts Manager
Tony Conzemius, Service Manager
Jerry Werkhoven, Sales

Branch Offices

Vermeer Alaska
P.O. Box 233835
Anchorage, AK 99523
Phone: (907) 336-7112
Fax: (907) 336-6628
Terry Dykstra, Branch Manager
Rick Burns, Service Manager

VERMEER - WISCONSIN INC.

P.O. Box 160
W3090 County Hwy. B
West Salem, WI 54669
Toll Free: (800) 759-6897
Phone: (608) 786-1910
Fax: (608) 786-2021
Email: info@vermeerwisconsin.com
Website: www.vermeerwisconsin.com

Personnel

John M. Willinger, President
Steven Willinger, Vice President; swillinger@vermeerwisconsin.com
Brad Gabrielese, Sales Manager
Kathryn K. Anderson, Secretary/Treasurer
Tina Willinger, Corporate Secretary

Branch Offices

5445 N. 131st St.
Butler, WI 53007
Toll Free: (800) 964-6462
Phone: (262) 781-2288
Fax: (262) 781-0088

2304 Kelbe Dr.
Little Chute, WI 54140
Toll Free: (800) 859-9220
Phone: (920) 687-9988
Fax: (920) 687-9984

4082 Hoepker Rd.
Madison, WI 53704
Phone: (608) 244-0500

VOLVO CONSTRUCTION EQUIPMENT

312 Volvo Way
Shippensburg, PA 17257
Phone: (717) 532-1981
Fax: (717) 530-3408
Website: www.volvoce.com

Personnel

Goran Lindgren, President & Chief Executive Officer; goran.lindgren@volvo.com
Agako Nouch, Vice President of Sales; agako.nouch@volvo.com
Luiz Daniel, Vice President of Key Accounts; (717) 530-6653; luiz.daniel@volvo.com
Woody Ferrell, Director of National Accounts Oil & Gas; (828) 702-4921; woody.ferrell@volvo.com
Bruce Slaughter, Director of National Accounts Oil & Gas; (814) 321-8251; bruce.slaughter@volvo.com
John Duff, Oil & Gas Product Manager; (239) 910-2016; john.duff@volvo.com
Heather Churcley, Oil & Gas Segment Development Specialist; (828) 275-1607; heather.churcley@volvo.com

Products/Services

Volvo Construction Equipment (Volvo CE) is a major international company developing, manufacturing and marketing equipment for construction and related industries. Its products, leaders in many world markets, include: a comprehensive range of pipelayers, wheel loaders, hydraulic excavators, articulated haulers, soil and asphalt compactors, pavers and compact equipment.

WEILER CORP.

1 Weiler Dr.
Cresco, PA 18356
Phone: (570) 595-7495
Fax: (570) 595-2002
Email: info@weilercorp.com
Website: www.weilercorp.com

Personnel

Chris Weiler, President/Chief Executive Officer
Ben Williams, Chief Financial Officer
Adam Hebert, Business Development Manager; (210) 485-9001; ahebert@weilercorp.com



WEST SIDE
TRACTOR
SALES CO

JOHN DEERE

www.westsidetractorsales.com

WEST SIDE TRACTOR SALES COMPANY

1400 West Ogden Ave.
Naperville, IL 60563
Phone: (630) 355-7150
Fax: (630) 355-7173
Contact: Tom Stern
Email: tstern@westsidetractor.net
Website: www.westsidetractorsales.com

Personnel

Steve Benck, President
Diane Benck, Vice President of Operations
Tom Benck, Vice President of Used & Remarketing; tbenck@westsidetractorsales.com
Tom Stern, Sales Manager; (630) 417-7879; tstern@westsidetractor.net
Kip Bancroft, Sales Manager; (317) 223-3089; kbancroft@westsidetractorsales.com

Products/Services

John Deere Construction & Forestry, Atlas Copco, Talbert/Etnyre Lowboys, various attachments

ASSOCIATE MEMBERS

Serving The Pipeline Industry Since 1970

Western Supplies is your experienced Pipeline Supplier. Whether you need Right of Way Materials or Testing Equipment.



3601 Central Freeway North Wichita Falls, TX 76306 www.westernsupplies.com

800-215-0873

WESTERN SUPPLIES INC.

P.O. Box 551
(76307)
3601 Central Frwy. North
Wichita Falls, TX 76306
Phone: (940) 855-3401
Fax: (940) 855-2918
Website: www.westernsupplies.com

Personnel

Joe Ellis, President
Brenda Wood, General Manager
Neal Dunlap, Sales
Corey Wilson, Field Office Manager
Matt Wilson, Field Office Manager

Products/Services

Pipeline contractors' supplies and rentals

WORLDWIDE MACHINERY/WIPS

16031 East Interstate 10
Channelview, TX 77530
Phone: (281) 452-5800
Fax: (281) 452-5455
Email: sales@wwmach.com
Website: www.worldwidemachinery.com

Personnel

Evan Greenburg, President of Pipelines
Adam Greenburg, President of Sales
David Sinclair, Comptroller
Mike Layh, Assistant Vice President of Worldwide Machinery Pipelines; (303) 870-4651; mlayh@wwmach.com
Chris Wilson, Vice President of Worldwide Industrial Parts & Supply (WIPS); (512) 695-3715;
cwilson@wwmach.com

Products/Services

Consumable, rental equipment, equipment for sale, parts

WTS INC. (WASTE TECHNOLOGY SERVICES INC.)

435 N. 2nd St.
Lewiston, NY 14092
Phone: (716) 754-5400
Fax: (716) 754-8001
Contact: Michael A. Verde
Email: mverde@wtsonline.com
Website: www.wtsonline.com

Personnel

Gary P. Hall, President
Michael C. Oliver, Executive Vice President; moliver@wtsonline.com
Michael A. Verde, Director of Environmental Services & General Counsel; mverde@wtsonline.com
John J. Perrone, Senior Consultant - Pipeline & Energy Sector; jperrone@wtsonline.com

WYO-BEN INC.

1345 Discovery Dr.
Billings, MT 59102
Phone: (406) 652-6351
Fax: (406) 656-0748
Contact: John Wornom
Email: jwornom@wyoben.com
Website: www.wyoben.com

Personnel

David S. Brown, President & Chief Executive Officer; dbrown@wyoben.com
John L. Wornom, Vice President of Sales & Marketing; (406) 647-6672; jwornom@wyoben.com
Stewart Krause, Senior Sales Manager; (406) 670-3982; skrause@wyoben.com
Jeremy Hunt, Export/Sales Engineer; (406) 652-6351; jhunt@wyoben.com
Tyson Smith, Technical Sales Engineer; (406) 672-9708; tsmith@wyoben.com
Norm Pelak, Technical Sales Engineer; (406) 670-0331; npelak@wyoben.com
Steve McGrew, Sales Engineer; (918) 630-6267; smcgrew@wyoben.com
Brooks Felder, Sales Engineer; (406) 876-1768; bfelder@wyoben.com
Jim Hutmacher, Sales Engineer; (406) 690-5090; jhutmacher@wyoben.com

Branch Offices

Thunder Products
2765 Florence Rd.
Ponder, TX 76259
Phone: (940) 479-2200
Fax: (940) 479-2210
Website: www.thunder-products.com
Dan Sharpe, President of Thunder Products; (817) 889-2800; dsharpe@wyoben.com
Cass Caspary, Sales of Thunder Products; (214) 460-2372; ccaspary@wyoben.com
Clarence Parks, Sales of Thunder Products; (940) 273-1483; cparks@wyoben.com

Products/Services

Wyo-Ben offers a complete line of easy to use drilling fluids to maximize your trenchless drilling projects. Thunder Products, a division of Wyo-Ben, offers solids control systems specifically sized to meet your drilling recycling requirements. Our products reduce mud costs and increase productivity, thus maximizing profits.

MEMBERSHIP FORMS



Any contracting firm engaged in the construction and maintenance of gas distribution and other pipelines, horizontal directional drilling and underground utilities, and which has established a reputation for skill, integrity, safety and responsibility, may apply for Contractor Membership.

Application for Contractor Membership

Firm Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____

E-mail: _____ Web site: _____

If a corporation, list name and title of principal officers: _____ If individual or partnership, name of owners or partners: _____

Individual to be considered the official representative for purposes of voting and holding elected office in DCA:

Name: _____ E-mail: _____

Title: _____ Phone: _____

Other person(s) to receive official DCA correspondence:

Name: _____ E-mail: _____

Title: _____ Phone: _____

Name: _____ E-mail: _____

Title: _____ Phone: _____

Number of years in distribution or pipeline construction business: _____ Year started: _____ Number of years: _____

Geographical areas served: _____

Types of services performed: _____ Number of employees _____

_____ % _____ % _____ % _____ %

_____ % _____ % _____ % _____ %

_____ % _____ % _____ % _____ %

DCA Member Referral (List three (3) active members of the Association) (Optional and if applicable)

1. Name _____ Title _____ Company _____

2. Name _____ Title _____ Company _____

3. Name _____ Title _____ Company _____

List utility companies and/or municipalities for which your organization has performed distribution or pipeline construction during the past three (3) years:

1. Company _____ Contact _____

2. Company _____ Contact _____

3. Company _____ Contact _____

If elected to membership, we agree to abide by the By-Laws of DCA: _____

Signature and title _____ Date _____

Method of payment upon Board of Directors' Approval: **Annual Dues: \$2,000**

Invoice Me _____ Check Enclosed _____ Credit Card _____ Amex _____ MasterCard _____ Visa _____

CC# _____ Expiration Date _____ Name on card _____

Print and Mail, E-mail or Fax Completed Application to:

Distribution Contractors Association

101 W. Renner Rd., Suite 460 / Richardson, Texas 75082

Phone: (972) 680-0261 / Fax: (972) 680-0461 / www.dcaweb.org / membership@dcaweb.org



Any individual, firm or corporation engaged in the business of manufacturing or selling equipment, materials, supplies, insurance, or other services for the construction or maintenance of gas distribution and other pipelines, horizontal directional drilling and underground utilities may apply for Associate Membership.

Application for Associate Membership

Firm Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____

E-mail: _____ Web site: _____

If a corporation, list name and title of principal officers: _____ If individual or partnership, name of owners or partners: _____

Individual to be considered the official representative for purposes of voting and holding elected office in DCA:

Name: _____ E-mail: _____

Title: _____ Phone: _____

Other person(s) to receive official DCA correspondence:

Name: _____ E-mail: _____

Title: _____ Phone: _____

Name: _____ E-mail: _____

Title: _____ Phone: _____

Number of years in business: _____ Year started: _____ Number of years: _____

List of products manufactured or distributed and/or services performed (if a multi-industry firm, list only those products used in the gas distribution or pipeline operations):

DCA Member Referral (List up to three (3) active Contractor members of DCA known by the applicant)

1. Name _____ Title _____ Company _____

2. Name _____ Title _____ Company _____

3. Name _____ Title _____ Company _____

DCA Member Referral (List one (1) active Associate member of DCA known by the applicant)

1. Name _____ Title _____ Company _____

If elected to membership, we agree to abide by the By-Laws of DCA: _____

Signature and title _____

Date _____

Method of payment upon Board of Directors' Approval: **Annual Dues: \$750**

Invoice Me _____ Check Enclosed _____ Credit Card _____ Amex _____ MasterCard _____ Visa _____

CC# _____ Expiration Date _____ Name on card _____

Print and Mail, E-mail or Fax Completed Application to:

Distribution Contractors Association

101 W. Renner Rd., Suite 460 / Richardson, Texas 75082

Phone: (972) 680-0261 / Fax: (972) 680-0461 / www.dcaweb.org / membership@dcaweb.org

MEMBERSHIP FORMS



*Member World Federation of
Pipeline Contractors Associations*

Application for Industry Membership

Membership Requirements

Annual Dues \$375

An individual who is retired from a member company, regularly employed as a consultant, an employee, officer, director or elected official of any corporation or governmental unit engaged in the distribution industry, and not deemed eligible for Regular or Associate membership by the Board of Directors. An Industry Member may also be a widow of a deceased member or a current or former officer or employee of affiliated associations as selected by the Board of Directors. The Board of Directors may establish or change the procedure to be followed in approving such applications.

Name: _____

Firm Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Physical Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____

E-mail: _____ Web site: _____

Names of any DCA Members known by applicant:

Why are you considering membership with DCA?:

Do you plan to attend DCA events? Yes No Maybe

Would you consider serving on a DCA committee? Yes No Maybe

I have read the DCA Statement of Purpose, and upon becoming an Industry-at-Large Member, agree to adhere to its tenets.

(Date) _____ (Signature and Title) _____

Method of payment upon Board of Directors' Approval:

Invoice Credit Card Amex MasterCard Visa

CC# _____ Exp. _____

Print and Mail or Fax Completed Application to:

Distribution Contractors Association

101 W. Renner Rd., Suite 460 ▲ Richardson, Texas 75082

Phone: (972) 680-0261 ▲ Fax: (972) 680-0461 ▲ www.dcaweb.org ▲ info@dcaweb.org



YOU'RE ONLY AS PRODUCTIVE AS THE RIG YOU RUN.



The drill you operate matters. That's why Ditch Witch offers a full line of directional drills designed to be the most reliable and productive in the market. So you'll not only finish jobs faster than ever before, you'll get the uptime you need to move on to the next job, time and again.

[Learn more at **ditchwitch.com**](http://ditchwitch.com)



BUILDING. TOGETHER.



UP. LIFT.

THANKS TO YOUR INPUT, NEW L-SERIES BACKHOES WILL RAISE YOUR EXPECTATIONS.

When our customers asked for a boost, we delivered. The new FT4-certified 310SL HL and 410L Backhoes with pressure-compensated, load-sensing hydraulics deliver improved backhoe craning capability with up to 25% more lift capacity plus an additional 10 to 15% boost in lift mode. Visit your dealer or our website to see how the full L-Series line, supported by Ultimate Uptime, can take your job to a higher level.



JOHN DEERE



JohnDeere.com/Backhoe